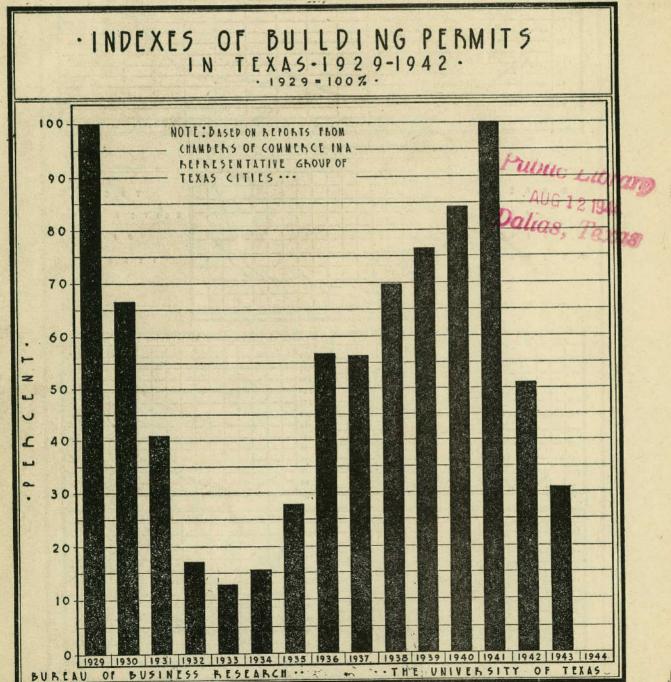
# TEXAS BUSINESS REVIEW

Bureau of Business Research The University of Texas

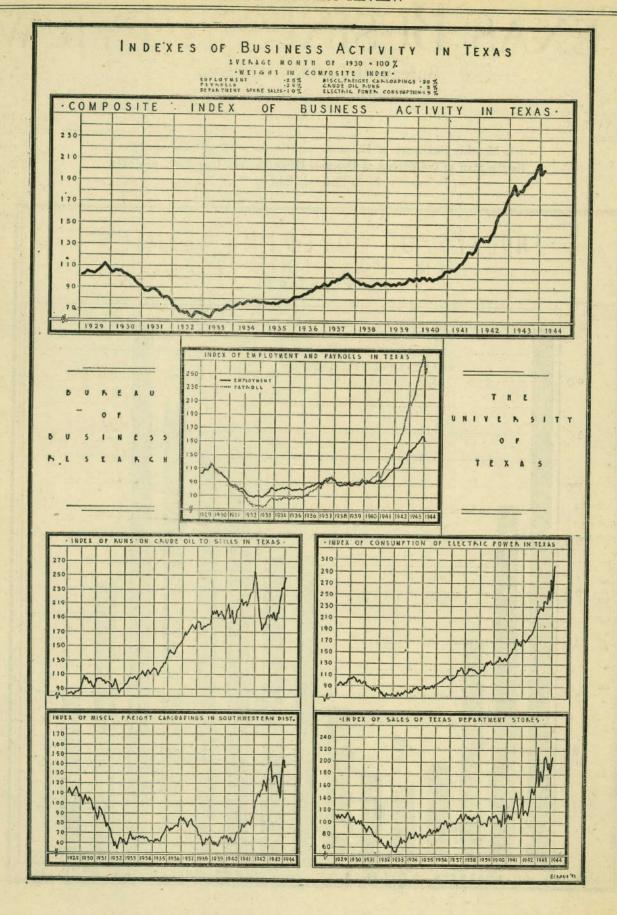
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A Monthly Summary of Economic and Business Conditions in Texas By the Staff of the Bureau of Business Research, The University of Texas F. A. Buechel, Editor.







## Business Review and Prospect

GENERAL

Two noteworthy reports bearing on the same general subject were made public during February. These were the Baruch-Hancock report on "War and Post-War Adjustment Policies" and the report of the George Committee on "Post-War Economic Policy and Planning." Although there are points of difference in the two sets of proposals, the similarities of the two programs and their broad areas of agreement are far more impressive than their differences. Both are based upon the principle that the great need in the demobilizaiton period will be to get people back to work on peacetime jobs. To that end both would get the Government out of business promptly by having it pay its debts, move war materials out of plants, and sell its surpluses; and both would preserve and strengthen the system of free enterprise.

One of the main themes of the Baruch-Hancock report is that the size of the post-war conversion problem should be reduced and the war effort itself speeded by tightening up efficiency during the war. It states forcefully that scrutiny of war requirements to avoid waste, such as accumulating excess stocks of weapons which rapidly

become obsolete, should be intensified.

The report objects to the making of goods no longer needed simply to provide employment or profit, either in the war or post-war period. It argues for an early effective review of the programs for the production of raw materials, for stockpiling, for imports, and for subsidies, premiums, or other devices for stimulating marginal production. Wherever practicable it would use materials left after the war needs are met to fulfill civilian requirements. It calls for making necessary decisions promptly; otherwise later decisions will be more difficult. Where there have been war expansions far beyond any possible post-war future, it will be better to cancel war contracts earlier and begin reducing the bloat than to wait until it has to be done all at once.

This emphasis on speed in shifting from war to peace runs throughout the report. It applies to cutbacks in production, to settlement of contracts, and to handling of

surpluses. The report says:

"Some short-sighted persons will oppose prompt decisions in the hope of continuing unnecessary production. We call them short-sighted because they are only borrowing employment from the future when it will be needed and using it up in the present when there is more work than all of us can do. Unneeded stocks of raw materials beyond the margin of military safety will hang over the post-war market depressing future production, employment and prices. It will be stockpiling trouble for the future."

The same philosophy is carried over into proposals for disposal of surplus property. The first suggestion made is that the Surplus Property Administrator "sell as much as he can as early as he can without disrupting normal trade." The points are made that during the months immediately ahead the surplus war goods can most readily be sold, market conditions will be at their best, and an immediate start on the problem would reduce enormously the likely surpluses that would be left for the more difficult months after the war.

As principles to govern sales the report urges, among others: no sales to speculators or promoters; use of regular channels of trade; proceeds of all sales to go to reduce national debt; equal access to surpluses for all businesses and all sizes of businesses with size of lots to be determined accordingly; no creation of monopoly.

To promote reconversion the Baruch-Hancock report recommends advance planning jointly by military and civilian agencies for the unknown day on which Germany is defeated. The plan would seek to estimate in advance the cancellations, the industries affected, and the resources likely to be released. It would make tentative selections of the industries and plants to be freed all for the purpose of speeding reconversion and reëmployment and increasing the supply of civilian goods early. It recommends an advance listing of civilian needs which have been restricted during the war and which should have preference in the opening up of civilian supply, giving highest priority to such things as vital repairs, expanded transportation or improved maintenance. It advises that industries which will need to retool for peacetime work be permitted to secure their tools before the end of the war. It would guide cancellations to permit the earliest release of small concerns which can convert back to peacetime production. "Nuisance" production controls affecting only small quantities of materials would be relaxed early under the plan and all materials limitations would be brought under early review.

