Bureau of Business Research

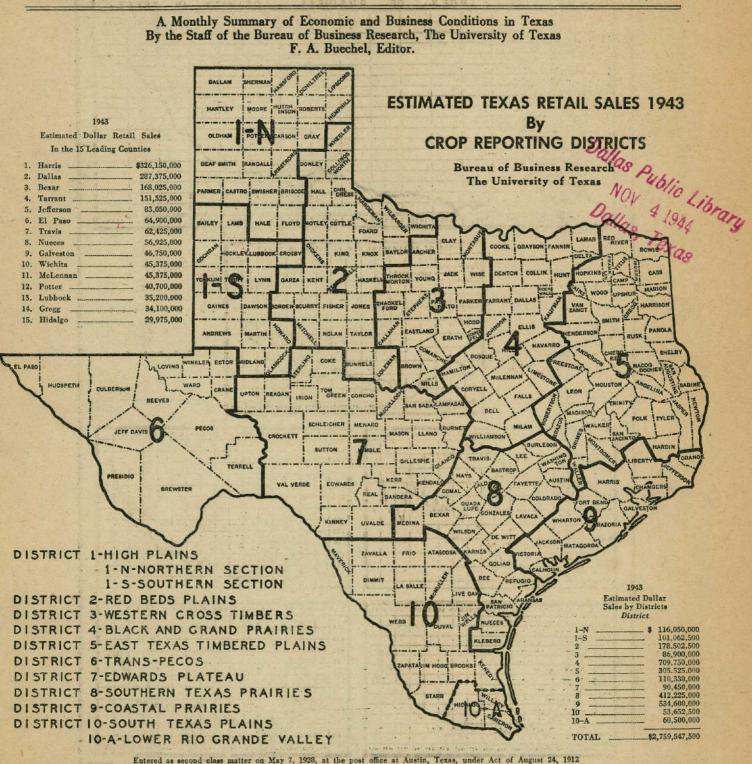
The University of Texas

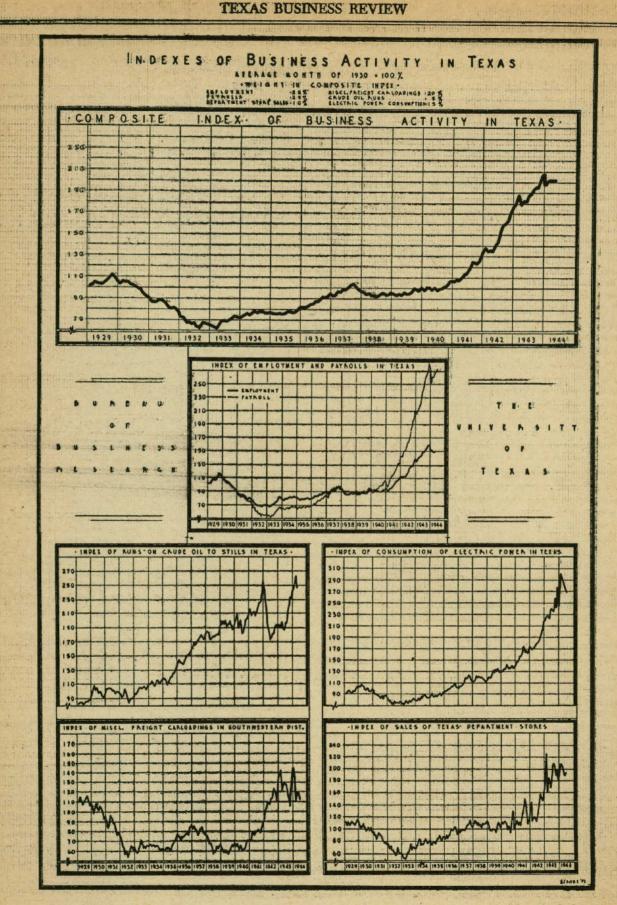
Vol. XVIII, No. 9

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October, 1944

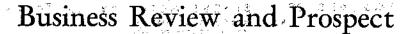
ONE DOLLAR PER YEAR







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Termination of the war in Europe this fall is no longer as uniformly predicted by high military authorities as it was in the recent past, and current reports indicate that Germany's fall may not come until 1945, while the defeat of Japan may require two more years. It is thus apparent that war production can no longer be allowed to lag-a tendency which had become quite noticeable during the summer months when victory in Europe seemed imminent. Chairman Krug, of the War Production Board, while calling attention to the temporary failure to meet the monthly quotas which had been set, recently reported that improvement is taking place and that total war production for the year will come within two or three per cent of the scheduled quotas. He emphasized the need, however, for concerted action in the production of combat transports, combat cargo carriers and a few other such items.

As a result of the modification in the military situation, it appears that there is now a more relaxed attitude toward problems of reconversion than there was during the late summer. This situation does not necessarily mean that the reconversion problem is to receive less attention. On the contrary, it probably means that a more systematic procedure is being worked out for the change-over from a war to peace economy and that fear of a violent shock to our economy when Germany collapses is subsiding. It is imperative that the leadership of the country working on the various levels of our economy—local, state, national, and international—develop *concrete* plans for meeting the transition problems which are already upon us.

Small Business in the Economic Picture of Texas and the Southwest

For many decades Small Business has been declining in relative importance as a segment of our national economy and this trend has been greatly accelerated since our entrance into the war. Although this downward trend in the relative importance of Small Business has been less marked in the Gulf Southwest than in the industrial regions of the North and East, it has become sufficiently apparent in Texas and this entire region to arouse considerable apprehension among large numbers of the more thoughtful citizens who class themselves as small businessmen. Many individual small businessmen in this region are giving a great deal of thought to ways and means of meeting the economic problems which they see coming in the immediate postwar period. As a first step in meeting these problems they favor a closer coordination among agencies designed to work out these problems on the local, regional, and national levels.

Clarification of Government policy regarding disposal of that part of the surplus war property which will directly affect the interests of small business is being emphasized. They urge that a system of disposing of surplus war goods be set up by which each small businessman may have a clear-cut understanding of the steps he must take to gain access to surplus goods. And they ask that his rights to bid for the goods he may want shall be protected against more powerful buyers. Substantial businessmen who class their operations as small business do not feel that expansion of mass production industries in this region need necessarily menace the economic welfare of small business groups. On the contrary, they take the position that while certain phases of industrialization must necessarily be on a mass production basis, innumerable opportunities for small business will inevitably result from such industrial development. They believe, however, that control of the impending industrial expansion in Texas and the Southwest should be kept firmly in the hands of the industrial and financial leaders of the region, who have at heart not only the success of business in the conventional sense, but also the promotion of higher standards of living.

These representatives of small business point out that notable advances have already been made in the development of mass output by chemical industries in this region, and that the products thus introduced will furnish the raw materials for a wide range of new industries. During the past three years, of course, the results of these developments have necessarily been limited to their use for the prosecution of the war, but as peace comes into view, increasing attention is being given to utilizing them for production of civilian goods.

