

Small enough to care — large enough to go anywhere

Kincaid Travel

Bus Charters to U.S. and Canada

PATTI NOVICH

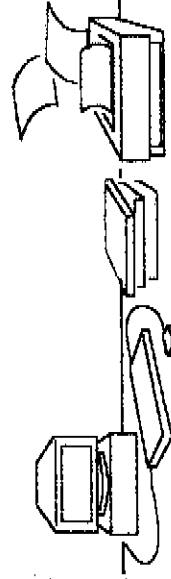
Group Travel Coordinator

9207 Woodend Road • Edwardsville, KS 66111
913-441-2323 • Fax 913-441-0068 • 800-998-1901

WALTER J. MATHIS, CMfge, P.E.

7729 N.W. 30TH TERR.
BETHANY, OKLA. 73008

Phone: (405) 787-1004



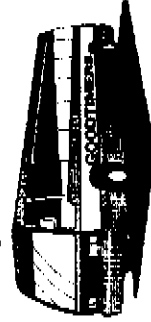
BARBARA F. MATHIS

7729 N.W. 30TH TERRACE BETHANY, OK 73008
Phone (405) 787-1004

Joe & Jean Killingsworth

Goodtimers

First Baptist Church • Moore, OK



125 Philbrooke Dr. • Oklahoma City, OK 73109
(405) 634-8984



HOLMESWOOD
EPITIST
CENTER

*Caring Path
in Your
Challenging
World*

9700 HOLMES ROAD
KANSAS CITY
MISSOURI 64131
816-942-1729

Dorrie Burgdorf

Friends International

RV Touring & Camping Club

*P.O. Box 390
Centerion, AR 72719
Bob Steele
(501) 795-1407*



Tours • Caravans • Festivals • Rallies

(316) 943-2405



Air Capital Active People Inc.

ACAP Travel

FRANK & ELOYSE FRAZEE
Tour Directors

1702 N. St. Clair
Wichita, KS 67203



Lisa Hill

has been to Denton, interested in stoppage the way

LYON COUNTY STATE BANK

902 Merchant • Emporia, KS 66801
316-342-3523

Member F.D. .C

GNB

Kellie Holt *St Louis*

MARKETING COORDINATOR

** Come & enjoy it*

day trip

to come to

our place

St Louis

GUARANTY NATIONAL BANK

P.O. BOX 667

GAINESVILLE, TEXAS 76241-0667

940-665-4621

EXT. 681

940-688-8531

800-375-8531

Fax 940-686-2355



Jo Ann Marrone
Travel Club Coordinator

Residence Phone: 918-542-3439

Interview in Festivals

123 EAST CENTRAL • MIAMI, OKLAHOMA 74354 • (918) 542-4411

Reby Madden

4418 Do Well

LeR City LeR 73109

405-631-4337

*Christmas Sights

~~Wendy~~ → John: late husband
Versal Denton
9305 Southside Dr.
OKC, OK 73159
405/691-2091

Send cutting pens to have them

File in

no as their
ext stop"

Kincaid

(symptoms)
id

~~W~~-Wichita, KS couple

m)

11 business
cards

Freida & Nettie - W/ ~~Lawrence~~

31 people
visited
w/ personally
in appt.

Irvin Schmitt - w/ AARP

June Wilson - Hope Lutheran Church - Overland Park, KS

Dede Allen - Our Lady of the Lords, KS City, MO
& husband
talked about festivals

Church group Ruby Madden -

Rose Means - Christian Town (they know Denton)

Deloris Jayne - Ditch Witch = OK
Travel

Kay Hood - FARA

Olan & Helen Todd - 1600 E. Imhoff Rd.

enjoyed the story telling
at the ~~table~~ breakfast / Norman, 73071

coming at
end of
month

Joy Imel 7505 NW 12th St, OKC 73127

Bill & Forraine Ervin - Country Estates Baptist Church

Carole Emery

with ep



John R Denton (1991-1994)

1995 CHRISTINE GOSSETT Vice President

1996
Christina Sowa (Denton)

414 Parkway
P.O. Drawer P
Denton, TX 76202-1719
www.denton-chamber.org

Post sign
AF
20 yrs

(940) 382-7895
Metro (972) 445-5558
Toll Free (888) 381-1818
Fax (940) 382-6287
E-Mail: cvb@iglobal.net

March 17, 1999

Mrs. Versal Denton
9305 Southlake Drive
Oklahoma City, OK 73159

Dear Ms. Denton,

It was such a pleasure meeting you at the Kincaid Travel Show in Oklahoma City a couple of weeks ago. It was so nice to hear about your family and your late husband.

After you left the booth I put the notes from our conversation in a magazine behind my booth and left for a break. When I returned from my break they were gone! Someone had picked up the magazine with the notes in it thinking it was for the show. Anyway, I panicked because it had your home number and address in my notes. Fortunately the Kincaid staff was able to find your name and address in a list of the people attending the show. So, that is why this note and these materials took longer getting to you.

Enclosed are some "goodie" items we give out at shows with the Denton logo on them. We did not have any t-shirts left, so I included an umbrella.

Thank you again for sharing your family history with me and taking a picture with me. I plan to put my picture with you in our Chamber of Commerce newsletter. If you are ever in Denton, please come see us at 414 W. Parkway near downtown!

Best regards,

Christine Gossett

Phone # 405/691-2091

*Simplified letter
Sent to
Kincaid group
tour operators*

March 22, 1999

Mr. & Mrs. Frank Eloyse
Air Capital Active People Inc.
1702 N. St. Clair
Wichita, KS 67203

Dear Mr. & Mrs. Eloyse,

Thank you for stopping at the Denton, Texas booth at the Kincaid Travel Show. It was such a pleasure meeting you. Denton has a lot to offer to visitors and we hope your group will come to Denton to experience all North Texas has to offer.

Please mark Denton on your calendar for your next Kincaid Bus Tour. I wish you and your group safe and happy traveling!

