# LEGISLATIVE APPROPRIATIONS REQUEST

FOR FISCAL YEARS 2020 AND 2021

SUBMITTED TO THE OFFICE OF THE GOVERNOR, BUDGET DIVISION AND THE LEGISLATIVE BUDGET BOARD

BY



OFFICE OF PUBLIC INSURANCE COUNSEL

JULY 2018



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Administrator's Statement 86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

#### **359 Office of Public Insurance Counsel**

The Texas Legislature established the Office of Public Insurance Counsel (OPIC) in 1991 and codified the agency's duties, structure, and method of funding in Chapter 501 of the Texas Insurance Code. The agency is funded by a statutorily set fee of 5.7 cents assessed on certain insurance policies.

Chapter 501 charges OPIC with representing the interests of Texas consumers in insurance matters. OPIC fulfills this statutory duty by representing the interests of consumers before the Texas Department of Insurance (TDI) on regulatory matters that relate to insurance rates, rules, and policy forms. When necessary and prudent, the agency also intervenes as a party and presents actuarial and economic evidence in rate hearings and rate filings before the Commissioner of Insurance and the State Office of Administrative Hearings. In addition, OPIC fulfills its statutory duties by recommending legislation to the Texas Legislature that would positively affect the interests of insurance consumers; providing resource testimony and information to the Texas Legislature on insurance issues; and intervening in legal and other matters, as appropriate, for positions that are most advantageous to a substantial number of insurance consumers.

One of OPIC's most important duties is consumer education and outreach. Section 501.252 of the Texas Insurance Code directs the agency to annually develop a Health Maintenance Organization (HMO) consumer report card to assist consumers in evaluating HMOs' quality of care and consumer satisfaction. Section 501.156 instructs the agency to submit to TDI for adoption a consumer bill of rights appropriate to personal lines of insurance regulated by TDI. Bills of rights are designed to advise consumers of their rights and are updated as new rules and regulations require. OPIC's subject matter experts also provide direct consumer assistance over the phone and via email on a daily basis.

As a result of action by the 82nd Texas Legislature, OPIC's responsibilities for consumer education and outreach have significantly increased. OPIC is tasked with reaching over 62 percent of all Texas insurance consumers (for a total in excess of 9 million) with information about insurance. Similarly, OPIC's measure for public presentations and communications has increased over fourfold.

While OPIC creates informational postcards, brochures, and other print materials to assist consumers, OPIC primarily uses its website and social media applications, Facebook and Twitter, to reach the goal of increased consumer education and outreach. OPIC created and maintains on its website a policy comparison tool that helps consumers compare policies and coverage when shopping for property insurance. OPIC has also recently undertaken a major update to its website and social media applications, both in form and content.

The goal of the extensive updates to the agency's website and social media applications is threefold. The updates will: 1) increase the number of consumers visiting the website for information and increase the number of followers on social media, thereby increasing the number of Texas consumers OPIC reaches and helps; 2) increase the quantity of information OPIC provides to consumers; and 3) improve the content of the information so that consumers receive information they need in a manner that is easy to read and understand. As part of this effort, OPIC hired a new communications specialist, and has partnered with TDI for plain language trainings. Consumer education and outreach, in plain language people can understand, are a priority for OPIC and require significant resources from the agency.

OPIC is scheduled to transition to the Centralized Accounting and Payroll/Personnel System (CAPPS) during Fiscal Year (FY) 2019. OPIC did not request additional funding for the transition to CAPPS.

OPIC's budget team conducted a careful and thorough review of the agency's budget in preparation for this budget cycle. One of the team's primary duties was to identify expenditures for a potential 10 percent biennial base reduction. The items identified for reduction, and detailed in the following document, are listed in order of impact on services from least to greatest. The proposed reductions in FY 2020 and FY 2021 are primarily the result of identifying more efficient operations and procedures, but additional reductions in future budget cycles could affect OPIC's performance of core functions, such as participation in rate hearings or consumer education and