It would be difficult to overstate the potentialities which the conversion of these new chemical raw materials into consumer goods affords to the people of this region. The benefits would take the form of more jobs, new pay rolls and a wide range of goods produced near the points of consumption with consequent lower costs to the ultimate consumer.

The automobile tire plant and the glass plant in the city of Waco, are current examples of what may be looked for in the way of new developments in consumer goods industries. Other new industries may be expected to follow in that city as well as in many other cities throughout the State and region as a result of intelligent and persistent effort on the part of local, State, and regional leadership. No other section of the country enjoys such natural advantages as does the Gulf Southwest in the production of chemical raw materials upon the basis of which a wide range of consumer goods industries may be created.

RETAIL TRADE IN TEXAS

Retail, wholesale and manufacturing establishments in Texas combined number more than 100 thousand and of this total approximately 85 thousand are retail establishments. These figures furnish numerical evidence of the importance of small business in this State. In 1943 these retail establishments distributed goods in Texas to the value of approximately \$2% billion and during the current year the total will reach nearly \$3 billion. Retail sales during the past two years have amounted to about one half of the total income of the State; which income in 1943 was approximately \$5½ billion as compared with retail sales amounting to two thirds of the total State income during the immediate prewar years. It is probable that the ratio of retail sales to total income will increase with the restoration of our economy to a peacetime basis, so that the prospective decline in total income may not result in a corresponding decrease in retail sales. Accumulated buying power, together with a huge deferred demand for goods which have not been available during the war, are basic reasons for expecting a high level of retail sales during early postwar years.

DISTRIBUTION OF RETAIL SALES

Retail sales are very unevenly distributed over Texas, almost three fourths of the sales occurring in the eastern third of the State. The chart on the cover page of the REVIEW gives estimated retail dollar sales for each of the crop reporting districts of the State and the total for the State for the year 1943. Although districts 4, 5, 8, and 9 represent only about 30 per cent of the land area of the State, they account for approximately 70 per cent of the retail sales. Further, evidence of high concentration of retail sales is found in the fact that four counties—Harris, Dallas, Bexar, and Tarrant—account for one third of the retail sales of the State.

Growth of retail sales in Texas and in each of the crop reporting districts during the past ten years is evidenced by the following figures. The data for 1935 and 1939 are taken from the United States Census of Distribution, while those for 1943 are estimates based upon data obtained by this Bureau.

RETAIL SALES

(In Thousands of Dollars)

Districts	1935	1939	1943
1-N	54,392	76,255	116,050
1-5	35,699	66,203	101,063
2	89,802	112,547	178,503
3	43,922	56,747	86,900
4	344,510	465,301	709,750
5	162,947	200,246	305,525
6	48,027	72,102	110,330
7	44,664	59,253	90,450
8	195,432	270,094	412,225
9	219,709	350,394	534,600
10	23,161	34,931	53,652
10-A	26,999	39,643	60,500
STATE	,289,264	1,803,716	2,759,547

The variation in concentration of retail sales in Texas is a result of the sharp difference in the geography of this State giving rise to a number of major natural regions, each of which is characterized by its own peculiar types of natural resources and industries based upon these resources. Thus, in addition to the retail merchandise common to all sections of the State, there are many lines of merchandise which are designed to meet the peculiar needs of different sections of the State resulting from these geographic differences.

For example, geographic conditions in the Northern High Plains give rise to wheat farming, a type of agriculture which requires specialized mechanical equipment, as well as many other classes of merchandise adapted to this kind of agriculture; while adjacent to this area on the south is a highly specialized cotton section with its own special needs for retail merchandise, both with respect to carrying on production and the mode of life associated with this type of farm activity. Similarly, the needs for special types of merchan-

dise come as a result of peculiar needs in the highly specialized wool and mohair region of the Edwards Plateau, the citrus area of the Lower Rio Grande Valley and the general farming areas of Central and East Texas.

In the same way, differences arising from variations in natural resources and associated industries are to be noted in urbán areas and these too are reflected in the type, variety and quality of retail merchandise. Wide differences may be noted even in cities which are relatively close together.

These few illustrations suggest, therefore, that in addition to facts relating to income or purchasing power as a sum of money, it is important to know as much as possible about the activities which brought this purchasing power into being and the sources from which this income is derived. As changes occur in these factors they should be noted both qualitatively and quantitatively so that the kind of merchandise as well as the necessary quantity may be provided.

CURRENT BUSINESS ACTIVITY IN TEXAS

Retail dollar sales during the past month and for the year to date were more than 11 per cent above those of the corresponding period of last year and there is every indication that this margin of increase will be maintained through the remainder of the year. It is upon this basis and assumption that the estimate of Texas retail sales at approximately \$3 billion for the year 1944 has been made in the foregoing discussion.

Increases in sales over a year ago prevail in practically all lines of merchandise. Establishments handling durable goods such as hardware, furniture and farm implements are showing substantial year to year gains in spite of the shortage of labor and materials for making these types of goods. As labor and materials become available for the production of civilian durable goods of all kinds, even greater year to year increases in retail sales of all lines of this type of merchandise are a practical certainty.

In addition to the high level of sales in the retail trade, other evidences of gains in business and industrial activity may be noted. Postal receipts in upwards of 40 Texas cities were up 25 per cent during September from the corresponding month last year. Power consumption also gained substantially; commercial power consumption during September was up 9.0 per cent from a year ago, residential gained 7.5 per cent and industrial 20.4 per cent.

FARM CASH INCOME

Cash income from agriculture in Texas during September as computed by this Bureau (see note under following table) totalled nearly \$118 million compared with nearly \$144 million during the corresponding month last year, a decline of 18 per cent. Aggregate farm cash income during the first nine months was nearly \$734 million, a slight gain over the \$728 million during the corresponding period last year.

The following table reflects changes in income for the State and for each crop reporting district during comparable periods.

The sharp decline in farm cash income during September in comparison with September last year was the

result of the sharp drop in cotton ginnings. During September, 1943, ginnings totalled 766,303 bales, whereas in September this year ginnings amounted to only 460,217 bales, a decrease of 306,096 bales. At

INDEXES OF AGRICULTURAL CASH INCOME IN TEXAS

(Average Month 1928-'52 equals 100%)

				(in Thousan JanSep	Cash Income ds of Dollars) t., Inclusive
Districts	Sept., 1944	Aug., 1944	Sept., 1943	1944	1943
1-N	321.0	561.7	213.5	102,728	77,807
1-S	438.5	576,3	536.4	51,813	50,852
2	105.3	222.8	147.7	59,961	59,938
3	178.5	325.2	207.5	38,597	33,111
4	82.3	54.5	111.8	107,951	126,236
5	42.1	43.0	81.8	44,620	61,267
6	 208.9	144.5	232.9	24,251	32,441
7	133.3	209.6	138.9	53,471	52,724
8	152.9	108.6	135.5	73,388	88,228
9	155.9	116.9	194.2	49,482	56,862
10	162.5	153.2	160.7	22,102	26,158
10-A	324.4	579.9	69.4	95,409	62,413
STATE	105.4	145.6	129.0	733,773	728,037

Nots: Farm cash income as computed by the Bureau understates actual farm cash income by from six to ten per cent. This situation results from the fact that means of securing complete local marketings, especially by truck, have not yet been fully developed. In addition, means have not yet been developed for computing cash income from all agricultural specialities of local importance in scattered areas throughout the State. This situation, however, does not impair the accuracy of the indexes to any appreciable extent. current farm prices of approximately \$100 per bale this amount of lint is worth approximately \$30 million. The value of seed associated with this amount of lint at the current price of nearly \$54 per ton is about \$7 million. Thus it may be seen that the decline in income resulting from a decrease in ginnings of more than 300,000 bales during September as compared with last year, amounted to approximately \$37 million for cotton and cottonseed combined.