Best regards,

Christine Gossett

Corpus Christi Convention & Visitors Bureau
Granbury Convention & Visitors Bureau
Denton Convention & Visitors Bureau
Supertel Hospitality, Inc.
Conroe Convention & Visitors Bureau
Arlington Convention & Visitors Bureau
Irving Convention & Visitors Bureau
Clifton Chamber of Commerce
Trail Dust Steak House
San Antonio Convention & Visitors Bureau
Cowboy Morning - Amarillo
Tyler Convention & Visitors Bureau
Georgetown Convention & Visitors Bureau
Greater Montgomery County Convention & Visitors Bureau
Vernon Chamber of Commerce
The Promise
Grand Prairie Convention & Visitors Bureau
Killeen Convention & Visitors Bureau
Port Arthur Convention & Visitors Bureau
Waco Convention & Visitors Bureau
Lewisville Convention & Visitors Bureau

Sponsored by the members of Team Texas:

**Kincaid 1999 Open House & Travel Show
"TEXAS GALA"**

**Kincaid 1999 Open House & Travel Show
"TEXAS GALA"**

Sponsored by the members of Team Texas:

Lake Conroe Convention & Visitors Bureau
La Quinta Inns
Six Flags - Fiesta Texas
Legends Of The Game Museum
Albany Chamber of Commerce
Sulphur Springs Tourism
Johnnie High Country Music Revue
Ennis Convention & Visitors Bureau
Fossil Rim Wildlife Center
Palace of Wax
Granbury Opera House
Texas Follies - Waco
Amarillo Convention & Visitors Council
Texas Department of Economic Development - Tourism Division
Bryan - College Station Convention & Visitors Bureau
Southfork Ranch
Abilene Convention & Visitors Bureau
East Texas Tourism Association
Grapevine Mills
Grapevine Convention & Visitors Bureau
Greenville Chamber of Commerce
Tyler Rose Museum

Kincaid Coach Lines, Inc.

"Small enough to care...large enough to go anywhere."

514 Southeast 83rd
Oklahoma City, Oklahoma 73149
405-634-3311 • 800-998-1903
Fax 405-634-3351



February 22, 1999

Dear Exhibitor:

It's almost time for Kincaid's Open House & Travel Show. Attached is a map for the Clarion Hotel & Conference Center.

Exhibitor registration will be Friday, March 5th from 5:00-7:00 pm and Saturday March 6th from 7:00-8:30 am. Each exhibitor is asked to bring a door prize. Your door prizes will be collected at the exhibitor registration area.

Exhibitor Orientation will be held Saturday, March 6th at 7:30 am in the Congress Room.

The marketplace appointments with group leaders will begin Saturday morning at 8:30 am.

If there are any changes to your representatives attending - please notify the Kincaid office to make sure name tags are correct.

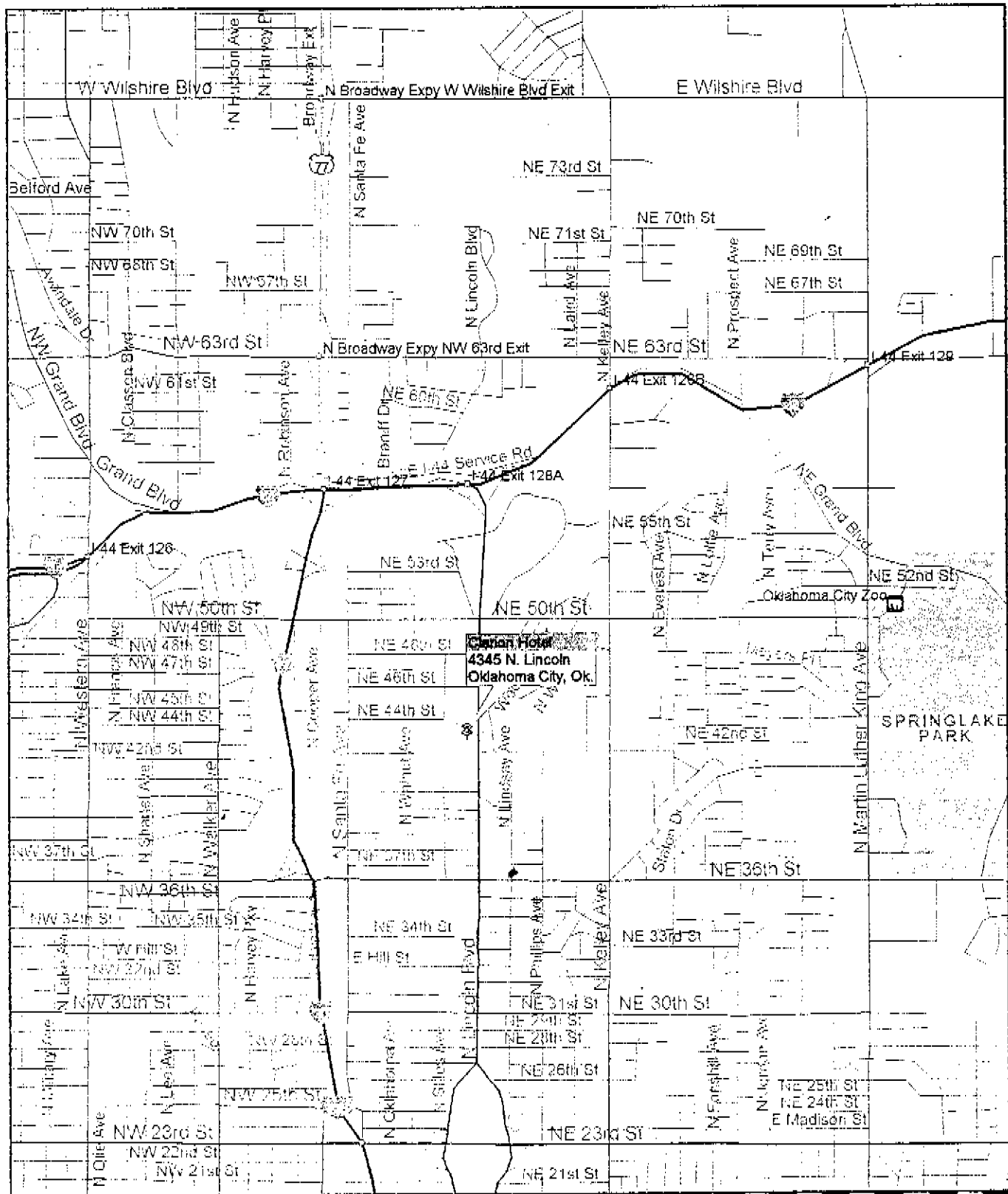
Looking forward to seeing you in Oklahoma City.

Sincerely,

Janet Raines
Tour Planner

Enclosure: 1

Clarion Hotel & Conference Center
Oklahoma City, Okla.