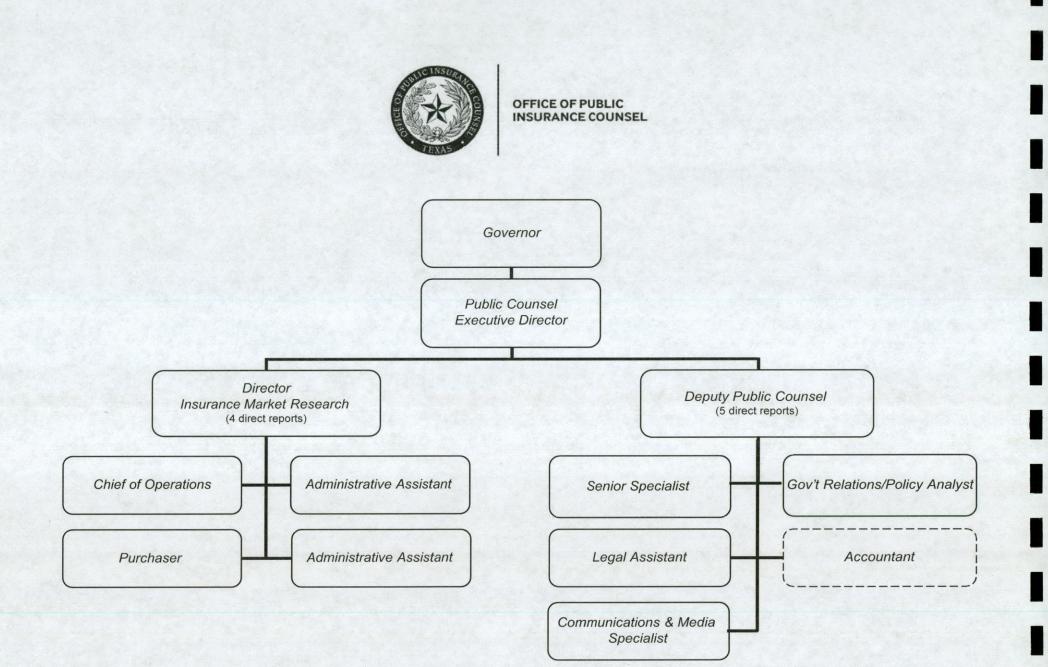
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## Administrator's Statement

86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

## 359 Office of Public Insurance Counsel

outreach efforts. OPIC believes, however, that the agency can absorb the current proposed reductions and continue to operate as efficiently and effectively as possible while still fulfilling its statutory duties.





## CERTIFICATE

## Agency Name Office of Public Insurance Counsel

This is to certify that the information contained in the agency Legislative Appropriations Request filed with the Legislative Budget Board (LBB) and the Governor's Office Budget Division (Governor's Office) is accurate to the best of my knowledge and that the electronic submission to the LBB via the Automated Budget and Evaluation System of Texas (ABEST) and the PDF file submitted via the LBB Document Submission application are identical.

Additionally, should it become likely at any time that unexpended balances will accrue for any account, the LBB and the Governor's Office will be notified in writing in accordance with Article IX, Section 7.01 (2018-19 GAA).

**Chief Executive Officer or Presiding Judge** 

elissa Tk Signature

**Board or Commission Chair** 

Signature

Printed Name

Title

July 27, 2018 Date

Printed Name

Public Counsel

Title

Melissa R. Hamilton

Date

**Chief Financial Officer** 

1 h

Signature

Mark T. Patterson Printed Name

Accountant

Title

July 27, 2018

Date

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## Budget Overview - Biennial Amounts

## 86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

			359 0	ffice of Public II	nsurance Counse	el .					
	GENERAL REVENUE FUNDS		Appropriation Years: 2020-21		OTHER FUNDS		ALL FUNDS		EXCEPTIONA ITEM FUNDS		
	2018-19	2020-21	2018-19	2020-21	2018-19	2020-21	2018-19	2020-21	2018-19	2020-21	2020-21
Goal: 1. Advocate for TX Consumers in		and the second									
ate/Rule/Judicial/Legislative											
learings											
.1.1. Participate In Rate/Rule Hearings	1,701,159	1,701,159							1,701,159	1,701,159	
Total, Goal	1,701,159	1,701,159							1,701,159	1,701,159	
ioal: 2. Increase Consumer											
hoice-Educate Texas Insurance											
onsumers							383,340	383,340	383,340	383,340	
.1.1. Insurance Information							383,340	383,340	383,340	383,340	
Total, Goal							303,340	363,340	383,340	383,340	
Total, Agency	1,701,159	1,701,159					383,340	383,340	2,084,499	2,084,499	
Total FTEs									15.0	15.0	

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## 2.A. Summary of Base Request by Strategy

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86th Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