Although the cotton crop during the current year was substantially below that of a year ago, the lag in ginnings during the current year to date, as compared with last year leaves more of the current season's crop to be ginned than was left to be ginned at this time in 1943. Hence, income from cotton and cottonseed during the remainder of the cotton season will be greater than it was during the corresponding period a year ago, provided the estimates of production made to date by the United States Department of Agriculture are substantiated in the final ginnings reports.

Slight increases in the September income from cattle, calves, and sheep were almost completely offset by the sharp drop in the income from hogs; while income from dairy products, poultry, and eggs remained at almost the same level as a year ago.

F. A. BUECHEL.

Postwar Employment in Texas

Whether individual liberty shall be restored and survive in this country after this war will depend on how we solve the problem of employment.

Full employment in private industry will be the price of freedom after this war. It is possible to make a reasonably close estimate on the size of this problem. According to the War Manpower Commission there are 375,000 persons employed in Texas in the four major war activities of aircraft, ship building, munitions and civilians in war agencies. It is estimated that only about 25,000 of these will be employed in these activities in Texas in peacetime. The manager of the Texas Unemployment Compensation Commission estimates that Texas has about 600,000 in the armed services. These two figures give us a base for estimating the over-all size of the employment problem in making the transition from the war to peacetime economy.

PREWAR EMPLOYMENT IN TEXAS

Prewar employment and trends of employment in Texas give us a starting point for thinking and planning concretely about postwar employment. According to the 1940 Census there were gainfully employed in Texas at that time 2,138,355 persons 14 years of age or older, and of these 639,114 were in agriculture, forestry and fishing; 61,052 in mining; 110,734 in construction; 211,591 in manufacturing; and 1,115,864 in various service trades and industries broken down as follows: 140,277 in transportation, communication and other public utilities; 381,260 in wholesale and retail trade; 56,249 in finance, insurance and real estate; 42,715 in business and repair service; 236,726 in personal service; 16,367 in amusement recreation and related services; 138,336 in professional and related services; 79,033 government; and 24,901 in industry not reported.

From 1930 to 1940 there was a decline of gainfully employed in agriculture of about 200,000, an increase of about 9,000 in mining, a slight decrease in manufacturing due largely to reclassification of some business from manufacturing to service and repair industries, and an increase of 153,000 in service industries and trades.

EMPLOYMENT INDIVIDUAL RESPONSIBILITY

Mass figures given above indicate the size of the unemployment problem and give in perspective the major fields of employment. The solution of the problems of unemployment in a democracy begins at the other extreme of these data, or with the individual and the local community in which he lives. There is then not one problem of employment adjustment, but as many as there will be unemployed. The job of finding employment for one individual is rather simple especially when we realize that the job is parcelled out to every community and practically every home in Texas.

To a large extent our success in solving these problems when the war is over will depend largely on our approach. If each individual, each family, and each community involved simply leaves it to the State and Federal Government we shall lose the very things for which we are fighting.

PROCEDURE

The first responsibility in securing employment belongs to the individual seeking employment. The fact is, a very large per cent of the potentially unemployed after the war already know what they are going to do and have their plans made. Another large per cent will be able to take care of themselves in a family enterprise or with some aid from the family. The re-employment provisions of the Selective Service Act will take care of another relatively large number.

The development of sources of employment for the remainder, and there will be a substantial number, is first of all a responsibility of business men in the local community. Surveys made by the Committee for Economic Development reveal that in every community there are peacetime enterprises temporarily closed, or operating with insufficient personnel, or have many who will wish to retire at the first opportunity. Many communities, large and small, have already made surveys of their communities and are ready to render immediate aid. Communities which have not assembled such useful data can secure aid in doing so from the Committee for Economic Development and the United States Employment Service.

Community and business responsibility in reconversion and re-employment does not end with the creation of jobs. These communities and businessmen must play the major role in solving veterans' problems of readjustment to civilian life as well as civilian jobs. It is the business of the local community to co-ordinate the efforts of such agencies as the Veterans Administration, Selective Service System, The Red Cross, Veterans of Foreign Wars, Committee for Economic Development, chambers of commerce, medical societies, schools, labor unions, and churches in solving these problems.

FEDERAL AIDS

The local community can aid its returning veterans in helping them avail themselves of the various aids offered returning veterans such as the opportunity to return to school to finish their college training or to take special vocational training. Many will need to take advantage of this generous offer to prepare themselves for available jobs in the community, and it will spread the employment problem over a longer time. The Government is also offering to aid those returning from war service to buy farms or get into business by furnishing loan capital to the extent of \$2,000. In many instances veterans have developed skills needed in the community. A community thus has the rare opportunity to help itself as well as a veteran. The Federal and State employment agencies can help communities greatly in working out this phase of readjustment.

OPPORTUNITY FOR EXPANSION

Texas communities and business executives will have the greatest opportunity in the history of the State to advance Texas industrially. Public welfare makes the responsibility for this development equally as great as the opportunity. It is estimated by the Employment Service that we have about 400,000 more workers in Texas with skills than we ever had before. Industrialists who have spoken are enthusiastic about this skilled labor in Texas. There are hundreds of millions of dollars worth of plants, machinery, and tools put here by the Federal Government to produce war goods. Many of these buildings, tools, and equipment can readily be adapted to production of civilian goods. The Federal Government is anxious for all of these things to be used to produce useful goods to give additional employment opportunities. They will be sold at very reasonable prices on credit if desired.

The business managers of this State who have the "know how," and the vision are presented with a good business opportunity and a chance to render a great public service by buying these war plants, tools, and supplies and converting them with the employment of these newly trained skilled laborers into going peacetime industries. The Smaller War Plants Corporation and the Reconstruction Finance Corporation are eager to aid management in financing such a program, and in working out layout designs, and problems of processing and marketing.

TOP PRODUCTION AND FULL EMPLOYMENT

It has been said very truly that employment is a function of production. Instead of limitation of production to raise prices our efforts must be directed toward lowering costs and improving products to expand markets in order to increase employment, real income, and standards of living if we are to save at home that for which we are fighting abroad.