↑ I-35
Streets98

Friday, March 5, 1999

5:00-7:00 pm Exhibitor Registration & Set Up
7:00-9:00 pm Group Leader Reception*

Saturday, March 6, 1999

7:00 am-8:30 am Exhibitor Registration & Set Up
7:00 am-8:00 am Group Leader Breakfast*
8:30 am-5:00 pm Hospitality Area Open*
8:30 am-11:30 am Group Leader Appointments with Exhibitors
11:45 am-1:45 pm Exhibitor & Group Leader Luncheon and Entertainment*
(One ticket included with each booth additional tickets may be purchased)
2:00 pm-3:00 pm Free time for Group Leaders to visit with Exhibitors of their choice
3:00 pm-5:00 pm Exhibits Open to the Public
5:00 pm-6:30 pm Closing Entertainment

* Sponsorship Opportunities Available

(all over state) Group Tom Leaders, people living in Ok, people from KS (Have appt's set up for group leaders in Am)

Exhibitors/Suppliers: Hotels, Attractions, Restaurants, Entertainers, Convention & Visitor Bureaus, Chambers of Commerces, Receptive Operators, and all travel industry representatives.

Attendees/Buyers: Group Leaders from all four Kincaid divisions, members of their groups, plus general public.

Exhibit Space: 8' x 8' pipe & drape booth with 6 ft. skirted table including exhibitor name sign - \$299.00.

Luncheon: Group leaders and exhibitors. Lunch, entertainment, and door prizes. One ticket included with price of exhibit space. Additional tickets available at \$15.00 each.

Overnight Lodging: Available at Clarion Corporate

Gold/Clarion Tower, details will be furnished with exhibit reservation. Had 600 call in Tulsa open before, exhibit space to exhibitors

Yes, we will attend Kincaid's 1999 Open House & Travel Show

Organization Denton Convention & Visitor Bureau

Address 414 W. Parkway

City, State, Zip Denton, TX 76201

Phone 940/302-7895

Fax 940/302-6207

Names of those attending

Christine Gussett

Susan Druwe (possible, will confirm

in Mid-February & pay

Enclosed is payment for the following:

Booth Space - \$299.00 (includes one admission to group leaders luncheon)

Electrical Outlet for Booth - \$10.00

Additional Tickets for Luncheon - \$15.00 each

I'm sorry we can't attend this year, but will send items that can be used as door prizes to help promote our area.

Please contact me on information for Sponsorship opportunities

KINCAID TRAVEL, 514 Southeast 83rd, Oklahoma City, OK 73149
405-634-3311 - 800-998-1903 - Fax 405-634-3351

Payment sending after Jan. 1 - would like to be with the Texas Group

Kincaid of Oklahoma and Kansas

Cordially Invite You To Participate

In Our Sixth Annual

Open House & Travel Show

Saturday, March 6, 1999

Oklahoma City, Oklahoma

Clarton Hotel & Conference Center - 4345 N. Lincoln Blvd.

Please RSVP by returning the attached registration card with exhibit fee.
Space is limited and will be assigned on a first-come, first-served basis.
For more information call 800-998-1903.

Kincaid Travel of Oklahoma
514 Southeast 83rd Street
Oklahoma City, OK 73149

GROUP SALES DIRECTOR
DENTON CVB
P O DRAWER P
DENTON, TX 76202



*Meeting arrangements
March 6, 1999
in Oklahoma City...*

To the Metro

6418 Northwestern

- Nat. I-35
- 63rd St. exit
- go left (west)
- go until get to Northwestern
(3-4 miles)
- turn south (left) about one block

Trendsetter

staffing

JK Cim
CUB
800/225-5652

214-631-4300

Fortune 500 Solutions to Small Business Problems!

Post-It™ brand fax transmittal memo 7671		# of pages >
To	Christine	From
Co.		Co.
Dept.		Phone #
Fax #	940-382-6287	Fax #

January 26, 1999

To: Members of the Marketing Committee

From: Margie Ranc

Re: Sales Mission to Oklahoma City, March 4, 1999

This year the Council's sales mission to Oklahoma City is taking a different approach. We are planning sales calls and a travel industry reception a day before the Sixth Annual Kincaid Open House and Travel Show, Saturday, March 6, 1999. The Kincaid Show, at the Clarion Hotel in Oklahoma City, targets group tour leaders who charter Kincaid buses.

As planned, the Council would hold a travel industry/media reception on Thursday, March 4, at The Metro Wine Bar & Bistro in Oklahoma City, from 5 to 7 PM. Travel agent and media calls would be arranged for Thursday the 4th and Friday, March 5th.

Following the Council mission, interested members can continue their sales efforts at the Kincaid Show, which will provide group leader appointments as well as opening the exhibits to consumers on Saturday afternoon.

Participation in the Council program will be prorated among participants with the cost estimated at \$200, and payment made to the Council.

Participation cost in the Kincaid show is \$299 for a booth space. Payment would be made to Kincaid. There are currently 10 booth spaces available. Council members may share booth space. While the council will not have a booth, we can assist in finding partners. Information about the show is available at our offices or you may contact Kincaid Coach directly at (405) 634-3311.

Detailed plans for this mission will be discussed at the Marketing Committee meeting on Wednesday February 10th. However we need an indication of your interest before that.

Yes, I am interested in attending the Oklahoma Sales Mission in March

I am signing up for a booth at the Kincaid Show

I would like to sign up to share a booth w interested members

Name _____

Organization _____

Please return this to Council offices by Fe

contact me about other

Phone (817) 329-2438

*Reception
only \$227
if want to make
media call
call Diana*

MARKETING OPPORTUNITY IN OKLAHOMA CITY

**CONTACT KEY TRAVEL AGENTS, TOUR OPERATORS AND
MEDIA IN ONE OF YOUR PRIMARY MARKETS!**

SIGN UP FOR DFWATC'S SALES MISSION MARCH 4 - 5

Providing:

- ★ Organized team sales calls on March 4th and 5th to travel agency's and newspaper offices, television and radio stations throughout the Oklahoma City area.
- ★ Your organization's materials distributed on every sales call (more than 100 planned).
- ★ Reception for key tour operators, travel agents and media at **The Metro Wine Bar and Bistro** 6418 N. Western, from 5 - 7 PM and March 4th.

Cost:
\$200.00 Paid to Council Accounting Offices at 1115 W. Northwest Highway,
Suite F Grapevine, TX 76051 before March 4th.