## 359 Office of Public Insurance Counsel

Goal / Objective / STRATEGY	Exp 2017	Est 2018	Bud 2019	Req 2020	Req 2021
1 Advocate for TX Consumers in Rate/Rule/Judicial/Legislative Hearings					
1Ensure Fair Rates/Adequate Rules to Protect Texas Insurance Consumers					
1 PARTICIPATE IN RATE/RULE HEARINGS	825,934	850,579	850,580	850,579	850,580
TOTAL, GOAL 1	\$825,934	\$850,579	\$850,580	\$850,579	\$850,580
<ul> <li>Increase Consumer Choice-Educate Texas Insurance Consumers</li> <li><i>Contact Insurance Consumers Regarding Insurance Coverage/Markets</i></li> </ul>					
1 INSURANCE INFORMATION	191,670	191,670	191,670	191,670	191,670
TOTAL, GOAL 2	\$191,670	\$191,670	\$191,670	\$191,670	\$191,670
TOTAL, AGENCY STRATEGY REQUEST	\$1,017,604	\$1,042,249	\$1,042,250	\$1,042,249	\$1,042,250
TOTAL, AGENCY RIDER APPROPRIATIONS REQUEST*				\$0	\$0
GRAND TOTAL, AGENCY REQUEST	\$1,017,604	\$1,042,249	\$1,042,250	\$1,042,249	\$1,042,250

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## 2.A. Summary of Base Request by Strategy

7/27/2018 4:38:20PM

## 86th Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

## 359 Office of Public Insurance Counsel

Goal / Objective / STRATEGY	Exp 2017	Est 2018	Bud 2019	Req 2020	Req 2021
METHOD OF FINANCING:					
General Revenue Funds:					
1 General Revenue Fund	825,934	850,579	850,580	850,579	850,580
SUBTOTAL	\$825,934	\$850,579	\$850,580	\$850,579	\$850,580
Other Funds:					
777 Interagency Contracts	191,670	191,670	191,670	191,670	191,670
SUBTOTAL	\$191,670	\$191,670	\$191,670	\$191,670	\$191,670
TOTAL, METHOD OF FINANCING	\$1,017,604	\$1,042,249	\$1,042,250	\$1,042,249	\$1,042,250

\*Rider appropriations for the historical years are included in the strategy amounts.

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86th Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 359 Agency name	: Office of Pub	lic Insurance Counsel			
IETHOD OF FINANCING	Exp 2017	Est 2018	Bud 2019	Req 2020	Req 202
GENERAL REVENUE					
1 General Revenue Fund					
REGULAR APPROPRIATIONS					
Regular Appropriations from MOF Table (2016-17 GAA)					
	\$870,368	\$0	\$0	\$0	\$0
Regular Appropriations from MOF Table (2018-19 GAA)	\$0	\$850,579	\$850,580	\$0	\$0
	ψŪ	000,017			
Regular Appropriations from MOF Table (2020-21 GAA)					
	\$0	\$0	\$0	\$850,579	\$850,580
Comments: 2020-21 BLRequest					
RIDER APPROPRIATION					
Art IX, Sec 8.02, Reimbursements and Payments (2016-17 GAA)					
The first of the second second as and raymonts (2010-17 Order)	\$290	\$0	\$0	\$0	\$0
TRANSFERS					
Art IX, Sec 18.02, Salary Increase for General State Employees (20	16-17) \$14,098	\$0	\$0	\$0	\$0
LAPSED APPROPRIATIONS					

86th Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 359 Agency a	name: Office of Publ	ic Insurance Counsel			
METHOD OF FINANCING	Exp 2017	Est 2018	Bud 2019	Req 2020	Req 2021
GENERAL REVENUE					
Regular Appropriation from MOF Table (2016-17 GAA)					
	\$(16,885)	\$0	\$0	\$0	\$0
Savings due to Hiring Freeze					
	\$(41,937)	\$0	\$0	\$0	\$0
OTAL, General Revenue Fund	\$825,934	\$850,579	\$850,580	\$850,579	\$850,580
FOTAL, ALL GENERAL REVENUE	\$825,934	\$850,579	\$850,580	\$850,579	\$850,580
OTHER FUNDS					
Interagency Contracts					
TRANSFERS					
Interagency Contract from MOF Table (2017-18 GAA)	\$191,670	\$0	\$0	\$0	\$0
Interagency Contract from MOF Table (2018-19 GAA)					
	\$0	\$191,670	\$191,670	\$0	\$0

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86th Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 359	Agency name: Office of Pul	olic Insurance Counsel			
METHOD OF FINANCING	Exp 2017	Est 2018	Bud 2019	Req 2020	Req 2021
OTHER FUNDS					
Interagency Contract from MOF Table (2020-21 GAA)	1				
	\$0	\$0	\$0	\$191,670	\$191,670
OTAL, Interagency Contracts			and the second		
	\$191,670	\$191,670	\$191,670	\$191,670	\$191,670
OTAL, ALL OTHER FUNDS					6101 ( <b>5</b> 0
	\$191,670	\$191,670	\$191,670	\$191,670	\$191,670
GRAND TOTAL	\$1,017,604	\$1,042,249	\$1,042,250	\$1,042,249	\$1,042,250