The report recommends that "as far as possible no manufacturer should be permitted to jump the gun on his competitors," but, it states, "it may not always be possible to do so, and industrialists must understand that this objective cannot be allowed to interfere with war requirements or hold back the production of needed civilian items and so contribute to inflation and unem-

ployment."

With reference to the return of the Armed Forces to civilian life, the report states that demobilization will be gradual and absorption into industry will be aided by several factors, such as: the giving up of war jobs by many women; the retirement of older workers; the increase of travel and recreation time; the return of many younger workers to school; the resumption of college and professional training by many now in the services or in war industry; the renewal of many professional and service businesses that have stopped during the war; the starting of new enterprises; the business involved in meeting the needs of the world; the reduction in work week; the normal enforcement of child labor laws. While acknowledging the difficulty of the problem the report states: "considering the factors mentioned above the problem of demobilization is soluble if we create the atmosphere in which private initiative and resourcefulness—the traditional American spirit—can again take hold."

Both the Baruch-Hancock report and the George Committee report state without qualification that there should be no government operation of plants to compete with private industry. Both agree that in the case of synthetic rubber and other industries whose fate will be decided by disposition of government-owned plants a formulation of public policy by Congress is called for.

That leading American industrialists were aware of the responsibility resting upon them even before the appearance of the Baruch and George reports is evidenced by the following passage from an address by Alfred P. Sloan, Chairman of the Board of the General Motors Corporation, at the forty-sixth meeting of the National Association of Manufacturers:

"Out of all the circumstances existing today, this fact stands out crystal clear. American business men will be directly challenged by the post-war era. That challenge must be aggressively met. There will be a demand for a more complete utilization of the mation's economic resources. The abundance of the early forties in contrast with the shortage of the 'thirties constitutes a political demand that no administration will ignore. We of industry must assume a constructive attitude. We must take the initiative in both planning and action for the post-war period."

In the February issue of The Review it was pointed out that business men and forward-looking citizens generally in both the large centers of population and in the small communities throughout Texas appear to be giving increasing thought and attention to post-war economic problems in their respective areas. This fact, together with what has been said above of those who are viewing the problem from a nation-wide perspective, is indicative of a determination not to repeat the errors of indifference toward post-war problems which prevailed during World War I.

#### Texas Industry in Relation to the Baruch-Hancock Report

Since a large percentage of Texas industry is carried on in small establishments and distributed over the entire State, some of the provisions of the Baruch-Hancock report have a special interest to this State and the Gulf Southwest as a whole. Among these provisions are the following:

 That surpluses (of war materials) be disposed of in small lots to permit small as well as large business to participate.

Effective representation of small business on Industry Advisory Committees.

- Provision for special credit to assist small business in the changeover and to encourage new enterprises.
  - a. Extension of the lending authority of the Smaller War Plants Corporation, at present restricted to purposes of war production, to cover financial assistance for changeover problems.
  - b. Expansion and liberalization of the Federal Reserve System's authority to make industrial loans permitting one-half billion dollars of such loans outstanding at any one time.
  - c. These two additional sources of credit to supplement—not compete with—the enormous volume of savings in the hands of individuals and banks which await tapping.

The Baruch-Hancock report will doubtless exercise a great deal of influence in shaping the policy of the government toward industry and trade during the period of transition from war to peace and long after peace has been finally established. Texas industrial, business,

labor and civic leaders will therefore wish to become thoroughly familiar with the report because of the practical bearing government policy will have on the affairs of industrial concerns, and on community development throughout the State. Those wishing details may obtain a copy of the complete report upon application to the Office of War Mobilization, 323 Washington Building, Washington 25, D.C.

The influence of the report is in fact already apparent in the appointment of Mr. William L. Clayton to the position of Surplus Property Administrator and in the realignments which are taking place in War Production Board policy and procedure. Both Donald Nelson, chairman, and Charles E. Wilson, vice-chairman, of the Board, are expected personally to play an important part in establishing industry reconversion policies.

Groups throughout Texas plauning post-war programs for their respective communities will do well to keep in tune with national governmental policy in the transition from a war to a peace economy. In the meantime every community should intensify its efforts in developing its own program so that definite action may be taken as soon as conditions permit.

#### INDEXES OF CURRENT BUSINESS IN TEXAS

After a brief post-holiday dip, the Texas business index is again pointing upward. The February composite index rose 3.3 points from the January figure of 198.6 or nearly 2 per cent; and the year to year gain was 14 points or approximately 8 per cent. Each of the component indexes except carloadings and department store sales show a gain over February a year ago; and all but the employment and carloadings indexes are above the January figure.

#### FEBRUARY INDEXES OF BUSINESS ACTIVITY IN TEXAS

· 1	Feb., 1944	Feb., 1943	Jan., 1944
Employment	152.4	139.3	153.6
Pay Rolls		210.1	252.3
Miscellaneous Freight Carload-			
ings (Southwest District)		142.2	145.1
Runs of Crude Oil to Stills	247.4	189.6	241.7
Department Store Sales		226.7	190.9
Electric Power Consumption		265.3	246.2
Composite '	201.9	187.9	198.6

No important changes in the employment and pay roll indexes are expected to occur during the months immediately ahead or as long as virtually full employment prevails with overtime pay for hours in excess of the standard week. The other four components are likely to show temporary fluctuations with a gradual upward tendency in the component index.

#### AGRICULTURE

The agricultural production plant from the livestock standpoint is numerically in a somewhat more favorable position now than it was a year ago both for Texas and the nation. Moreover, abundance of moisture in Texas during the past two months insures good range and pasture conditions for the coming season although planting of feed crops is being greatly retarded.

Inventories of hogs, cattle, and horses in Texas as of January 1, 1944, were above those of the corresponding date of the preceding year, but the total numbers of sheep, goats, and mules were under those of last year.

Cattle numbers at 7,669,000 were up 1 per cent; hogs, 3,106,000 head, were 17 per cent larger; and the 588,000 horses represented an increase of 1 per cent; chicken numbers increased 4 per cent to 38,495,000.

On the other hand the 10,339,000 sheep indicated a 5 per cent decline; the 3,200,000 goats, a decline of 4 per cent; and the 400,000 mules, a drop of 12 per cent.

The national figure on cattle inventories reached a new record high of 82,192,000, an increase of 4 per cent over January 1, 1943; hogs, 83,736,000 head, were nearly 14 per cent above the record of a year ago; but sheep, at 51,718,000, showed a decrease of approximately 7 per cent from last year. The number of chickens rose from 541 million to 573 million, or nearly 6 per cent.

## FARM CASH INCOME DURING FEBRUARY

Cash income in Texas from agriculture totalled \$55 million during February, an increase of more than 9 per cent over the corresponding month last year, while aggregate cash income during the first two months was \$122 million, an increase of nearly 13 per cent over the corresponding period a year ago.

Substantial gains in income from fruits and vegetables, milk products, rice and hogs were only partly offset by declines in income from cattle, calves, and a few other products of minor importance at this season of the year, resulting in the net gain indicated in comparison with

a year ago.