> A. B. Cox. Director

COTTON BALANCE SHEET FOR THE UNITED STATES AS OF OCTOBER 1, 1944

(In Thousands of Running Bales Except as Noted)

Year 1935–1936	Carryover Aug. 1 7,138 5,397 4,498 11,533 13,033 10,596 12,376 10,590 10,687	Imports to Oct. 1* 14 22 14 29 22 14 69 	Gov. Est. as of Oct. 1* 11,464 11,609 17,978 12,212 11,928 12,741 11,061 13,818 11,478	Total 18,616 17,028 22,490 23,774 24,983 23,351 23,506 24,408 22,165	Con. to Oct. 1 859 1,205 1,206 1,093 1,255 1,289 1,750 1,891 1,714	Exports to Oct. 1 728 752 838 590 644 156 255	Total 1,587 1,957 2,044 1,683 1,899 1,445 2,005 1,891 1,714	Balance Oct. 1 17,029 15,071 20,446 22,091 23,084 21,906 21,501 22,517 20,451
1944–1945	10,727		11,953	22,105 22,680	1,714 1,634		1,714 1,634	20,451 21,046

The Cotton Year begins August 1.

*Figures are in 478 net pound hales,

EMPLOYMENT AND PAY ROLLS IN TEXAS

	2.001		September					
		Number of	Percenta	ge Change		Amount of		o Change
	Workers I Aug., 1944 ⁽¹⁾	Sept.	from Aug.,	from Sept.,	Weekly Ang., 1944(3)	Pay Roll Sept.,	from Aug.,	from Sept.,
MANUFACTURING	1944 ⁽¹⁾	1944(3)	1944	1943	1944(**)	1944(2)	1944	1943
	170 0004	170 0004	- (5)	+ 3.0	\$6 054 867	\$6,000,585	0.9	+ 12.9
All Manufacturing Industries		112,2201	(3)	, 3.0	40,004,001	40,000,000	V.7	1 14.7
Food Products	70 500	10.440	- 05	+ 29.4	392.772	448.915	+14.3	+ 80.0
Baking	_ 10,500	10,449	0.5 - 7.1		128,924	115,641	10.3	- 4.6
Carbonated Beverages	- 4,100	3,871 1,537	+14.8	+25.2	19,818	21,723	+ 9.6	+35.3
Confectionery	- 1,009	2.278	- 3.7	+2.9	74,914	81,596	+ 8.9	+24.6
Flour Milling	2,300	1.527	- 7.7	+ 3.1	43,621	40,995	~ 6.0	+ 9.0
Ice Cream	- 1,000	6,594	- 2.4	+ 3.3	220.093	214,611	- 2.5	+ 2.4
Meat Packing	0,100	0,094	2.4	1 0.0	220,070	213,011	2.0	
Textiles	- 100	6 110	+ 0.4	10.3	117,790	119,435	+ 1.4	- 7.6
Cotton Textile Mills	_ 5,100	5,119	-3.0	-10.3 -2.0	75,382	74,016	- 1.8	+7.0
Men's Work Clothing	_ 4,193	4,068	- 5.0	2.0	10,004	17,010	1.0	1 1.0
Forest Products				00 F	00.000	00.010	1 90	14.0
Furniture	1,213	1,179	- 2.7	- 28.5	32,303	33,210	+ 2.8 - 2.9	-16.0 + 2.4
Planing Mills	_ 1,833	1,788	- 2.4	- 14.7	56,840	55,208		
Saw Mills	14,568	15,043	+ 3.3	- 3.1	290,077	297,302	+ 2.5	+ 1.7 + 8.7
Paper Boxes	857	894	+ 4.3	- 5.7	21,417	22,210	+ 3.7	τ 8.7
Printing and Publishing								
Commercial Printing	_ 2,339	2,237	- 4.4	- 5.2	82,657	82,591	-0.1	+ 8.1
Newspaper Publishing	3,832	3,977	+ 3.8	- 4.5	112,664	123,048	+ 9.2	+ 1.7
Chemical Products								
Cotton Oil Mills	1,949	2,625	+34.7	-26.1	30,272	51,990	+ 71.7	- 9.3
Petroleum Refining	25,517	25,245	- 1.1	+ 10.1	1,453,005	1,435,689	- 1.2	+ 10.8
Stone and Clay Products								
Brick and Tile		1,584	- 4.3	+ 6.2	30,004	31,013	+ 3.4	+ 32,0
Cement	742	732	- 1.4	-33.2	. 28,884	28,515	- 1.3	- 31.5
Iron and Steel Products								
Structural and Ornamental Iron	2.508	2.240		-21.9	80,579	75,429	6.4	7.6
NONMANUFACTURING		-,				•		
Crude Petroleum Production.	00 154	28,011	- 0.5	+ 8.9	1,578,467	1,568,822	- 0.6	+ 16.8
		(3)	+ 3.1	- 8.9	(3)	(3)	+ 3.0	⊷ 0.9
Quarrying Public Utilities		(3)	-1.3	+ 0.8	(3)	(3)	- 0.6	+ 2.5
Retail Trade	203 004	211.006	+ 3.4	- 6.8	4,947,717		+ 5.9	+ 7.7
Wholesale Trade	61 079	61.494	- 0.8	+ 1.8	2,474,804		- 1.3	+ 10.6
Dyeing and Cleaning	2,962	2,845	- 1.9	- 2.4	67,871		+ 1.3	+12.7
Hotels	20,042	19.617	- 2.1	+ 0.4	364,437		- 2.9	+10.1
Power Laundries	14,573	14,672	+ 0.7	+ 5.0	255,628		- 0.8	+ 7.9
						,		

CHANGES IN EMPLOYMENT AND PAY ROLLS IN SELECTED CITIES®

		oyment ge Change Sept., 1943 to		Rolls Sept., 1943 to		Employ Percentage Aug., 1944 to		Pay I Percentag Aug., 1944 to	
	Sept., 1944		Sept., 1944	Sept., 1944		Sept., 1944	Sept., 1944	Sept., 1944	Sept., 1944
Abilene	+ 7.8	+ 3.8	+ 1.9	+ 15.5	Galveston	10.2	- 13.6	- 0.7	+ 15.2
Amarillo	- 4.4	- 1.9	- 1.4	+ 1.3	Houston	- 0.4	- 17.0	- 15.8	- 18.2
Austin	+ 8.7	- 0.8	+ 4.9	+ 0.3	Port Arthur	- 2,1	+ 8.0	- 2.7	+ 15.7
Beaumont	- 0.8	+ 3.1	+ 0.5	+ 5.0	San Antonio _	+ 0.7	- 0.2	+ 2.1	+ 5.2
Dallas	- 0.1	+ 12.2	+ 2.0	+ 38.9	Sherman	+ 5.4	+ 42.2	+ 1.7	+ 57.3
El Paso	- 2.8	+ 3.5	+ 3.1	+ 20.2	Wace	+ 0.9	- 1.5	+ 2.5	+ 12.7
Fort Worth _	- 1.5	- 22.3	- 0.1	- 17.6	Wichita Falls_	- 0.3	- 12.9	- 5.9	9.5
Corpus Christi	- 0.4	(3)	+ 0.2	(3)	STATE	- 2.4	- 5.3	- 5.4	₩ 3.3