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86th Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

ency name: Office of Publi	ic Insurance Counsel			
Exp 2017	Est 2018	Bud 2019	Req 2020	Req 2021
15.0	0.0	0.0	0.0	0.0
0.0	15.0	15.0	0.0	0.0
0.0	0.0	0.0	15.0	15.0
(0.6)	0.0	0.0	0.0	0.0
(5.0)	(4.0)	0.0	0.0	0.0
9.4	11.0	15.0	15.0	15.0
	Exp 2017 15.0 0.0 0.0 (0.6) (5.0)	Exp 2017       Est 2018         15.0       0.0         0.0       15.0         0.0       15.0         0.0       0.0         (0.6)       0.0         (0.5)       (4.0)	Exp 2017       Est 2018       Bud 2019         15.0       0.0       0.0         15.0       0.0       0.0         0.0       15.0       15.0         0.0       0.0       0.0         0.0       0.0       0.0         (0.6)       0.0       0.0         (5.0)       (4.0)       0.0	Exp 2017         Est 2018         Bud 2019         Req 2020           15.0         0.0         0.0         0.0           0.0         15.0         0.0         0.0           0.0         15.0         15.0         0.0           0.0         0.0         0.0         15.0         0.0           0.0         0.0         0.0         15.0         0.0           0.0         0.0         0.0         15.0         0.0           (0.6)         0.0         0.0         0.0         0.0           (5.0)         (4.0)         0.0         0.0         0.0

NUMBER OF 100% FEDERALLY FUNDED FTEs

## 2.C. Summary of Base Request by Object of Expense

86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

359 Office of Public Insura	nce Counsel
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		1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1		The second second second	
OBJECT OF EXPENSE	Exp 2017	Est 2018	Bud 2019	BL 2020	BL 2021
1001 SALARIES AND WAGES	\$708,110	\$766,300	\$868,999	\$868,999	\$868,999
002 OTHER PERSONNEL COSTS	\$89,560	\$55,626	\$48,000	\$48,000	\$48,000
2001 PROFESSIONAL FEES AND SERVICES	\$119,538	\$112,792	\$42,000	\$42,000	\$42,000
2003 CONSUMABLE SUPPLIES	\$1,321	\$1,900	\$2,000	\$1,900	\$1,900
2004 UTILITIES	\$2,160	\$1,738	\$500	\$500	\$500
2005 TRAVEL	\$772	\$4,006	\$3,000	\$3,000	\$3,000
2007 RENT - MACHINE AND OTHER	\$6,911	\$4,960	\$5,000	\$5,000	\$5,000
2009 OTHER OPERATING EXPENSE	\$89,232	\$94,927	\$72,751	\$72,850	\$72,851
OOE Total (Excluding Riders)	\$1,017,604	\$1,042,249	\$1,042,250	\$1,042,249	\$1,042,250
DOE Total (Riders) Grand Total	\$1,017,604	\$1,042,249	\$1,042,250	\$1,042,249	\$1,042,250

## 2.D. Summary of Base Request Objective Outcomes

86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation system of Texas (ABEST)

35	59 Office of Public Insurance (	Counsel			
Goal/ Objective / Outcome	Exp 2017	Est 2018	Bud 2019	BL 2020	BL 2021
1 Advocate for TX Consumers in Rate/Rule/Judicial/Legislative <i>I Ensure Fair Rates/Adequate Rules to Protect Texas Insure</i>					
1 Percentage of Rate Hearings in Which OPIC	Participated				
	100.00%	100.00%	100.00%	100.00%	100.00%
KEY 2 Percentage of Rate and Rule Proceedings in	Which OPIC Participated				
	77.27%	70.00%	75.00%	75.00%	75.00%
KEY 3 % of Rates and Rules Changed As a Result of	f OPIC Participation				
	92.16%	86.00%	90.00%	90.00%	90.00%
2 Increase Consumer Choice-Educate Texas Insurance Consumer <i>l Contact Insurance Consumers Regarding Insurance Cove</i>					
KEY 1 Percent of Texas Insurance Consumers Reac	hed by OPIC Outreach Efforts	5			
	51.13%	55.00%	62.00%	62.00%	62.00%
2 % Bills of Rights Submitted for Adoption wi	thin Established Timelines				
	0.00%	100.00%	100.00%	100.00%	100.00%