## INDEXES OF AGRICULTURAL CASH INCOME IN TEXAS

			(Cum	sh Income plative) ids of Dallars
	7 2014	Feb., 1943*	January 1944	to March 1943
Districts Feb., 1944	Jan., 1944		\$8,346	\$11,682
1–N 174.5	154.1	244.8		13,053
1-S 491.0	400.8	478.2	14,001	
2 298.2	220.7	320.8	10,883	11,893
3 263.8	229.8	288.6	4,396	4,382
	255.2	195.4	16,257	12,405
Y	224.7	223.8	5,498	4.847
·	228.5	429.8	5,741	8,322
6 251.7		336.8	4.281	4,962
7 265.7	248.4			
8 299.3	289.6	293.8	8,137	8,001
9 358.8	574.5	286.0	15,271	11,948
10 210.2	310.0	334.1	2,671	3,468
10-A 797.7	648.5	453.2	26,999	13,775
10 11	+	309.3	\$122,481	\$108,738
STATE 337.9	307.7	203.3	\$14 <b>2,4</b> 01	4700'(PO

Nore: Farm cash income as computed by this Bureau understates actual farm cash income by from six to ten per cent. This situation results from the fact that means of securing complete local marketings, especially by truck, have not yet been fully developed. In addition, means have not yet been developed for computing cash income from all agricultural specialities of local importance in scattered areas throughout the State. This situation, however, does not impair the accuracy of the indexes to any appreciable extent.

The index numbers clearly reflect the enormous increase in farm cash income currently received in certain crop reporting districts, notably in district 1–S, the southern High Plains, and in 10–A, the Lower Rio Grande Valley. The rise in the index is, moreover, very substantial in all of the other districts and for the State as a whole. These indexes show the marked percentage rise in farm cash income in the State in comparison with the average monthly cash income from 1928–1932, adjusted for seasonal variation. Only a few years ago the level of average monthly farm cash income upon which the indexes are based was regarded as about normal,

since the five-year period embraced two relatively good and two poor years with one average year.

TRENDS OF FARM CASH INCOME IN CROP REPORTING

#### Districts 2 and 3

Readers of the Review have requested that tabulations showing trends of farm cash income in Texas similar to those contained in the January and February issues be included in future issues if possible for other crop reporting districts in the State. We are accordingly including corresponding figures for districts 2 and 3 in this issue.

In connection with the quantitative data on farm cash income for the State and for each of the crop reporting districts, it is suggested that the reader refer to the article on Crop Reporting Districts in Texas by Elmer H. Johnson in the March, 1941, issue of the Review. In this article Mr. Johnson defines a Natural Region, and it is upon the basis of his analysis of the Natural Regions of Texas that the present crop reporting districts were delineated in the early 1930's by the United States Department of Agriculture. Space permits only a few quotations from this article:

"The crop reporting districts of Texas are so laid out as to include within each the greatest degree of agricultural and range homogeneity possible in the limited number of districts practicable for the purposes concerned.

"It is to be kept in mind, however, that within each district occur areas of considerable size, either individually or in aggregate, whose special characteristics depart markedly from the general

environment of the district.

"Knowledge of basic features concerning the physical environment of these various districts make possible and is an essential requisite to a common sense interpretation of the agricultural or range utilization of the lands involved."

In the February issue of the Review, indexes of seasonal variation of farm cash income were given for the State as a whole and for crop reporting districts 1–N and 1–S. The following table gives corresponding indexes for districts 2 and 3. The delineation of all of the crop reporting districts may be seen on the outer cover page of the November, 1943, Review or in the March 1941, issue referred to above.

#### INDEXES OF SEASONAL VARIATION

•	District 2	District 3
January	47.0	60.1
February	39.0	50.9
March	47.1	57.4
'Aprîl	45.6	62.3
May	82.6	138.4
June	72.8	153.8
July	53.0	116.2
August	33.4	90.1
September	185.1	113.5
October	319.2	154.8
November	193.1	119.2
December	82.1	83.3

The difference in the seasonal distribution of income in these two adjacent districts, it will be noted, is quite striking. In district 2 approximately two-thirds of the annual farm cash income is received during the three fall months of September, October, and November. In district 3 only a little more than one-third of the annual farm cash income is received during these three months.

## DISTRICT 2—TRENDS OF FARM CASH INCOME BY PRODUCTS

Product C. otton Cotton Seed	1,756 2,611 225 211 14,964 494 675 264 1,655 338 130	1928 67,365 12,116 532 2,119 123 347 16,300 3,308 1,030 364 1,695 500 195 1,889	1929 57,072 10,362 581 1,497 83 101 14,724 3,493 868 437 2,144 450 150 1,972	1930 19,987 4,598 299 1,453 139 112 10,259 2,550 660 222 1,758 309 50 1,579	20,391 3,116 839 370 35 143 6,023 1,532 362 308 1,792 233 18 1,103	32,234 4,081 824 557 58 69 4,241 1,057 265 312 982 129 12 819	1933 44,046 5,517 762 667 29 53 4,205 1,133 556 248 951 336 40 432	1934 15,942 4,156 1,087 586 41 99 6,850 1,094 414 301 977 293 25 1,116	29,878 8,379 2,382 680 104 200 6,685 1,051 594 484 1,181 268 48 1,508	23,110 6,139 1,123 1,096 152 121 6,731 1,202 1,063 359 988 866 117 1,454	31,029 7,512 2,396 1,464 135 213 10,558 1,302 1,032 877 1,313 1,145 101 1,322	1938 21,126 5,461 3,275 826 66 122 10,597 1,361 730 817 1,010 867 81 1,178	1939 15,256 3,869 1,167 1,103 35 133 11,458 1,568 828 890 803 1,084 115 1,424	1940 21,407 5,108 1,893 1,416 94 103 11,285 1,596 589 949 901 1,649 146 1.590	1941 58,109 16,114 2,769 1,895 145 116 13,523 1,510 999 1,031 886 2,210 151 3,207	1942 58,585 14,755 4,390 2,435 163 172 21,937 1,908 1,943 1,661 1,019 2,366 255 5,396	39,834 10,350 6,639 
Milk Products Fruits, vegetables	1,358	1,889 1,404	1,972 1,654	1,579 1,368	1,103 $1,244$	819 <b>1,</b> 070	432 1,677	1,116 1,997	1,508 2,522					1,590 3,211	3,207 4,179	5,396 6,152	4,621 7,011
Canning Peanuts									1			<u> </u>				1,215	2,184
TOTAL	139,701	109,287	95,588	45,343	37,509	46,710	60,652	34,978	55,965	47,345	63,107	50,212	42,481	51,937	106,844	124,352	108,958