ESTIMATED NUMBER OF EMPLOYEES IN NONAGRICULTURAL BUSINESS AND GOVERNMENT ESTABLISHMENTS⁽⁶⁾

	1942(1)	1943(3)	1944		1942(1)	1948	1944
January	1,170,000	1,385,000	1,429,000 (2)	July	1,317,000	1,450,000 ^{cd}	1,448,000
February	1,199,000	1,397,000	1,433,000 00	August	1,352,000	1,441,000	- •
March	1,226,000	1,415,000	1,433,000 🐲	September	1,373,000	1,448,000 (3)	
April	. 1,222,000	1,433,000	1,435,000(1)	October	1,384,000	1,455,000	
May	1,251,000	1,458,000	1,435,000	November	1,389,000	1,461,000	
June	1,291,000	1,478,000	1,448,000	December	1,413,700	1,470,000	

Does not include proprietors, firm members, officers of corporations, or other principal executives. Factory employment excludes also office, sales, technical #Does not include strictly war industries. ()Revised. (*)Revised. (*)Revised. (*)Revised. (*)Revised. (*)Revised. (*)Revised. (*)Revised. (*)Revised on unvergished figures. (*)Less than 1/10 of one per cent. (*)Less than 1/10 of one per cent. (*)Less than 1/10 of one per cent. (*)Not including self-employed persons, casual workers, or domestic servants, and exclusive of military and maritime personnel. These figures are furnished by the Bureau of Labor Statistics. U.S. Department of Labor. Prepared from reports from representetive Texas establishments to the Bureau of Business Research cooperating with the Bureau of Labor Statistics. Data to the mational emergency, publication of data for certain industries is being withheld until further nedics.

DAIRY PRODUCTS MANUFACTURED IN PLANTS IN TEXAS

The second second in the second												
Product and Yeer Jan. CREAMERY BUTTER (1000 lb.)	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec,	Total
1944* 2,043 1943* 2,636 1930-39 average 2,074 ICE CREAM (1000 gal.)‡ 1000 gal.)‡	2.743	2,765 3,076 2,392	3,652	4,544	4,120	4,363	3,584	2,535 2,621 2,513	2,581 2,608	2,236 2,301	1,924 2,211	38,071 32,048
1944* 1,115 1943* 1,125 1930-39 average 215 AMERICAN CHEESE (1000 lb.)	1,211 1,187 262	1,520 1,396 434		2,491 2,302 752		2,778	2,898	2,193 2,125 686	1,622 460	1,443 259	940 205	22,237 6,486
1944* 902 1943* 914 1930-39 average 554 MILK EQUIVALENT OF DAIRY PRODUCTS† (1000 lb.) (1000 lb.)	956 948 590	1,229 1,063 737		2,273 2,010 1,215	1,866	1,782	1,319	1,372 984 866	819 852	621 718	809 641	1 5, 272 10,496
1944*67,873 1943*80,106 1930 30 guarante 54,675	71,783 83,301 57,120	94,470	118,447	149,577	139,948	140,357 147,397	115,184 126,028	97,137 92,753	85,084	73,290	62,253	1,291,709

1930-39 average _____54,675 57,139 67,456 89,641 104,323 97,562 97,075 89,185 76,165 73,444 60,119 55,872

922,656

"Estimates of production made by the Bureau of Business Research. +Milk Equivalent of Dairy products was calculated from production data by the Bureau of Business Research. Includes ice cream, shorhets, ices, etc. Norm: 10-year average production on creamery butter, ice cream and American cheese based on data from the Agricultural Marketing Service, U.S.D.A.

SHIPMENTS OF LIVE STOCK CONVERTED TO A RAIL-CAR BASIS*

	Cattle		Calves		Swine		Sheep		т	otal
	1944	1949	1944	1943	1944	1943	1944	1943	1944	1943
Total Interstate Plus Fort Worth	6,295	5,842	1,615	1,348	846	1,281	1,313	1,555	10,069	10,026
Total Intrastate Omitting Fort Worth	471	471	85	120	40	54	531	235	1,127	880
TOTAL SHIPMENTS	6,766	6,313	1,700	1,468	886	1,335	1,844	1,790	11,196	10,906

TEXAS CAR-LOT* SHIPMENTS OF LIVE STOCK FOR YEAR TO DATE

	Cattle		Calves		Swige		Sheep		· 7	otal
	1944	1943	1944	1943	1944	1943	1944	1943	1944	1943
Total Interstate Plus Fort Worth Total Intrastate Omitting Fort Worth	44,776	45,874 6.126		6,879 1,558	12,112	12,782	11,693			76,144
				1,558	766	5/8	1,315	819	8,230	9,081
TOTAL SHIPMENTS	49,957	52,000	9,103	8,437	12,878	13,360	13,008	11,428	84.946	85,225

*Rail-car Basis: Cattle, 50 head per car; calves, 60; swine, 80; and sheep, 250.

Fort Worth shipments are combined with interstate forwardings in order that the bulk of market disappearance for the month may be shown.

Ners: These data are furnished the United States Bureau of Agricultural Economics by railway officials through more than 1,500 station agents, representing every livestock shipping point in the State. The data are compiled by the Bareau of Business Research.

SEPTEMBER, 1944, CARLOAD MOVEMENT OF POULTRY AND EGGS

Shipments from Texas Stations

	Cars of Poultry						Car					
	Chie	kens	Tar	keyı	SI	aell	Fre	neen.	Dr	led		ell alent†
*Destination	1944	1943	1944	1943	1944	1943	1944	1943	1944	1943	1944	1943
TOTAL	17	10	1	3	20	31	108	35	137	79	1,332	733
Intrastate	8	1	0	0	16	31	42	19	14	17	212	205
Interstate	9	9	1	3	4	0	66	16	123	62	1,120	528
	Receip	ts at]	lexas S	tations	5							
TOTAL	22	1	1	0	161	64	111	4	19	0	535	72
Intrastate	8	0	1	0	23	12	49	2	12	0	217	16
Interstate	14	1	0	0	138	52	62	2	7	0	318	56

"The destination above is the first destination as shown by the original waybill. Changes in destination brought about by diversion factors are not shown, +Dried eggs and frozen eggs are converted to a shell egg equivalent on the following basis: 1 rail carload of dried eggs=8 carloads of shell eggs, and 1 carload of frozen eggs=2 carloads of shell eggs.

Nore: These data furnished to the Division of Agricultural Statistics, B.A. E., by railroad officials through agents at all stations which originate and receive carload shipments of poultry and eggs. The data are compiled by the Bureau of Business Research.