TO PARTICIPATE:

Return this form before **February 26th** to:

DFWATC Offices
701 South Main Street
Grapevine, TX 76051
Phone: 817-329-2438
Fax: 817-251-4329

Yes, we will attend the Oklahoma City Sales Mission March 4 - 5, 1999

Name _____

Organization _____

Phone _____ Fax _____

Radisson[®]

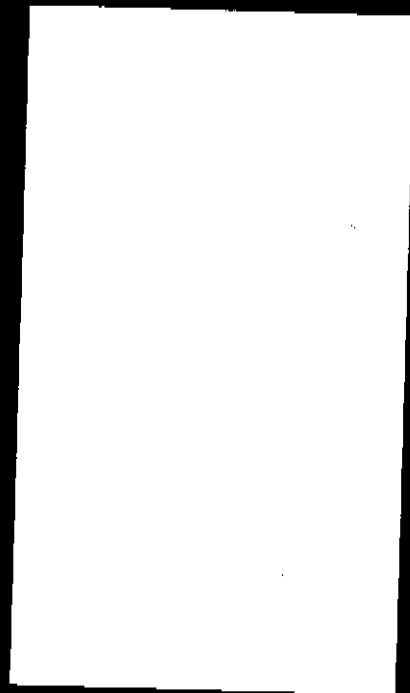
HOTEL DENTON AND
EAGLE POINT GOLF CLUB

Alana Hardin

Director of Sales

221. E. 35 East North
Denton, TX
76205

Telephone: (940) 383-8429
Fax: (940) 383-4723



Radisson.
HOTEL DENTON AND
EAGLE POINT GOLF CLUB

Post-it® Fax Note	7671	Date	2/25	# of pages	1
To	Alana Hardin	From	Christine Gossett		
Co./Dept.		Co.			
Phone #		Phone #	382-7895		
Fax #		Fax #	382-6287		

December 2, 1998

Ms. Christine Gossett
Denton CVB
414 Parkway
P.O. Drawer P
Denton, Texas 76202-1719

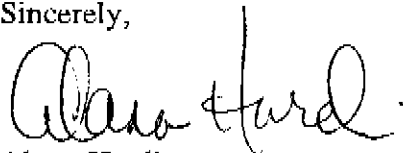
Dear Ms. Gossett:

Christine

The management of the Radisson Hotel Denton and Eagle Point Golf Club is pleased to donate a golf package (includes is an overnight stay with a round of golf for two) and breakfast in the morning for two in Carmen's Restaurant located at the Radisson Hotel Denton and Eagle Point Golf Club. Please call for reservations. Based on availability.

Should you have any questions or if I may be of additional service, please do not hesitate to give me a call.

Sincerely,



Alana Hardin
Director of Sales

AH/tk
Enclosure

Radisson

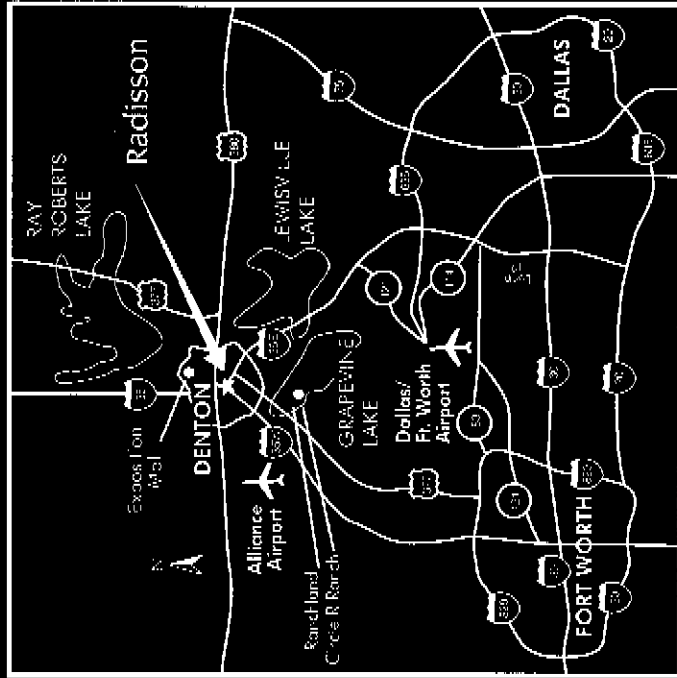
HOTEL DENTON AND
EAGLE POINT GOLF CLUB

*A Welcome
Change*



RADISSON HOTEL DENTON AND EAGLE POINT GOLF CLUB

2211 I-35E North • Denton, Texas 76205
Telephone (817) 565-8499 • Fax (817) 387-4729



The Radisson Hotel Denton And Eagle Point Golf Club is conveniently located near the heart of Denton's historic, business and cultural district. Located at I-35 E North at the Avenue D Exit.

From the collection of more than 300 Radisson hotels and affiliates worldwide.

- RESERVATIONS WORLDWIDE 800-333-3333 •
OR CALL YOUR TRAVEL PLANNER

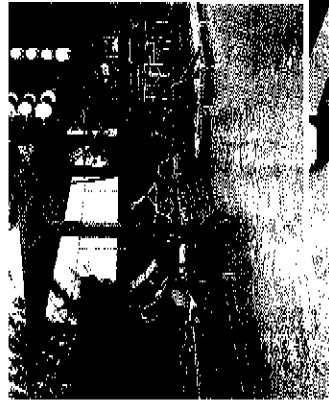
AIRLINE SYSTEM ACCESS CODE RD

Radisson.
HOTEL DENTON AND
EAGLE POINT GOLF CLUB



A panoramic view of the lush golf course and landscaped pool provides an atmosphere of serene elegance in Carmen's Restaurant. Our Continental menu with entree specialties nightly is complemented by private label wine and an extensive wine list. There are also sumptuous buffets for breakfast and lunch and room service for private dining.

Cutter's Bar & Grill is the perfect place for lighter fare, fun and relaxation after a hectic day. Live entertainment, a wide screen TV and special events keep the action going non-stop.



From the championship golf course to the finest meeting facilities, the Radisson Hotel Denton And Eagle Point Golf Club is no ordinary hotel.

Just north of Dallas, the Radisson Hotel Denton And Eagle Point Golf Club provides amenities for making corporate or leisure travel a true pleasure. Luxurious accommodations are complemented by a superior level of service found at only the finest hotels. Every detail has been designed for the most discerning traveler.