## DISTRICT 3—TRENDS OF FARM CASH INCOME BY PRODUCTS

Product	1927	1928	1929	1930	1931	1932	1933	1934	1935	1936	1937	insa .	3010 -					
Cotton	14,022	12,444	, 9,106	3,139	3,868	3,973						1938	<b>19</b> 39	1940	1941	1942	1943	
Cotton Seed	2 170	2,196	1,584	1,250	611	608	6,662 862	4,101 1,124	6,149	4,236	3,047	1,322	1,159	2,406	3,381	4,924	2,974	
Wheat	1.770	644	831	308	571	511	403	719	1,690 586	1,102	706	303	269	552	948	1,238	765	
Rice			******				403	119	200	879	1,778	1,924	1,003	1,976	1,076	594	1,682	
Grain Sorghum	355	223	119	223	120	78	72	101	143	76	149	100		*		·		
Com	<b>⊸ 640</b>	326	170	358	140	129	138	138	101	333	560	109	38	142	190	209	419	
Oats		1,021	465	322	471	226	313	338	642	396	486	201 292	116	167	230	279	403	
Cattle		15,024	13,147	8,542	5,097	3,680	3,269	5,400	7,645	7,047	12,612	10,499	317	318	370	330	252	
Calves		3,070	2,980	2,427	1,227	1,256	1,257	1,344	2,474	2,527	3,724	3,249	10,437	9,477	12,351	21,791	19,843	
Hogs		868	829	544	275	204	507	322	629	1,234	1,191	851	$\frac{3,564}{845}$	3 <b>,446</b> 752	4,233	5,201	5,094	
Sheep		232	220	240	279	253	127	165	322	223	352	435	449	296	1,366	2,571	3,541	
Poultry		1,456	1,873	1,867	1,188	628	596	608	859	734	887	794	726	542	408 673	674	847	
Wool		336	346	294	259	145	494	456	779	612	773	551	703	928	1,211	716 1,783	874	
Mohair		255	193	218	131	. 66	222	137	248	358	375	271	361	598	622	1,703	1,818	
k.ggs Milk Products	958 610	491	1,172	925	605	502	522	669	862	862	760	695	618	554	770	1,028	1,047 1,458	
Fruits, Vegetables	. 010	632	744	880	709	533	555	659	806	916	1,002	910	844	1,206	1.471	2,501	2,830	
Cannina					_			_			-			-,	2,211	2,001	2,000	
Peanute				4	2		~	1		4								
		,														6.421	8,043	
TOTAL	35,827	39,218	33,779	21,541	15,553	12,792	15,999	16,282	23,935	21,539	99.409	99.406	01.440	Dd D40		•	•	
		•	,	,	, , , , ,	,•,	10,777	10,202	20,700	41,009	28,402	22,406	21,449	23,360	29.300	51.361	51 890:	

## Maximum Values From Cotton in 1944

Planting time is a critical period in determining farm cash income in Texas. Crop acreages and, to a substantial extent, qualities of products are now being determined by varieties planted; the latter is especially true in the case of cotton.

Cotton is our major crop. It is preëminently a raw material producing plant. It yields two major products, cotton lint and cottonseed. Both are basic raw materials

for large manufacturing industries.

Qualities of both of these products, but more especially the lint, vary widely. Likewise, the proportion of seed to lint, and the yield per acre, vary as between climatic zones, soil types and conditions, and also as between different varieties and strains of cotton. All of these variations are further complicated by varying costs of production as between regions and varieties.

Cotton lint and cottonseed are produced to sell. Farmers are interested in securing the greatest net return for the two products combined. The value of lint per pound is about 8 times the value of seed in the case of M. 15/16, but only 4 times as valuable per acre where

the weight of seed is 2/3 that of lint.

The major factors to be evaluated in determining the relative profitableness of growing different varieties of cotton are (1) yield per acre of lint (2) yield per acre of seed (3) staple length (4) grade and character of lint (5) quick fruiting (6) size of bolls (7) storm-proofness (8) and adaptability to mechanical harvesting where this method of harvest is used.

The object of the following analyses is to convert as many of the above factors into lint yield per acre equivalents as possible to facilitate accurate comparisons.

The market discount for 3/4 inch staple is about 225 points off 15/16 inch. This means, for example, that if a farmer is getting 200 pounds of lint per acre from a variety of cotton that produces 15/16 inch staple, he should get at least 224 pounds per acre from a variety that produces only 3/4 inch staple, and the amount of seed for the short staple should be at least equal to the other.

In order to determine yield value equivalents of staple lengths in terms of a given length, e. g. 15/16, it is only necessary to follow the following simple procedure. First, get the percentage relationship between the price of the staple length in question in relation to 15/16. That is, divide the price of 15/16 into the price of the staple length in question. Divide this quotient into 100, and multiply that result by the yield expected from 15/16 to get the necessary yield from the variety in question. For example, the premium for middling 1 1/8 inch cotton is now 460 on middling 15/16. The price of middling 15/16 at Dallas is 21 cents per pound. means that the price of middling 11/8 inch is 25.60 cents, 25.60 cents divided by 21 cents equals 122. figure divided into 100 equals .82. Now, suppose the farmer has been getting 200 pounds per acre of lint cotton from his 15/16. He would have to get 164 pounds from a variety that would yield 11/8. This is arrived

at by multiplying the .82 by 200, the yield from 15/16. The value of cottonseed is now approximately \$56 per ton to the farmer. If a farmer is producing a variety of cotton which yields a lint percentage of 33 1/3, and is getting 200 pounds of lint per acre, he would get approximately 400 pounds of seed—400 pounds of seed at 2.3 cents a pound would be \$11.20 for seed.

Now, if the farmer changed from the above variety to one with a lint per cent of 40, and got 200 pounds of lint, he would get only 300 pounds of seed, which, at 2.8 cents per pound, would bring only \$3.40 per acre. What would be the relative values of these two varieties, assuming that yield of lint and staple length in each case is the same, i.e., 200 pounds of 15/16? The gross value difference is \$2.80 in favor of the high seed producing variety. The farmer must pick 100 more pounds of seed cotton in the case of the high seed producing variety. Assuming the price of picking each variety per hundred is \$1.00, and that ginning is charged on the weight of the lint, then the high seed yielding variety would be the better by \$1.80 per acre, the high lint per cent variety would need to produce about 8 pounds per acre more than the high seed yielding variety to produce the same net value per acre from both lint and seed.

The significant fact brought out by these calculations is that at present prices of cottonsecd they yield a net return to the farmer above cost, and that, other things being equal, it will pay the farmer to grow high seed producing varieties.

The next question to be answered is, do the varieties producing high lint percentages produce more lint per acre? The answer to that question must come from the scientific tests made by the experiment station and checked by the farmer's own experience.

Let me illustrate. In a five year test of 22 varieties at the Black Land Experiment Station at Temple, the variety with the highest lint percentage was eighth in yield of lint per acre, twenty-first in bolls per pound, twentieth in value of lint, and twentieth in value of seed. The number one variety in yield of lint per acre had a

lint percentage of 36.5.

The average difference in the amount and value of the seed produced at Temple, at present prices of seed, between Acala, the lowest lint percentage producing variety, and half-and-half, the highest, is \$5.79. During this same period Acala 111 had an average lint yield of 304 pounds of 1 1/32 inch cotton worth \$81.14 per acre at present prices; and half-and-half produced 279 pounds of 13/16 inch worth \$53.85.