SEPTEMBER CREDIT RATIOS IN TEXAS DEPARTMENT AND APPAREL STORES

(Expressed in Per Cent)

	Number of Stores	Credit Sales to Nat Sales		Ratio of Collections to Outstandings		Ratic Credit S to Credi	Salarles it Salce
	Reporting	1944	1943	1944	1948	1944	1943
All Stores	62	47.9	47,8	64.7	62.7	1.0	1.0
Stores Grouped by Cities:							
Austin		39.8	42,9	74.6	73.4	1.0	1.0
Corpus Christi	3	44.9	42.3	78.0	67.1	2.3	1.3
Dallas		53.3	58.2	62.5	64.1	0.7	0.7
El Paso		39.1	42.7	63.2	64.3	1.2	1.3
Fort Worth	6	43.4	43.8	62.9	57.2	1.3	1.1
Houston	8	50.5	43.9	64.7	56.6	1.1	1.3
San Antonio	4	36.7	38.7	66.4	67.0	1.2	1.4
Waco		47.4	47.4	64.1	57.7	1.0	1.0
All Others	18	42.3	42.8	72.3	71.2	1,1	1.0
Stores Grouped According to Type of Store:				_		• •	
Department Store (Annual Volume Over \$500,000)	20	46.2	46.4	66.5	63.0	1.0	1.0
Department Stores (Annual Volume under \$500,000)		41.9	42.0	65.0	64.8	1.2	1.2
Dry-Goods-Apparel Stores	3	37.3	41.0	70.0	66.3	1.5	1.5
Women's Specialty Shops	10	50.2	54.7	59.0	62.2	0.8	0.7
Men's Clothing Stores	14	43.4	44.7	69,2	63.7	1.2	1.2
Stores Grouped According to Volume of Net Sales During 1943:*	-						
Over \$2,500,000	. 19	47.6	45.7	66.3	64.9	0.9	0.9
\$2,500,000 down to \$1,000,000		39.6	40.5	72.6	67.8	1.3	1.3
\$1,000,000 down to \$500,000		46.4	44.1	69.6	67.0	1.2	1.1
Less than \$100,000	19	31.3	29.7	66.9	62.0	2.4	2.2

Norn: The ratios shown for each year, in the order in which they appear from left to right are obtained by the following computations: (1) Credit Sales divided by Net Sales. (2) Collections during the month divided by the total accounts unpaid on the first of the month. (3) Salarles of the credit department divided by aredit sales. The data are reported to the Bureau of Business Research by Texas retail stores.

SEPTEMBER RETAIL SALES OF INDEPENDENT STORES IN TEXAS

	Number of	Percentage Changes Number of in Dollar Sales				
	Estab- lishments	Sept., 1944 from Sept., 1945	Sept., 1944 from Aug., 1944	Year, 1944 from Year, 1943		
	Reporting 990	+11.2	+11.8	+11.4		
TOTAL TEXAS	- 990	: 11.2	11.0	1 11.7		
STORES GROUPED BY LINE OF GOODS CARRIED:						
ADDARFI	. 109	+16.1	+23.6	+ 13.9		
Family Clathing Stores	_ 22	+ 5.8	+15.9	+ 9.4		
Men's and Boys' Clothing Stores	_ 34	+ 7.0	+34.1	+ 6.2		
Shoe Stores	- 17	+ 6.5	+20.0	+ 6.5		
Women's Specialty Shops		+24.0	+20.2	+20.1		
AUTOMOTIVE*		- 5.8	- 8.0	+ 6.0		
Motor Vehicle Dealers		- 7.5	- 6.9	+ 5.9		
COUNTRY CENERAL		+10.2	+ 7.2	+ 9.8		
DEPARTMENT STORES	- 62	+12.8	+16.1	+14.3		
DBUC STOPES	105	+12.9	+ 1.3	+11.7		
DRY GOODS AND GENERAL MERCHANDISE	- 33	+ 4.1	+ 12,1	+ 8.2		
FILLING STATIONS	- 20	+ 3.7	-12.4	+ 6.1		
FLORISTS	21	+32.3	+13.7	+27.6		
FOOD*	131	+13.0	+ 1.2	+11.9		
Grocery Stores		+10.8	+ 0.3	+ 7.3		
Grocery and Meat Stores	_ 92 .	+13.3	+ 1.2	+13.1		
FURNITURE AND HOUSEHOLD*		+11.1	+ 3.7	+ 0.4		
Furniture Stores		+12.3	+ 4.6	+ 1.7		
JEWELRY	25	+ 0.1	+ 4.6	+ 1.4		
LUMBER, BUILDING, AND HARDWARE*	164	+ 6.6	+ 2.3	+ 4.6		
Farm Implement Dealers	- 10	+18.4	- 4,5	+27.0 +21.7		
Hardware Stores	50	+15.4	- 5.3			
Lumber and Building Material Dealers	_ 98	-0.2	+ 4.6	- 2.8		
RESTAURANTS		+ 7.0	- 7.3	+12.1		
ALL OTHER STORES	13	+ 7.7	+ 9.9	+ 6.2		
TEXAS STORES GROUPED ACCORDING TO POPULATION OF CITY:						
All Stores in Cities of-						
Over 100.000 Population	161	+14.0	+ 15.8	+ 13.8		
50.000-100.000 Population		+ 9.9	+ 7.5	+ 9.1		
2,500-50,000 Population	470	+ 6.9	+ 9.0	+ 8.8		
Less than 2,500 Population	229	+ 6.8	+ 0.7	+ 11.6		

"Group total includes kinds of business other than the classification listed. Prepared from reports of independent retail stores to the Bureau of Business Research, cooperating with the U.S. Bureau of the Census.

- <u>- - - -</u> TEXAS BUSINESS REVIEW

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BUILDING PERMITS

n a sange 5 dage d - 3 1.41		Strate and the	24.2 50	<i>.</i>	Sept., 1944	. *	Sept., 1943		Aug., 1944	1944	Fhrough Sept. 1943
Amarilla			<u> </u>	\$	12,325	ş	3,588	\$	59,335	\$ 327,590	\$ 171.404
Amarillo					96,504	-	39,043		119,415	1,006,041	504,230
Austin					97,308		64,653		40.675	515,865	278,066
peanuout "					32,235		25,018		151.061	657.692	956,602
DIR Spring	·				17,925		11,565			258,418	122,862
Drownsville					13,240		12,281		3,615	58,227	86:497
Drownwood					2,045		875		28.500	181,042	16.533
Gleburne					5,875*	•	+		6,075*		10,000
Coleman					0		150		0	5,350	1,950
Corpus Chri	isti				137,109		147,265		202.015	1,495,782	2.863,194
Lorsicana					275		1.080		7,350	13,632	26,933
					251,909		359,791		323.110	4,993,551	2.830.697
Del Rio					2,195		6,880		1,605	t	2,030,097 86,969*
Denton					4,770		6,300		3,930	19.615	
P.AINhiira					17,300		10,255		10,260	56,978	19,360 35,102
					69,518		27,807		179,776	1,152,375	
Fort Worth	· · · · · · · · · · · · · · · · · · ·				193,616		750,935		293,998	2,654,999	366,283
Gallegrout -					55,202		70.667		11.055	623,869	5,369,050
bladewater	-				7,550		2,540		2.000	13.045	765,915
Graham					1,390		1,580		4,000		14,550
Harlingen					16.050		1,000		140.662	19,444	8,875
CIOUSION					653,049		673.520		678,420	324,285	5,448
facksonville					7,750		1.025		9,750	7,066,363	6,768,400
					0		1,500		9,130	53,175	12,625
Kerrville					1.700		365			8,450	5,365
Longview _		······································		·	16.630		2,705		3,500	15,807	55,261
JUDDOCK					117,131		27,283		3,160	47,712	62,095
MCAllen					50,805		24,125		80,049	865,599	185,063
viarsnan .					19,771		5,760		26,675	178,905	59,048
Ylidiand					15,430		1.600		9,203	123,687	321,657
new praumi	C18				3,600		4.088		19,550	406,425	33,444
					2,207		4,088 330		3,505	37,844	10,482
rampa					4,700		2.450		700	10,617	24,544
Paris					4.150		2,430		1,400	23,955	204,400
lainview			·,		15,975		7,000		10,445	162,576	157,680
ULL ATTABLE					19,762		19.348		2,650	34,246	33,805
San Antonio					463,162		291,672		27,040	248,294	135,575
Jeguin					405,102 6,950*		291,072		482,886	3,263,208	2,155,089
herman		· · · · · · · · · · · · · · · · · · ·			12.010		17.970		3,878*	†	†
Snyder					12,010		11,370		16,858	106,565	103,005
JWCELWATER					•		0		0	0	0
vler					1,705		1,520		10,730	119,375	22,170
Vaco					18,411		14,424		15,776	181,876	86,106
Vichita Fall	8				43,333		37,397		24,539	1,304,918	630,471
TOTAL					20,007		16,817		58,925	216,057	163,860
for included in					2,512,754	ş :	2,704,072	\$ 3	,291,998	\$28,753,454	\$25,673,196