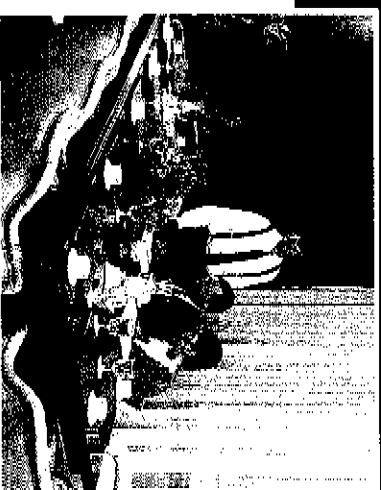
Our premises are the home of the Jr. PGA Maxfli Championship. The lovely manicured golf course provides the backdrop for many entertainment options from the Denton Arts Festival to the Lake Lewisville Hydrofest. World-class shopping is also close by and our location puts you just across the interstate from the University of North Texas.



Accommodations are more than you expect... but exactly what you deserve.

One hundred fifty guest accommodations are as lovely as they are convenient... there are handsome furnishings and decor, coffee makers in every room, remote controlled televisions with cable, HBO and pay per view movies. And especially for the corporate traveler, our king-bedded rooms include desks for a comfortable working environment. Our two room suites, perfect for special social occasions or private business receptions, feature separate parlors and thoughtful details like refrigerators and hairdryers. Non-smoking and fully accessible rooms are also available.

You will definitely appreciate the extra amenities that set our hotel apart... car rental services available on the premises... 24 hour fax service... complimentary USA Today newspapers... an exercise facility with a full range of equipment and television... and a beautifully landscaped pool for exercising or just relaxing.



Conference facilities at the Radisson Hotel accommodate groups from as small as 12 to as many as 500. Over 8,500 square feet of meeting space is flexible to your group size. Appointments in our elegant Ballroom to our stately boardroom provide the perfect ambiance for your event. Whether hosting an important business conference or a gala reception or banquet, you can expect our staff of meeting and catering professionals to attend to every detail. Call our Sales Department for more information.



MEMO

February 12, 1999

TO: Team Texas - Kincaid Partners
FROM: Bob Spence *Bob/sg*
RE: Update on Texas Gala

SPDV CG

**ARLINGTON
T E X A S**
Convention & Visitors Bureau
http://www.arlington.org

Director of Tourism
1905 E. Randol Mill Road
Arlington TX 76011
817/265-7721 800/433-5374 fax 817/265-5640
bob@acvb.org

Can you believe it? We're up to 43 partners! If all pledges arrive, we will have raised just under \$11,000!!

CONGRATULATIONS!!!

Tammy tells me we lost our catering contact at the Clarion. She's working with a new person and doesn't seem to think that we've lost too much momentum. Tammy and Patti are arriving in Oklahoma City on Thursday so they can visit with the bakery and check on many of the other details. Tammy says we can have the room, where our Gala will be held, all day Friday so we can start decorating in the morning. This is subject to change but we'll go with Friday morning for now. Sarah and the decorating committee are hard at work planning ways to make the room look beautiful and festive.

I've received several boxes of give-a-ways from our Gala partners, i.e., Corpus, TDED, Amarillo, Gunther Hotel. I'll bring all with me. I've also received several door prizes. Not sure yet whether to give them away at our Gala or present them during the show on Saturday. Let me know what you think.

Ted Olnier reports that the entertainment is coming together. He tells me not to worry, they're all professionals and the show will go on without a hitch.

I can't believe it but people are still wanting to get involved with Team Texas!! As late as last Wednesday, February 10, partners were asking me for information and invoices.

Invitations to the Gala were mailed by Kincaid about two weeks ago. Kim Dillon wrote the invitation, had them printed and sent to Kincaid. The invite was printed on beautiful stationary that was provided by Scott and TDED - thanks!

A quick reminder about partners bringing extra guests. We agreed, you'll remember, that one partner from each sponsoring entity would attend at no charge. Extra guests may be charged a per person price, established by Tammy. If our money holds out, we may not have to go this route. We'll let you know.

Kim is getting ready to print the table cards that will list each and every sponsor. I'm having a large poster made that will be placed at the entrance to our Gala that will also list our sponsors.

Have you ordered your shirt(s)? Pam and Ann are ready to place the order. Call Granbury and let them know.

That's all for now. I'm proud of "Team Texas"!!

GRANBURY

T E X A S

February 17, 1999

This is a receipt for funds received by the Granbury CVB for "Team Texas Shirts".

Received from Christine Bassett - Denton CVB

Amount received \$ 51⁰⁰

GRANBURY CONVENTION & VISITORS BUREAU
100 NORTH CROCKETT • GRANBURY, TX 76048
817-573-5548 • 1-800-950-2212 • FAX 817-573-5789
<http://www.granbury.org>

Check Request

Date

1/25/99

Chamber

ED

CVB

PC-100

Leadership Denton

Denton County Day

Other

Account #

*Sponsorship
for
"Texas Reception"
at Kincaid Travel
Show in Ok City*

# 517	\$ 250.00
#	\$
#	\$
#	\$
#	\$
#	\$

TOTAL \$ 250.00

Check Payable To:

Arlington TX @ VTB
~~FTTA~~ Kincaid

Date Needed By:

1/30/99

Request By:

Christine Gossett

Approved By:

[Signature]

MEMO

January 11, 1999

TO: Kincaid - Team Texas
FROM: Bob Spence *Bob*
RE: Update

*Make check to
TTIA/Kincaid
to Bob in
Arlington*

91D ✓
**ARLINGTON
TEXAS**

Convention & Visitors Bureau
<http://www.arlington.org>

Director of Tourism
1905 E. Randol Mill Road
Arlington TX 76011
817/265-7721 800/433-5374 fax 817/265-5640
bob@acvb.org

Hi, Gang! It's been awhile. Hope this note finds you well rested after the hectic holiday season. I had a great two week vacation and am ready to get to it in the New Year.

Just some words of advice. Please read the entire memo. I have a feeling it's going to get lengthy and there is some important news about the "Texas Flag Shirts" towards the end. Thanks!

The first order of business, it occurred to me, was to bring you up to date on how things are progressing with the Kincaid Reception plans. To sum it up in a couple words: very nicely!

First up, Finances. The total amount of dollars received in this office and forwarded to TTIA is \$6,400. This figure does not include \$1,000 from Arlington and \$1,000 from San Antonio. So, unofficially, we have \$8,400. Sarah Sheppard and Kathy White recently sent new invoices and I have received copies of your replies. If you've replied in the positive that you're participating, you're reading this memo. We've cut the mailings to just the participants. As of this writing, 38.