The cost of picking cotton is an important factor to be considered, and costs are determined by such factors as (1) yield per acre, (2) size of bolls, and (3) fruiting habits. If we assume yield per acre to be the same, then the number of bolls required to be picked per pound is perhaps the leading factor determining cost of picking. This varies very widely. Generally it may be said that the weight of bolls varies inversely with the

lint ratio. That is, the higher the ratio of lint to seed, the lighter the weight of bolls. It is also generally true, although there are some important exceptions, that the lint percentage varies inversely with the length of staple. This means to say that as a rule the shorter stapled varieties have the highest lint percentages. Certainly, at

present prices of cottonseed, the farmer is justified in shifting to varieties that produce the largest amount of seed, provided those same varieties equal the others in lint produced per acre.

A. B. Cox.

## COTTON BALANCE SHEET FOR THE U.S. AS OF MARCH 1, 1944

(In Thousands of Running Bales Except as Noted)

•	Year 1934–1935 1935–1936 1936–1937 1937–1938 1938–1939 1939–1940 1940–1941	Carryover August 1 7,746 7,138 5,397 4,498 11,533 13,033 10,596	Imports to March 1* 56 56 72 46 77 66 58	Gov. Est. as of Dec. 1* 9,731 10,734 12,407 18,746 12,008 11,792 12,686	Total 17,533 17,928 17,876 23,290 23,618 24,891 23,340	Cons. to March 1 2,685 3,014 3,435 3,078 3,078 3,097 4,042	Exports to March 1 2,865 4,004 3,848 3,832 2,192 4,170	Total 5,550 7,018 7,283 6,910 5,589 8,212	March 1 Balance 11,983 10,910 10,593 16,380 18,029 16,679
í	1941–1942 1942–1943 1943–1944	12,367 10,590 10,687	58 † † †	12,686 10,976 12,982 12,120	23,340 23,343 23,572 22,807	4,423 5,391 5,628 5,902	654 793 † 775‡	5,077 6,184 5,628 6,677	18,263 17,159 17,944 16,130

The Cotton year begins August 1.

## DAIRY PRODUCTS MANUFACTURED IN PLANTS IN TEXAS

									1 11/1/11	,			
Product and Year CREAMERY BUTTER (1000 lb.)	Јапплеу	February	March	April	Мау	ļune	Įuly	August	September	October	November	Decembe	r Total
1943* 1930-39 average ICE CREAM (1000 gal.)‡	2,043 2,631 2,074	2,126 2,743 2,109	2,724 2,392	3,446 <b>3,138</b>	4,740 3,556			3,452 2,867	2,629 2,513	2,581 2,608	2,236 2,301	1,924 2,211	38,071 <b>32,</b> 048
	1,115 1,125 1,215	1,211 1,187 1,262	1,408 434	1,823 <b>570</b>	2,327 752	2,391 893	2,758 904		1,990 686	1,622 460	1,443 259	940 205	22,237 6,486
1944* 1943* 1930-39 average  MILK EQUIVALENT OF DAIRY PRODUCTS† (1000 lb.)	902 914 554	956 948 590	1,108 737	1,633 1,050	2,120 1,215	1,943 1,129	1,896 1,119	1,405 1,025	1,019 866	819 852	621 718	809 - 641	15,272 10,496
1944*6	7,873 0,106 4,675	71,519 83,301 <b>57,139</b>	88,540 <b>67,45</b> 6	115,540 <b>89,641</b>	154,491 104,323	142,700 <b>9</b> 7,562	143,120 97,075	124,558 89,185	93,186 76,165	85,084 73,444	73,290 60,119	62,253 55,872	1,271,809 922,656

<sup>\*</sup>Estimates of production made by the Bureau of Business Research.

†Milk Equivalent of Dairy products was calculated from production data by the Bureau of Business Research.

†Includes for cream, shorbets, foce, etc.'

Note: 10-year average production on creamery butter, fee cream and American choice based on data from the Agricultural Marketing Service, U.S.D.A.

COMMODITY P	RICES			CEMENT
Wholesale Prices:	eb., 1944	Feb., 1943	Jan., 1944	(In Thousands of Barrels)
U.S. Bureau of Labor Statistics (1926=100%)		102.5	103.8	Texas Plants Jan., 1944 Jan., 1943 Dec., 1943
Farm Prices:		100.0	100.0	Production 430 809 534 Shipments 449 668 409
U.S. Bureau of Labor Statistics (1926=100%)	122.5	119.0	121.8	Simplifiers 449 668 409 Stocks 1,116 872 1,135 United States
Retail Prices:				Production 6.322 12.560 8.212
Food (U.S. Bureau of Labor Statistics (1935-1939=100%) Department Stores (Fairchild's Publications	134.5	133,6	136,1	Shipments         5,040         8,641         5,603           Stocks         24,434         21,347         23,134           Capacity         Operated         30,0%         60.0%         40.0%
January, 1931=100%) Cost of Living Index (1938-1939)	113.3	113.3	113.3	Note: From U.S. Department of Interior, Bureau of Mines.
=100%)	123.7	120.9	124.1	

<sup>\*</sup>Revision.

<sup>\*</sup>Figures are in 500-pound bales.

fNot available.

New York Cotton Exchange estimate to March 1.

## FEBRUARY, 1944, CARLOAD MOVEMENTS OF POULTRY AND EGGS

#### Shipments from Texas Stations

			Cars of	Poultry			-(		Cars	of Eggs				
*Destination	2	Chic		-	rkeya	SI	hell	Fre	)ZeD	Dı	ie <b>d</b>		ell elenti	
*Destination		1944	1943	1944	1943	1944	1943	1944	1943	1944	1943	1944	1943	
TOTAL.		10	10	5	1	24	29	43	19	. 78 😘	37	734	363	
Intrastate		1	0	1	0	20	18	26	7	10	. 0	152	32	
Interstate		9	10	4	1	4	11	17	12	68	37	582	331	
	]	Receipt	s at T	exas S	tations	,				•				
TOTAL		4	3	0	0	66	13	28	8	0	0	122	29	
İntrostata		1	0	0	0	17	8	22	5	0	0	61	18	
Interstate		3	3	0	0	49	5	6	3	0	0	61	11	

<sup>\*</sup>The destination above is the first destination as shown by the original waybill. Changes in destination brought about by diversion factors are not shown. †Dried eggs and frozen eggs are converted to a shell egg equivalent on the following basis: I rail carload of dried eggs=3 carloads of shell eggs, and I carload of frozen eggs=2 carloads of shell eggs. Note: These data furnished to the Division of Agricultural Statistics, B. A. E., by railroad officials through agents at all stations which originate and receive carload shipments of poultry and eggs. The data are compiled by the Bureau of Business Research.