*Net included in total. †Not available. Nors: Compiled from rep orts from Taxas chembers of commerce to the Bureau of Business Research.

LUMBER

(In Board Feet)

Southern Pine Mills:	Sept. 1944	Sept. 1948	Aug. 1944
Average Weekly Production per unit	201.770	2 22,702	213.400
Average Weekly Shipments		2024102	410,400
per unit Average Unfilled Orders per		244,757	230,299
unit, end of month	1,443,752	1,482,516	1,440,172

Nors: From Southern Pine Association.

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TEXAS COMMERCIAL FAILURES

	·							
<u>.</u>		Sep	t. 1944 S	epi, 1943	Aug. 1944	Jan Thr 1944	ough Sept. 1943	
Numher	109		0	ិត	ົດ	т ^і	6	
Liabilities'	*		Ō	Č	- "Õ . A	49	₹942	
Assets* _	14 - Ka		0	Ő	<u> </u>		198	•
Average	Liabilities	per	2012	91 A 🖣	.	-	130	:
failure*			0	Ð	0	Q	97	
<u> </u>			•	v	, v	0	21	
*In thousan	1 đs.				11.00	- · · · ·		

Norn: From Dun and Bradstreet, Inc.

TEXAS CHARTERS

Domestic Corporations:	Sept. 1944	Sept. 1943	Aug. 1944	Jan. The 1944	rough Sept. 1943
Capitalization*		\$			\$6,948
Number	48	37	. 71	489	316
Classification of new cor- tions:					
Banking-Finance	3	2	0	13	17
Manufacturing	·· 2	3	. 8	49	45
Merchandising	15	3	13	120	54
Oil	2	ī	6	30	27
Public Service	0	ō	4	13	2
Real Estate Building.	4	15	15		96
Transportation	- 3	1	- 3	18	
All Others	- 19	12 ·	22		65
Number capitalized at				100	
less than 5,000	10	· 12 ·	- 22	139	123
Number capitalized at	- * <u>.</u>			1	
\$100,000 or more	2	2	4	21	11
Foreign Corporations (Number)	•••	14	11	136	68
the second se	-				

"In thousends. Nora: Compiled from records of the Socretary of State.

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POSTAL RECEIPTS

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	'Beptember, 1944	September, 1943		'August, 1941		January T 1944	hrough September 1943	·
Abilene	\$ 56,474		13		\$	416,727	\$ 358,560) i di i
Amarilla Austin Bestumont	_ 56,544		· ·			504,675	447,177	
Austin	108,651	86,103		94,833		875,339	779,258	; E
Beaumont	46,508	11,000	Ξ.		¥:'	462,245	363.785	
Big SpringBrownsville	11,814	8,765		12,523	 	99,517	83.447	·
Brownsville	11,606	10,036	·	11,122		104,329	86,900	
Brownwood	26,591	24,615		23,345		215,398	421.321	
Childress	_ 6,172	6,243		5,932		50,570	40,403	
Cleburne	5,933	4,632		5,980		51.791	42.841	
Coleman		3,459		4,208	- 1. ₁₂	39.858		1
- Cerpus Christi	70,076	56,973		71,812	· .	597,303	481,516	
· Corsicana	10.562	8,186		9,759			73.269	
	570 075	502,831		547,917	. : · ,	4.789.245		
Del Rio	6.552	5.271		6.855			49.132	
Defl Rio Denison Denton Edinburg	10,043	8,308		10.632	• •	79.692		
Denton	10.088	9,707		10.660	• •	100.984		
Edinburg	4,629	4.220		3,989		38,422	31,962	
El Paso	96.848	83.060		95.075	9 e	853,818	779,893	
El Paso Fort Worth	313.315	215,465		263.633		2,173,311	1.783.264	
Galveston	49,890	43.754		55.618		454.626	400.505	
Gladewater	4.068	3.404		4.765		38,340	32,059	
Graham		2,783		3.274		31.193	21.872	
Harlingen		10,749		13,712		124,966	93,845	
Houston	399,297	315.296		400.478	÷	3.397.026	2.819.070	
Jacksonville	5.031	6.623	11	5.461		49.445		
Kenedy		2,385	: -	2,658		22,213	19.882	
Kerrville	4,329	3,581		4.844		36.804	31.346	
Lubbock	33,559	29.134		36.350		303.136	257.924	
Lufkin	7,742	6.247	•	7.737		68.301	55,035	
McAllen	7.132	5,392	•	6.829		66,182	51.856	
Marshall	11.089	9,192		11,971		98.547	79,185	
Palestine	8.564	6.768		8.231		72,378	61.213	
Pampa		8.627		11.308		76.309	62.459	
Paris		19.868		24.847		202.924	166.644	
Plainview	- 6.394	4,850		6.260		53.449	45.051	
Plainview Port Arthur	28,232	22.981		27.040		244.481	206.411	
San Angelo	- 69,082	18,290		23.176		243.562	164.857	
San Antonio		225,856		252,130		2.302.995	2.039.600	
Seguin	- 4.479†	•		4,887†		*	2,039,000	
Sherman	12,829	11.255		12.641		111.214	96.108	I
Snyder	- 2,763	2.224	а.	2.249		21.638	17.696	
Sweetwater	- 7,329	6,463		7,401		75,733		
Temple	16.078	14.828		15.498	. I.	138.397		
Tyler		29,089		29.596		266.098		
Waco		46.534		23,590 53.607		471,507	403.583	
Wichita Falls	41,390	39.810		40.173		374,337	370,747	а ^с н
TOTAL.								- t
	. \$ 2,561,066	\$ 2,065,064	- 5	2,406,033	- 52	0,948,992	\$18,170,439	

*Not available, †Not included in total.