There's no magic dollar figure as to the amount we need. We're hoping for around \$10,000. That will just about take care of "to the bone" expenses. Hey, we're very creative. We'll do a good job with what we get.

There have been commitments for give-a-ways and door prizes too. Thank you for those. Make sure you visit with any of the decorating committee members to let them know what you have. That committee consists of Kay, Sarah, Frank, Julie, Lynne and Pattie. These folks are all very famous, so last names needed. Right? Ok, here they are: Webb, Sheppard, Smith, Jacob, Armstrong, Salter. They'll be able to tell you when to bring them and where. For table decorations/give-a-ways, we've been talking about 40 items.

Next, The Reception. Tammy Kotzur and I flew to Oklahoma City, December 2, and visited with the F & B representative at the Clarion. We also had the chance to scope out the venue. Atonie and Janet, from Kincaid, accompanied us and were very helpful answering the "can do and can't do" questions. Tammy's got a good grasp on the menus and pricing. All we're lacking is the dollar amount we'll have to spend. That's why your dollar donations must be sent A.S.A.P. The reception hours are from 7:00 p.m. to 9:00 p.m. We've decided to be ready by 6:30 p.m. and welcome early arrivals. There will be a buffet. We're going to present wine to the group in the form of a Texas Wine Tasting. Javier is working on this for us.

Just a reminder. We agreed to one person per sponsor at the reception at no additional cost. Any other sponsor representatives are more than welcome to be with us, but at a cost that will be a per person donation. Tammy will figure what that amount will be. It may be \$0.00 if we continue to receive dollar donations.

Here's how the evening looks to be panning out:

6:30 - 7:00 p.m.	Guest arrivals - Wine Tasting - Visiting
7:00 - 7:20 p.m.	Buffet - open and serving
7:20 - 8:30 p.m.	Entertainment - i.e., Grapevine Opry, Granbury Opry House, Johnnie High Country Music Revue, the Promise, Texas Follies - Waco
8:30 - 8:45 p.m.	Alligator Wedding
8:45 - 9:15 p.m.	Dessert - Bride and Groom's Cake from the Alligator Wedding. Bride and Groom's first dance and then dancing and fun till 9:15 p.m. or maybe a little longer.

Next up, Texas Flag Shirts. See enclosed memo from Ann Schumann in Granbury. We need an order of 25 or more to get the discount. You need to let Ann know your intention. Are you ready to order? How many? What size?

Complete the form at the bottom of her memo and fax your response to her no later than ~~January 15, 1999~~ Ann will place the order for us, invoice you for your order, have the shirts shipped to her in Granbury and then mail yours to your address. Thanks Ann!!

Recap: Send your donations (\$\$) immediately
 Let someone on the decorating committee know what you are going to bring
 Get those Texas Flag Shirts ordered

I guess that's about it for now. Call me with any questions.

MEMO

January 11, 1999

TO: Kincaid - Team Texas

FROM: Bob Spence *Bob*

RE: Update

*Make
check to
TTIA Kincaid
to Bob in
Arlington*

SPD ✓
ARLINGTON
TEXAS
Convention & Visitors Bureau
<http://www.arlington.org>

Director of Tourism
1905 E. Randol Mill Road
Arlington TX 76011
817/265-7721 800/433-5374 fax 817/265-5640
bob@acvb.org

Hi, Gang! It's been awhile. Hope this note finds you well rested after the hectic holiday season. I had a great two week vacation and am ready to get to it in the New Year.

Just some words of advice. Please read the entire memo. I have a feeling it's going to get lengthy and there is some important news about the "Texas Flag Shirts" towards the end. Thanks!

The first order of business, it occurred to me, was to bring you up to date on how things are progressing with the Kincaid Reception plans. To sum it up in a couple words: very nicely!

First up, Finances. The total amount of dollars received in this office and forwarded to TTIA is \$6,400. This figure does not include \$1,000 from Arlington and \$1,000 from San Antonio. So, unofficially, we have \$8,400. Sarah Sheppard and Kathy White recently sent new invoices and I have received copies of your replies. If you've replied in the positive that you're participating, you're reading this memo. We've cut the mailings to just the participants. As of this writing, 38.

There's no magic dollar figure as to the amount we need. We're hoping for around \$10,000. That will just about take care of "to the bone" expenses. Hey, we're very creative. We'll do a good job with what we get.

There have been commitments for give-a-ways and door prizes too. Thank you for those. Make sure you visit with any of the decorating committee members to let them know what you have. That committee consists of Kay, Sarah, Frank, Julie, Lynne and Pattie. These folks are all very famous, so last names needed. Right? Ok, here they are: Webb, Sheppard, Smith, Jacob, Armstrong, Salter. They'll be able to tell you when to bring them and where. For table decorations/give-a-ways, we've been talking about 40 items.

Next, The Reception. Tammy Kotzur and I flew to Oklahoma City, December 2, and visited with the F & B representative at the Clarion. We also had the chance to scope out the venue. Atonie and Janet, from Kincaid, accompanied us and were very helpful answering the "can do and can't do" questions. Tammy's got a good grasp on the menus and pricing. All we're lacking is the dollar amount we'll have to spend. That's why your dollar donations must be sent A.S.A.P. The reception hours are from 7:00 p.m. to 9:00 p.m. We've decided to be ready by 6:30 p.m. and welcome early arrivals. There will be a buffet. We're going to present wine to the group in the form of a Texas Wine Tasting. Javier is working on this for us.

Just a reminder. We agreed to one person per sponsor at the reception at no additional cost. Any other sponsor representatives are more than welcome to be with us, but at a cost that will be a per person donation. Tammy will figure what that amount will be. It may be \$0.00 if we continue to receive dollar donations.

Here's how the evening looks to be panning out:

6:30 - 7:00 p.m.	Guest arrivals - Wine Tasting - Visiting
7:00 - 7:20 p.m.	Buffet - open and serving
7:20 - 8:30 p.m.	Entertainment - i.e., Grapevine Opry, Granbury Opry House, Johnnie High Country Music Revue, the Promise, Texas Follies - Waco
8:30 - 8:45 p.m.	Alligator Wedding
8:45 - 9:15 p.m.	Dessert - Bride and Groom's Cake from the Alligator Wedding. Bride and Groom's first dance and then dancing and fun till 9:15 p.m. or maybe a little longer.