## FEBRUARY SHIPMENTS OF LIVE STOCK CONVERTED TO A RAIL-CAR BASIS\*

	Cattle		Calves		Swino		Sheep			tal
	1944	1943	1944	1943	1944	1943	1944	1943	1944	1943
Total Interstate Plus Fort Worth	2.196	4,120	518	687	1,438	1,134	228	657	4,380	6,598
Total Intrastate Omitting Fort Worth	533	792	123	215	93	.35	27	30	776	1,072
TOTAL SHIPMENTS		4,912	641	902	1,531	1,169	255	687.	5,156	7,670

#### TEXAS CAR LOT\* SHIPMENTS OF LIVE STOCK FOR YEAR 1943

· ·	Cattle		Calves		Swine		Sheep			otai
	1944	1943	1944	1943	1944	1943	1944	1943	1944	1943
Total Interstate Plus Fort Worth	5,021	7,560	1,283	1,278	2,870	2,428	543	1,332		12,598
Total Intrastate Omitting Fort Worth	1,029	1,664	231	375	177	149	$100^{\circ}$	146,	1,537	2,334.
TOTAL SHIPMENTS	6,050	9,224	1,514	1,653	3,047	2,577	643	1,478	11,254	14,932

<sup>\*</sup>Rail-car Besie: Cattle, 50 head per car; calves, 60; hogs, 80; and sheep, 250.

Fort Worth shipments are combined with interstate forwardings in order that the bulk of market disappearance for the month may be shown.

Note: These data are furnished the United States Bureau of Agricultural Economics by railway officials through more than 1,500 station agents, representing every livestock shipping point in the state. The data are compiled by the Bureau of Business Research.

## FEBRUARY CREDIT RATIOS IN TEXAS DEPARTMENT AND APPAREL STORES

	(Expressed in Per	Cent)						
		Number of Stores Reporting	Ratio Credit to Net 1944	Sales	Collec Outsta 1944	io of tions to andings 1943	Ratio Credit S to Credi 1944	alaties t Sales 1943
A11 S	Stores	55	44.5	50.4	62.2	64.9	1.3	1.5
	Stores Grouped by Cities:	•	40.6	45.9	70.0	71.2	1,6	- 1.2
	Austin Beaumont	~	48.8	55.7	71.0	75.8	1.3	0.7
	Bryan	3	45.9	44.4	58.1	54.4	5.1	3.9
	Corpus Christi	3	39.9	42.7	83.1	85.9	1.3	0.7
	Dallas	0	51.5	59.9	$^{68.9}$	68.4	0.9	0.7
	El Paso	<u>3</u>	37.9	43.1	65.7	55.9	1.8	1.3
	Fort Worth	` 1	39.5	49.1	64.6	62.5 64.1	1.4 1.4	$1.1 \\ 1.2$
	Houston	5	44.9	$52.2 \\ 41.4$	64.1 43.3	62.6	1.5	1,4
	San Antonio	4r	40.9 48.8	51.8	45.5 59.8	60.1	1.0	1.1
	Waco	14	38.4	42.5	71.0	68.1	1.5	1.0
	All Others	1.1	OOLT	7/2/10	* 1,40	0012	1.0	
	Stores Grouped According to Type of Store:							
	Department Stores (Annual Volume Over \$500,000)	18	45.0	51.4	66.9	65.2	1.2	1.0
	Department Stores (Annual Volume under \$500,000)	10	41.5	43.2	68.5	65.7	1.7 2.1	$\frac{1.3}{1.4}$
	Dry-Goods-Apparel Stores	3	40.3	47.7	64.8	68.0	1.1	0.7
	Women's Specialty Shops	12	$\frac{43.9}{42.9}$	$\frac{46.6}{52.1}$	$\frac{41.1}{65.2}$	64.4 62.9	1.7	1.1
	Dry-Goods-Apparel Stores Women's Specialty Shops Men's Clothing Stores	12	42.9	32.1	00,2	02,5	1.1	141
	Stores Grouped According to Volume of Net Sales During 1943:							
	Over \$2,5000,000	17	42.6	53.2	66.7	65.4	1.2	1.0
	\$2,500,000 down to \$1,000,000	8	45.5	45.2	67.3	70.1	1.7	1.2
	\$1,000,000 down to \$500,000	13	40.0	45.0	66.6	70.7	1.2	0.9
	Less than \$500,000	17	32.4	32.7	65.5	68.8	4.7	2.8

Nore: The ratios shown for each year, in the order in which they appear from left to right are obtained by the following computations: (1) Credit Sales divided by Not Sales. (2) Collections during the month divided by the total accounts unpaid on the first of the month. (3) Salaries of the credit department divided by credit sales. The data are reported to the Bureau of Business Research by Texas retail stores.

#### EMPLOYMENT AND PAY ROLLS IN TEXAS

	EWP	LOYMEN	IT AND PA	AY ROLI	LS IN TEXAS			
			February	, 1944				
		d Number of Employed* Feb.	from Jan.,	age Change from Feb.,		d Amount of Pay Roll Feb.,	Percente from Jan.,	age Change from Feb.,
MANUFACTURING	1944(1)	1944(2)	1944	1943	1944(1)	1944(2)	1944	1943
All Manufacturing Industries	165,790	165,439	- 0.2	+ 1.7	\$5,364,010	\$5,477,508		
Food Products		,			Φοίουπίστο	фо,411,30ю	+ 2.1	+19.9
Baking	8.517	8.260	- 3.0	÷ 6.8	257,602	067.104		1
Carbonated Beverages	3.516	3,484	- 0.9	+15.3	100,931	267,184	+ 3.7	+ 23.3
Confectionery		1.660	- 1.3	+ 29.5	22,713	102,663	+ 1.7	$\pm 23.0$
Flour Milling	2.334	2.416	+ 3.5	+13.3		22,548	<b>– 0.7</b>	+34.3
Ice Cream	1.263	1.303	+ 3.2	+12.5	71,055	73,032	+ 2.8	+43.3
Meat Packing		6,195	- 3.6		34,247	35,997	+ 5.1	+ 25.1
Textiles .	1	0,190	3.0	- 0.6	224,622	185,291	<b>-17.</b> 5	- 0.4
Cetton Textile Mills	5 599	5,509	- 02	TO #	710 /8/			
Men's Work Clothing	4.190	4,319	- 0.3 + 3.1	-18.7	118,676	125,065	+ 5.4	-11.9
Forest Products	. 4,190	4,519	+ 3.1	-10.2	72,991	78,969	+ 8.2	+16.9
	1.700	1.000					•	
Furniture	. 1,799	1,603	-10.9	10.9	44,477	42,070	- 5.4	+27.6
Planing Mills	. 1,945	1,927	- 0.9	9.1	49,207	54,536	+ 10.8	- 2.9
Saw Mills		15,994	+ 4.0	-0.8	248,599	302,654	+21.7	+ 19.1
Paper Boxes	945	843	-10.8	+ 8.2	21,674	18,684	- 13.8	+14.1
Printing and Publishing					· .	,	1310	. 1114
Commercial Printing	. 2,413	2,472	+ 2.5	+ 3.2	83,992	87,794	+ 4,5	+18.2
Newspaper Publishing	3,932	3,817	-2.9	r = 8.7	105,914	108,510	+ 2.4	$\pm (3)$
Chemical Products					,	,	. 2, *	± (0)
Cotton Oil Mills	. 3,889	3,656	- 6.0	+ 6.1	62,682	60.410	- 36	Jaco
Petroleum Refining	. 23,243	23,729	+ 2.1	+ 5.9	1.315.523	1,367,997	- 3.6 + 4.0	+ 35.9
Stone and Clay Products	•			. 0.5	1,010,020	1,001,991	T 4.0	+30.4
Brick and Tile	1.773	1.786	8.0 +	+ 1.1	25,722	20.000		
Cement	975	942	- 3.4	-20.4	35,098	30,282	+17.7	+ 6.1
Iron and Steel Products	1	, ·-	0.4	2014	55,096	34,808	- 0.8	-14.5
Structural and Ornamental Iron_	2.694	2,564	- 4.8	-10.6	05.047	01.000		
NONMANUFACTURING	-,0/ 1	2,001	7.0	10.0	85,047	81,980	- 3.6	+ 7.6
Crude Petroleum Production	26.425	26,829	+ 1.5	+ 3.2	1,399,242	1.400.000		
Quarrying	(4)	(4)	- 2.7	-19.1		I,408,886	+ 0.7	+28.5
Public Utilities	(4)	(4)	+ 1.6	+ 5.6	(4)	(4)	+ 2.2	- 3.5
Ketail Irade	214.034	201.444	- 5.9	-1.3	(4) 5 192 200	(4)	+ 1.3	+16.9
Wholesale Trade	62.155	61.978	- 0.3	$+\ 3.2$	5,123,289	4,913,578	- 4.1	+ 15.1
Dyeing and Cleaning	2.728	2,824	+ 3.5	$^{+}$ 4.1	2,301,647	2,321,886	+ 0.9	+11.7
Motels	19.351	19,254	- 0.5	+ 6.9	62,064	63,664	+ 2.6	+22.3
Power Laundries	14.059	14,200	$+\ \frac{0.3}{1.0}$	- 0.9 - 0.5	318,487	331,859	+ 4.2	+ 25.8
077 1 37 0 30 0		2 292010	1.0	0.0	239,946	246,629	+ 2.8	+ 13.0

