

2007 YEAR-END BUDGET PROJECTION - AT END OF SEPTEMBER

	Y-T-D Sept	Year End Projection	2007 Budget	Difference
INCOME:				
1 Regular Dues.....	318,664.47	390,623	390,623	0
2 Associate Dues.....	11,320.00	13,480	15,480	(2,000)
3 Interest Earned.....	4,099.55	6,000	1,500	4,500
4 Sale of Materials.....	3,933.00	4,433	4,000	433
5 Annual Meeting (net).....	59.23	485	1,000	(515)
8 Special Assessment.....	0.00	0	0	0
9 Miscellaneous Income.....	0.00	0	0	0
TOTAL INCOME.....	\$338,076.25	415,022	\$412,603	\$2,418
EXPENSES:				
11 Auditing/Accounting.....	967.78	5,000	5,000	0
12 Automobiles.....	9,523.03	13,000	13,000	0
13 Awards.....	1,527.36	1,800	1,800	0
14 Bank & Credit Card Fees.....	803.62	1,064	1,000	(64)
15 Board Meetings.....	273.37	573	600	27
16 Dues & Subscriptions.....	1,440.89	2,626	3,300	674
17 Insurance.....	32,243.48	40,357	43,900	3,543
18 Legal/Legislative.....	8,404.54	10,864	10,000	(864)
19 Miscellaneous.....	677.58	1,206	2,500	1,294
20 Murphy Award.....	1,000.00	1,000	1,000	0
21 Office Equip & Repairs.....	4,677.40	8,610	8,000	(610)
22 Office Rent.....	24,900.00	29,880	29,880	0
23 Payroll Taxes.....	9,008.39	13,508	13,700	192
24 Pension Trust.....	785.00	10,882	12,000	1,118
25 Postage/Freight/Mailing.....	7,737.18	7,917	7,500	(417)
26 Printing.....	6,643.98	7,300	7,300	0
27 Promotion/Sales.....	461.04	561	1,000	439
28 Salaries.....	114,570.00	170,326	170,784	458
29 Supplies.....	3,373.08	4,873	6,000	1,127
30 Taxes-Other.....	0.00	827	500	(327)
31 Telephone.....	183.89	394	1,000	606
32 Travel & Meetings.....	7,165.71	9,000	9,000	0
TOTAL EXPENSES.....	\$236,367.32	341,569	\$348,764	\$7,195
BUDGET NET.....	\$101,708.93	73,453	\$63,839	\$9,613

ACCUMULATED BALANCE STATUS

Starting Balance end 2006.....	81,436
Current Year Budget Activity.....	73,453
Projected Balance At End Of 2007.....	154,889