Next up, Texas Flag Shirts. See enclosed memo from Ann Schumann in Granbury. We need an order of 25 or more to get the discount. You need to let Ann know your intention. Are you ready to order? How many? What size?

Complete the form at the bottom of her memo and fax your response to her no later than **January 15, 1999**. Ann will place the order for us, invoice you for your order, have the shirts shipped to her in Granbury and then mail yours to your address. Thanks Ann!!

Recap: Send your donations (\$\$) immediately
Let someone on the decorating committee know what you are going to bring
Get those Texas Flag Shirts ordered

I guess that's about it for now. Call me with any questions.

KIM DILLON
LEWISVILLE CVB
551 N. VALLEY PARKWAY
LEWISVILLE, TX 75067

SARAH SHEPPARD
WACO CVB
P. O. Box 2570
WACO, TX 76702-2570

TAMMY KOTZUR
PORT ARTHUR CVB
3401 CULTURAL CENTER DRIVE
PORT ARTHUR, TX 77642

MARK THOMPSON
SOUTHFORK RANCH
P. O. Box 516009
DALLAS, TX 75251

NANCI LILES
ABILENE CVB
1101 N. 1ST
ABILENE, TX 79601

HOWARD ROSSER
EAST TEXAS TOURISM ASSN
421-A N. CENTER
LONGVIEW, TX 75601

CARA VOLMAR
GRAPEVINE MILLS
3000 GRAPEVINE MILLS PARKWAY
GRAPEVINE, TX 76051

JEFF WEBB
KILLEEN CVB
P. O. Box 548
KILLEEN, TX 76540-0548

JAVIER RODRIGUEZ
GRAPEVINE CVB
ONE LIBERTY PARK PLAZA
GRAPEVINE, TX 76051-5374

MARK GUILLORY
SUPERTEL HOSPITALITY
P. O. Box 211597
BEDFORD, TX 76095-8597

RICARDO BOSQUEZ
SAN ANTONIO CVB
P. O. Box 2277
SAN ANTONIO, TX 78298

DAWN PARNELL
TYLER CVB
407 NORTH BROADWAY
TYLER, TX 75702

MICHAEL LYTLE
VERNON CHAMBER OF COMMERCE
P. O. Box 1538
VERNON, TX 76384

KELLY HALL OR JUDY WOODS
THE GREENVILLE CHAMBER
P. O. Box 1055
GREENVILLE, TX 75403-1055

MARY SPENCER
LAKE CONROE CVB
P. O. Box 2347
CONROE, TX 77305

JANICE VICKERY
LAQUINTA
4278 MADERA ROAD
IRVING, TX 75038

DANA LODGE
TRAIL DUST
1600 E. LAMAR, #117
ARLINGTON, TX 76011

KATHY WHITE
SIX FLAGS OVER TEXAS
17000 IH-10 WEST
SAN ANTONIO, TX 78289-0290

PEGGY RIDDLE
LEGENDS OF THE GAME
P. O. Box 90111
ARLINGTON, TX 76004-3111

LINDA HILLIS
COUNTRY SUITES
1075 WET & WILD WAY
ARLINGTON, TX 76011

ANNE CHRISTIAN
COWBOY MORNING
ROUTE 1, Box 69
CLAUDE, TX 79019-9712

JULIE JACOB
GEORGETOWN CVB
P. O. Box 409
GEORGETOWN, TX 78627

RANDY SISSON
GRAND PRAIRIE CVB
2170 N. BELTLINE ROAD
GRAND PRAIRIE, TX 75050

PATTIE SEARS
BRYON-COLLEGE STATION CVB
715 UNIVERSITY DR. EAST
COLLEGE STATION, TX 77840

JANE MARSLENDER
CORPUS CHRISTI CVB
1201 N. SHORELINE
CORPUS CHRISTI, TX 78403

TRUDY SHEFFIELD
CLIFTON CHAMBER OF COMMERCE
115 N. AVENUE D
CLIFTON, TX 76634

LISA SANDERS
ALBANY CHAMBER OF COMMERCE
P. O. Box 185
ALBANY, TX 76430

FRANK SMITH
SULPHUR SPRINGS TOURISM
P. O. Box 347
SULPHUR SPRINGS, TX 75483

SUSAN MARCONTELL
JOHNNIE HIGH COUNTRY MUSIC
1018 GREEN VALLEY LANE
DUNCANVILLE, TX 75137

LYNN ARMSTRONG
LAQUINTA INN
825 NORTH WATSON ROAD
ARLINGTON, TX 76011

1-04-1999 4:48PM

FROM GRANBURY CVB 81'

P. 1

To: Ann
Schumann

From: Christine
Gossett

fax:
940/382-6287

FAX TRANSMITTAL

To: Bob Spence

From: Ann Schumann

Date: January 4, 1999

Subject: "Texas Shirts"

Bob,

These shirts are made by Texas Star Duds. They are 100% cotton with long sleeves with two pockets. The turn-around time is approximately 2 weeks.

The sizes are "unisex". XS, S, M, L, 1X, 2X & 3X. Price is \$50 each (for quantities of 25 or more), plus \$1.00 per shirt for shipping. 1X, 2X & 3X are \$5. more

If we can't order a quantity of 25, the price will be \$5. more per shirt. When orders are placed, checks should be made payable to the Granbury CVB.

If you have any questions, please contact me.

TEAM TEXAS "FLAG SHIRT" ORDER

NAME Christine Gossett
COMPANY Denton Convention & Visitor Bureau
MAILING ADDRESS 414 W Parkway
CITY, STATE, ZIP Denton, Tx 76201
PHONE # 940/382-7895
FAX # 940/382-6287

HOW MANY 1 SIZE Lg

RETURN TO ANN SCHUMANN VIA FAX 817-573-5789

We may have one more order, but for right
now it is one shirt. When is the drop dead date?
And, does everyone attending have to have a
shirt? Christie

Kincaid Travel of Oklahoma

"Small enough to care...large enough to go anywhere"

Dear Supplier:

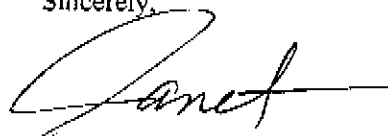
Thank you for your reservation to attend Kincaid's 1999 Open House and Travel Show.

Enclosed you will find a registration card for the overnight lodging on March 5th and/or March 6th at the Clarion Hotel and Conference Center. Listed on the card are the special rates for Kincaid's Open House and Travel Show. Please note your reservation must be made by February 12, 1999 to receive these rates.