## CHANGES IN EMPLOYMENT AND PAY ROLLS IN SELECTED CITIES®

Abilene	Empl Percenta Jan., 1944 to Feb., 1944 — 3.8	oyment ge Change Feb., 1943- to Feb., 1944 + 4,5		Rolls  Ige Change Fcb., 1943  to Feb., 1944  + 20.5	Galveston	Emple	oyment se Change Feb., 1943 to Feb., 1944 + 20.4	Pay Percental Jan., 1944 to Feb., 1944	Rolls ge Change Feb., 1943 to Feb., 1944
Amarillo,AustinBeaumontDallasEl PasoFt. Worth	+ 3.3 - 1.6 + 0.5 + 2.3 + 1.2 - 9.4	- 11.8 - 3.2 - 5.2 + 34.1 + 0.2 + 23.4	+ 3.0 - 3.4 + 11.2 + 6.1 + 4.8 - 9.5	- 4.3 - 1.6 + 8.9 + 68.7 + 22.6 + 41.3	Houston Port Arthur San Antonio Sherman Waco Wichita Falls	+ 0.8 + 3.9 + 1.3 + 2.6 + 1.5 + 0.1	+ 3.0 - 0.4 - 0.1 - 4.6 + 4.4 - 15.6	+ 22.5 + 4.0 + 6.0 - 0.6 + 9.2 + 7.5 - 1.0	+ 76.1 + 1.3 + 26.9 + 8.0 + 18.9 + 11.9 + 9.6
•					STATE	- 0.8	+ 10.1	+ 3.7	+ 24.0

# ESTIMATED NUMBER OF EMPLOYEES IN NONAGRICULTURAL BUSINESS AND GOVF NMENT ESTABLISHMENTS®

19410		T943(1)	1941(1)	1942(3)	1943
January 1,094,0		1,385,000	July 1.356.000	1.317.000	1.450.000 <sup>co</sup>
February 1,120,0	1,177,000	1.397.000	August 1.176.000	1,352,000	1.441.000(3)
March 1,120,0		1,415,000	September 1,203,000	1,373,000	1,448,000
April1,114,0	00 = 1,222,000	1,433,000	October 1.219.000	1.384.000	1,455,000(2)
May 1,120,0	00 1,251,000	1,458,000	November 1,219,000	1,389,000	
June 1,134,0	00 1,291,000	1,478,000	December 1,222,000		1,461,000(2)
<del></del>		-,110,000	0.000 milet 1,224,000	1,413,700	$1,470,000^{(2)}$

<sup>\*</sup>Does not include proprietors, firm members, officers of corporations, or other principal executives. Factory employment excludes also office, sales, technical end professional personnel.

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## FEBRUARY RETAIL SALES OF INDEPENDENT STORES IN TEXAS

	Number of	Percenta, in Do		
	Estab-	Feb., 1944	Feb., 1944	Year 1944
	lishments Reporting	from Feb., 1943	from Jan., 1944	from Year 1943
moment mystic		+ 2.0	+ 6.3	+ 5.7
TOTAL TEXAS	904	1 2.0	1 0.5	T 3.1
STORES GROUPED BY LINE OF GOODS CARRIED:	2.265			
APPAREL	102	- 8.7	+ 8.3	- 2.3
Family Clothing Stores	23	- 4.8	+ 3.6	+ 0.7
Men's and Boys' Clothing StoresShoe Stores	32	- 4.0	+15.0	- 4.5
Shoe Stores	14	-28.0	- 3.9	-21.1
Women's Specialty Shops	33	-12.6	+ 3.1	+ 0.3
AUTOMOTIVE*	13	+ 39.7	- 2.2	+ 22.0
Motor Vehicle Dealers	66	+45.7	- 2.2	+23.9
COUNTRY GENERAL	95	+ 6.7	+ 5.5	+ 8.2
DEPARTMENT STORES	61	+ 0.4	+10.9	+ 5.7
DRUG STORES	111	+14.3	+ 5.0	+16.0
DRY GOODS AND GENERAL MERCHANDISE	24	- 6.9	+ 3.8	+ 0.3
FILLING STATIONS	21	+ 9.9	+ 3.4	+ 5.8
FLORISTS	21	+ 32.7	+13.0	+ 38.2
FOOD*	137	+ 6.8	- 2.7	+ 8.0
Crocery Stores	35	+ 4.3	- 1.3	+ 6.4
Grocery and Meat Stores  FURNITURE AND HOUSEHOLD*	95	+ 7.9	- 2.7	+ 9.0
FURNITURE AND HOUSEHOLD*	74	- 4.1	+13.2	- 6.2
Furniture Stores	01	- 2.2	+12.9	- 4.9
IEWEI RY	21	+13.0	+ 4.6	+11.5
LUMBER RUILDING AND HARDWARE*	107	- 1.7	- 2.6	+ 6.7
Farm Implement Dealers	12	+18.9	+ 7.4	+17.8
II - Jane Chause	54	+12.5	+ 6.5	+25.2
Lumber and Building Material Dealers	99	- 7.2	- 7.4	- 0.4
RESTAURANTS	23	+23.3	- 2.1	+21.4
ALL OTHER STORES	8	+10.3	+13.9	+15.6
TEXAS STORES GROUPED ACCORDING TO POPULATION OF CITY:				
All Stores in Cities of—		122		
Over 100,000 Population	138	- 1.7	+ 8.7	+ 3.7
FO 000 100 000 Population	105	+ 0.8	- 0.7	+ 7.5
2 500 50 000 Population	4//	+ 7.7	+ 7.8	+ 6.0
Less than 2,500 Population	232	+ 7.4	+ 1.3	+15.9

\*Group total includes kinds of business other than the classification listed.