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Nors: Compiled from reports from Texas chambers of commerce to the Bureau of Business Research.

PETROLEUM

Daily Average Production (In Barrels)

Sept., 1944	Sept., 1943	Aug., 1944	Jan. Throu 1944	tch Sept. 1943
543.050	483,200	535 200	4 726 450	8.452.350
149,800	130,550	147,650	1,196,350	1.038.390
370,950	379,050	371.700	3.319.050	3.095.000
147,750	140,550	148,750	1,310,350	1.226.500
.98,700	103,350	98,700	854,400	827.850
341,750	260,400	321,650		1.843.200
504,050	325,050	484,950	3,761,700	2,130,450
2,156,050	1,822,150	2,108,600	17.936.500	13.613.740
4,735,250	4,327,400	4,665,150	40,628,250	36,144,800
	543,050 149,800 370,950 147,750 98,700 341,750 504,050 2,156,050	543,050 483,200 149,800 130,550 370,950 379,050 147,750 140,550 98,700 103,350 341,750 260,400 504,050 325,050 2,156,050 1,822,150-	543,050 483,200 535,200 149,800 130,550 147,650 370,950 379,050 371,700 147,750 140,550 148,750 98,700 103,350 98,700 341,750 260,400 321,650 504,050 325,050 484,950 2,156,050 1,822,150 2,108,600	Sept., 1944 Sept., 1943 Aug., 1944 1944 543,050 483,200 535,200 4,726,450 149,800 130,550 147,650 1,196,350 370,950 379,050 371,700 3,319,050 147,750 140,550 148,750 1,310,350 98,700 103,350 98,700 854,400 341,750 260,400 321,650 2,768,200 504,050 325,050 484,950 3,761,700 2,156,050 1,822,150 2,108,600 17,936,500

Gasoline sales as indicated by taxes collected by the State Comptroller were: August, 1944, 111,593,741 gal.; August, 1943; 118,582,993 gal.; July, 1944, 113,-616,721 gals. August sales of gasoline to the United States Government as recorded by motor fuel distributors in Texas were 279,655,672 gallons. 1...... *Includes Conros.

Nora: From American Petroloum Institute. See accompanying map showing the oil producing districts of Texas.

SEPTEMBER RETAIL SALES OF INDEPENDENT STORES IN TEXAS

(By Districts)

· 1	Number of		ercentage Chang	ica -
· · ·	Estab-	Sept., 1944	Sept., 1944	Year 1944
	lishments Reporting	Sept., 1943	from Aug., 1944	from Year 1943
TOTAL TEXAS		+11.2	+11.8	+11.4
TEXAS STORES				
GROUPED BY				
PRODUCING AREAS				
District 1-N	71	+ 15.4	+ 0.2	+11.7
Amarillo	. 25	+23.7	+ 0.2	
Plainview	_ 14	+ 3.1	- 11.6	
All Others	. 32	+ 13.1	- 0.6	
District 1-S	. 31	+ 4.0	+ 4.9	+11.8
Lubbock	. 16	+ 3.9	+ 7.3	
All Others	. 17	+ 4.1	+ 13.6	
District 2	. 80	+ 5.4	+ 11.6	- 0.7
District 3	. 33	+ 13.6	+11.3	+13.0
Diatrict 4	. 235	+14.8	+ 19.8	+ 14.3
Dallas	. 33	+22.2	+27.0	
Fort Worth		+ 9.2	+13.9	i di a
Waco	. 27	+ 11.9	+12.7	P1
All Others	. 138	- 1.4	+ 8.1	At-
District 5	. 101	+ 2.4	+ 15.0	+'104/
District 6	. 43	+16.5	+11.1	2 15.9 <
District 7	. 49	+19.6	+ 10.3	C. 18.4
District 8		+11.7	+ 4.2	+ 919
Austin		+ 7.1	`-+ 10.9	/
San :Antonio		+16.0	-f * 5.6	
All Others		+ 5.3	+ 0.3	
District 9		+ 2.9	+ 8.8	+ 8.8
Houston	. 44	+ 4.8	+ 10.7	
All Others	60	+ 1.5	+ 3.2	
District 10	24	+22.6	+ 74	+ 16.0
District 10-A	43	+ 15.2	+ 6.7	+ 13.8

Nors : Prepared from reports of independent retail stores to this Bureau of Bus as Research, cooperating with the U.S. Bureau of the Consus.

COMMODITY PRICES

Wholesale Prices:	Sept., 1944	Sept., 1943	Aug., 1944
U.S. Bureau of Labor Statistic			
(1926=100%)	104.0	103.1	103.9
Farm Prices:			
U.S. Bureau of Labor Statistic (1926=100%)		123.5	122.6
Retail Prices:			
Food (U.S. Bureau of Labor Statistics (1935-1939=100%)		137.4	137.7
Cost of Living Index (1935- 1939=100%)	*	123.9	126.3
Department Stores (Fairchild's Publications			
January, 1931=100%)	113.4	1 13. 1	113.4
*Not available.			

ANNOUNCEMENT

TEXAS WHOLESALE TRADE AND COMMODITY SALES IN THE GULF SOUTHWEST

The Bureau of Business Research has recently issued in mimeograph form a publication, by A. B. Cox and Clara H. Lewis, on Texas wholesale trade and commodity sales in the Gulf Southwest. It is a compilation and summation in convenient form of data on the wholesale trade and commodity sales as revealed in the census on distribution.

The publication is in two parts. The first gives an analysis of Texas wholesale trade broken down by lines of business and gives such data as number of establishments, amount of sales, operating expenses, number of employees, etc. The second part is a summary of wholesale sales by commodities in the Gulf Southwest, including the States of Texas, Arkansas, Oklahoma, and Louisiana, and shows the amounts of sales by types of stores through which these sales are made.

This publication is of special value to those interested i phylesaling as a business and to those interested in as a market. The price is \$1.00 per copy, fpaid

PERCENTAGE CHANGES IN CONSUMPTION OF ELECTRIC POWER

	Sept., 1944 from Sept., 1943	Sept., 1944 from Aug., 1944	Year, 1944 from Year, 1943
Commercial	+ 9.0	- 0.3	+ 17.5
Industrial	+ 20. 4	+ 1.2	+22.5
Residential	+ 7.5	- 0.2	- 7.3
All Others	27.6	-14.6	- 4.5
TOTOL	2 + 6.4	- 1.9	+13.0
'Qs '344	Pro .		

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CEMENT

(In Thousands of Barrels)

		lugust, 1944	August, 1943	July, 1944
Texas Plants				
Production		554	821	530
Shipments		. 560	811	575
Stocks		_ 837	770	843
United States				
Production		9.003	11.673	8.516
Shipments	,	.10,758	12,625	9,377
			20,590	20,147
Capacity Opera	sted	. 44.09	6 56.0%	41.0%
			-	•

Norz: From U.S. Department of Interior, Bureau of Mines.

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