Each exhibitor is asked to bring a door prize. Your door prizes will be collected at the exhibitor registration table Friday night or Saturday morning.

Please give me a call if you need any further information.

Sincerely,



Janet Raines
Tour Planner

Enclosure: 1

Single Room > conf. # 1AF3

for March 5 & 6
\$157/night
march 4

CLARION HOTEL & CONFERENCE CENTER
4345 N. LINCOLN BLVD., OKLA. CITY, OK 73105 405-528-2741 or (800-741-2741/RESV.); 405-525-8185 (FAX)

ORGANIZATION NAME: KINCAID COACH LINES
RESERVATION CUT-OFF DATE: FEBRUARY 12, 1999
DATES: MARCH 5 - MARCH 7, 1999
CHECK-IN: 3:00 P.M. CHECK-OUT: 12 NOON

NAME: _____ COMPANY: _____
ADDRESS: _____ ARRIVAL DATE: _____ DEPARTURE DATE: _____
CITY/STATE/ZIP: _____
PHONE #: _____

*METHOD OF PAYMENT: CHECK (encl) CREDIT CARD TYPE: _____ EXP. DATE: ____/____/____
CREDIT CARD #: _____ SIGNATURE: _____

*CORPORATE GOLD VERY LIMITED - *ALL REQUESTS UPON AVAILABILITY!
CLARION CORPORATE GOLD \$ _____ OSGL: \$ _____ DBL: \$ _____ DBL/2BEDS \$ _____ TRIPLE/QUAD
CLARION HOTEL-NO. TOWER \$ 57.00 OSGL: \$ 63.00 DBL: \$ 63.00 DBL/2BEDS \$ _____ TRIPLE/QUAD

ALL RATES ARE SUBJECT TO APPLICABLE SALES TAX. RESERVATIONS WILL BE HELD UNTIL 4 P.M. DAY OF ARRIVAL UNLESS ACCOMPANIED BY CHECK FOR THE 1ST NIGHT'S DEPOSIT OR A VALID CREDIT CARD # TO GUARANTEE YOUR RESERVATION. YOU WILL BE CHARGED FOR THE 1ST NIGHT IF RESERVATIONS ARE NOT CANCELLED 24 HRS. PRIOR TO ARRIVAL. ROOM TYPES ARE NOT GUARANTEED. Please do not send cash.

NAME: _____ PHONE: _____

MEMO

August 6, 1998

TO: TACVB Membership
FROM: Bob Spence *BUD*
SUBJECT: Entertainment / Talent Search

**ARLINGTON
TEXAS**
Convention & Visitors Bureau
<http://www.arlington.org>

Director of Tourism
1905 E. Randol Mill Road
Arlington TX 76011
817/265-7721 800/433-5374 fax 817/265-5640
bob@acvb.org

The Texas suppliers to Kincaid Motor Lines are sponsoring the Welcome Reception for Kincaid's group leaders in Oklahoma City in March 1999. This Friday night reception is the official opening of the annual Kincaid Open House and Travel Show.

We need leads on talent for the one hour show that is being planned. If you know of a group or individual in your area that might fill the bill as a part of this extravaganza, please contact Ted Oliver at The Promise in Glen Rose. He has graciously offered to produce the show.

You can reach Ted at: Promise Production
P. O. Box 927
Glen Rose, TX 76043
TELEPHONE: 817-807-1211

Contact Ted no later than Fri
possible.

Thanks for your interest! Ca

up the best talent as quickly as

ons.

*Make
a file
for this*

*Have @
write
check
Dr. J...
make
show*

*to be in the
"group"
market
to @*

*ASK someone
about this
Kincaid Travel
Show &
is it only
the group
& market*

GTE

Post-It® Fax Note	7671	Date	12/14/98	# of pages	1
To	Janet	From	Christina Gissett		
Co./Dept.		Co.	Denton Club		
Phone #		Phone #			
Fax #	405/634-3351	Fax #			

Yes, we will attend Kincaid's 1999 Open House & Travel Show

Organization Denton Convention & Visitor Bureau

Address 414 W. Parkway

City/State/zip Denton TX 76201

Phone 940/302-7895

Fax 940/302-6287

Names of those attending _____

Christina Gissett

Sarah Drouse

Enclosed is payment for the following:

Booth Space - \$299.00 (includes one admission to group leaders luncheon)

_____ Electrical Outlet for Booth - \$10.00

Additional Tickets for Luncheon - \$15.00 each

_____ I'm sorry we can't attend this year, but will send items that can be used as door prizes to help promote our area.

_____ Please contact me on information for Sponsorship opportunities

KINCAID TRAVEL, 514 Southeast 83rd, Oklahoma City, OK 73149

405-634-3313 • 800-998-1903 • Fax 405-634-3351

Payment sending after Jan. 1 - would like to be with the Texas Group

Team Texas for Kincaid Travel Show

- Kincaid Group Tour Operator Travel Show
• will have performers giving a sample of the entertainment in the ~~area~~ state and showcase your area.

• we have a total of 2 hours to do a dinner buffet and entertain them

* • send Ted information about our city, how long ^{we need} for entertainment & what they will need to perform (tape, for sample), ~~etc.~~

make
check to
TTIA
to
Subscribed
address

Sponsorship is - \$ 7,400 ^{committed} so far (9/22/98) ^{And is \$10,000}
About 200-250 group leaders in the reception ^{* could use \$150 to \$200}
• The whole idea is to just entertain them in this reception

- Ask > How can Denton fit into that package where performance Hall as a venue for a stop on a pre-packaged Texas Tour.

* See if our hotels/motels would be willing to put a package together for group tours (an overnight visit and stop)

* Kathy White will send out the invoices for sponsorships (Six Flags Fiesta Texas)

Blenda Can is the manager of Kincaid OK or Janet Rains
1-800-998-1903 - handling the show

* Rooms are at The Clavion

Pickin' Party Songwriters

Alex Harvey - "Reuben James", "Five Dollar Fine for Whining",
other Kenny Rogers songs
"Two Ravens"

Alan Shambelin - "Life's A Dance", "Can't Make You
Love me", "Thinkin' Problem", Jerry Keith song
one about "Don't Laugh at Me", "el thought
He Walked On Water".

Rob Crosby - worked w/ Carl Perkins (who worked
w/ the "Beetles"), "Concrete Angel", "Rise Above It"