Prepared from reports of independent retail stores to the Bureau of Business Research, cooperating with the U.S. Bureau of the Census.

#### PETROLEUM

#### Daily Average Production (In Barrels)

	Feb., 1944	Feb., 1943	Jan., 1944
Coastal Texas*	516,600	320,450	520,800
East Central Texas	111,900	100,550	116,400
East Texas	390,600	325,100	366,200
North Texas	139,950	135,350	140,200
Panhandle	102,000	88,900	97,900
Southwest Texas	288,250	162,150	293,550
West Texas	362,000	210,700	364,700
STATE	000	1,343,200	1,899,750
UNITED STATES		3,867,900	4,384,000

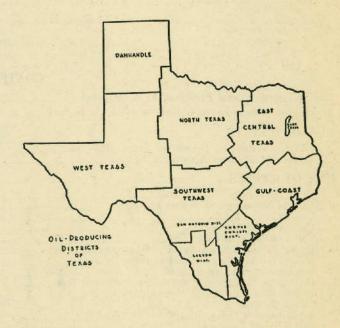
Gasoline sales as indicated by taxes collected by the State Comptroller were: Jan, 1944, 92,864,246 gallons; Jan. 1943, 87,375,064 gallons; December, 1943, 98,803,951 gallons.

Note: From American Petroleum Institute. See accompanying map showing the oil producing districts of Texas.

#### PERCENTAGE CHANGES IN CONSUMPTION OF ELECTRIC POWER

OI HUIG	TALL A COMPANY	
	Feb., 1944 from Jan., 1944	Feb., 1944 from Feb., 1943
Commercial	+ 34.2 + 17.0	+ 17.7 + 33.1
Residential	+ 12.2 - 5.5	+16.8 +23.3
TOTAL	+12.7	+25.7

Prepared from reports of 8 electric power companies to the Bureau of Business Research.



<sup>\*</sup>Includes Conroc.

				POSTAL RECEIPTS				
	BUILDING P	ERMITS			Feb., 1944	Feb., 1943	Jan., 1944	
	n t 1011	77.1 2040	7 1011	Abilene	\$ 40,331	\$ 37,124	\$ 45,707	
	Feb., 1944	Feb., 1943	Jan., 1944	Amarillo	51,581	47,592	57,799	
Abilene		\$ 6,647	\$ 130,200	Austin	99,659	77,137	84,605	
Amarillo		33,455	73,900	Beaumont	40,926	36,909	46,546	
Austin		18,772	31,528	Big Spring	9,645	8,937	11,340	
Beaumont		1,620,890	18,920	Brownsville	9,902	8,426	11,707	
Big Spring		4,623	8,865	Brownwood	18,196	28,201	22,721	
Brownsville		3,026	2,925	Childress	5,226	3,559	5,467	
Brownwood		1,475	20,950	Cleburne	5,250	5,063	5,869	
Coleman		0	0	Coleman	3,651	3,872	5,440	
Corpus Christi		18,814	101,675	Corpus Christi	60,527	47,969	61,743	
Corsicana		1,430	1,201	Corsicana	8,636	7,386	10,515	
Dallas		149,604	1,367,372	Dallas	501,186	447,624	492,763	
Denton		330	1,400	Del Rio	5,474	4,144	6,942	
Edinburg		5,059	1,714	Denison	9,034	7,826	9,023	
El Paso		32,468	37,830	Denton	11,167	8,903	12,229	
Fort Worth		357,355	264,456	Edinburg	4.033	3,124	4,514	
Galveston		14,446	117,016	El Paso	86,506	76,228	92,483	
Gladewater	1,725	9,235	530	Fort Worth	217.654	186,031	193,171	
Graham	1,665	790	3,330	Galveston	48,402	42,591	46,949	
Harlingen	1,950	0	4,000	Gladewater	3,715	3,080	4,731	
Houston		63,105	488,200	Harlingen	11,210	9,302	13,337	
Jacksonville	1,850	1,100	4,600	Houston	334,677	290,617	340,809	
Kenedy	0	0	0	Jacksonville	4,708	29,377	5,256	
Kerrville	675	380	1,675	Kenedy	2.164	1,779	2,491	
Longview	1,640	2,140	3,867	Kerrville	3,359	2,994	4,437	
Lubbock		15,875	18,008	Longview	12,770	10,357	14,675	
McAllen	7,485	2,305	6,125	Lubbock	29.836	27,773	33,197	
Marshall	5,866	5,673	8,619	Lufkin	6.187	5,701	7,377	
Midland	4,600	3,525	20,550	McAllen	6,123	5,655	8.379	
New Braunfels	500	1,600	2.051	Marshall	9,833	7,724	10.810	
Palestine	1,400	6,915	1,000	Palestine	7,245	5,937	7,614	
Pampa		49,000	150	Pampa	9,509	7,880	10,379	
Paris-		49,250	9,350	Paris	19,759	17,256	19,071	
Plainview		7,455	150	Plainview	5,914	4,500	6,028	
Port Arthur	6,340	8,840	41.798	Port Arthur	25,199	21,498	26,503	
San Antonio	383,809	85,390	269,989	San Angelo	19,706	16,742	20,626	
Sherman		8,499	7,448	San Antonio	242,054	205,382	243,825	
Snyder		150	0	Sherman	11,424	9,041	11,602	
Sweetwater		2,010	10,155	Snyder 401	20134	1,635	2,278	
Tyler		2,375	8,284	-Sweetwater		5,952	7,696	
Waco	3.40 000	13,526	17,527	Temple		12.386	15,850	
Wichita Falls	17,630	9,420	18,790	Tyler At	16 1 2279404	25,414	29,484	
TOTAL		\$2,616,952	\$3,126,148	Waco	48,725	41,975	46,248	
IOIAL	Ψ2,100,000	\$2,010,932	φυ,120,140	Wichita Falls		38,501	42,262	
News Committed from		a showban of		TOTAL			Annual Control of the	
Note: Compiled from reau of Business Resear		ts champers of	commerce to the Bu			\$1,879,104	\$2,192,498	

Note: Compiled from reports from Texas chambers of commerce to the Bu reau of Business Research.

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