86th	<b>2.F. Summary of To</b> Regular Session, Aj ed Budget and Eval	gency Submission	, Version 1		DATE : TIME :	7/27/2018 4:38:21PM
Agency code: 359 Agency name: Office of Pul	olic Insurance Cou	nsel				
Goal/Objective/STRATEGY	Base 2020	Base 2021	Exceptional 2020	Exceptional 2021	Total Request 2020	Total Request 2021
1 Advocate for TX Consumers in Rate/Rule/Judicial/Legislative Hearing						
1 Ensure Fair Rates/Adequate Rules to Protect Texas Insurance Consu						6
1 PARTICIPATE IN RATE/RULE HEARINGS	\$850,579	\$850,580	\$0	\$0	\$850,579	\$850,580
TOTAL, GOAL 1	\$850,579	\$850,580	\$0	\$0	\$850,579	\$850,580
2 Increase Consumer Choice-Educate Texas Insurance Consumers						
1 Contact Insurance Consumers Regarding Insurance Coverage/Mark						
1 INSURANCE INFORMATION	191,670	191,670	0	. 0	191,670	191,670
TOTAL, GOAL 2	\$191,670	\$191,670	\$0	\$0	\$191,670	\$191,670
TOTAL, AGENCY STRATEGY REQUEST	\$1,042,249	\$1,042,250	\$0	\$0	\$1,042,249	\$1,042,250
TOTAL, AGENCY RIDER APPROPRIATIONS REQUEST		-Con State				
GRAND TOTAL, AGENCY REQUEST	\$1,042,249	\$1,042,250	\$0	\$0	\$1,042,249	\$1,042,250

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## **2.F. Summary of Total Request by Strategy** 86th Regular Session, Agency Submission, Version 1

DATE : 7/27/2018 TIME : 4:38:21PM

	-								
Automated	Budget	and	Eval	luation	System	of Texas	(AI	BEST	)

Agency code: 359	Agency name:	Office of Public Insurance Counsel					
Goal/Objective/STRATEGY		Base 2020	Base 2021	Exceptional 2020	Exceptional 2021	Total Request 2020	Total Request 2021
General Revenue Funds:							
1 General Revenue Fund		\$850,579	\$850,580	\$0	\$0	\$850,579	\$850,580
		\$850,579	\$850,580	\$0	\$0	\$850,579	\$850,580
Other Funds:							
777 Interagency Contracts		191,670	191,670	0	0	191,670	191,670
		\$191,670	\$191,670	\$0	\$0	\$191,670	\$191,670
TOTAL, METHOD OF FINANCING		\$1,042,249	\$1,042,250	\$0	\$0	\$1,042,249	\$1,042,250
FULL TIME EQUIVALENT POSITION	is	15.0	15.0	0.0	0.0	15.0	15.0

		86th Regu	nary of Total Request Objecti lar Session, Agency Submissio ldget and Evaluation system of	n, Version 1		tte : 7/27/2018 me: 4:38:21PM
Agency code: 35	59 Agency	name: Office of Public Insura	ance Counsel			and the second
Goal/ Objective /	Outcome				Total	Total
	BL 2020	BL 2021	Excp 2020	Excp 2021	Request 2020	Request 2021
	ocate for TX Consumers in Rate/R ire Fair Rates/Adequate Rules to 1					
1	Percentage of Rate Hearings in	Which OPIC Participated				
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
KEY 2	Percentage of Rate and Rule Pr	oceedings in Which OPIC Par	ticipated			
	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%
KEY 3	% of Rates and Rules Changed	As a Result of OPIC Participa	tion			
	90.00%	90.00%	90.00%	90.00%	90.00%	90.00%
-	ease Consumer Choice-Educate Te tact Insurance Consumers Regard.		ts			
KEY 1	Percent of Texas Insurance Con	sumers Reached by OPIC Out	treach Efforts			
	62.00%	62.00%	62.00%	62.00%	62.00%	62.00%
2	% Bills of Rights Submitted for	Adoption within Established	Fimelines			
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

## 3.A. Strategy Request

86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

3.	59 Office of Public Insura	ince Counsel			
GOAL: 1 Advocate for TX Consumers in Rate/Rule/Judicial/	Legislative Hearings				
OBJECTIVE: 1 Ensure Fair Rates/Adequate Rules to Protect Texas	Insurance Consumers		Service Categor	ies:	
STRATEGY: 1 Participate in Rate, Rulemaking, Judicial, and Legis	slative Proceedings		Service: 01	Income: A.2	Age: B.3
CODE DESCRIPTION	Exp 2017	Est 2018	Bud 2019	BL 2020	BL 2021
Output Measures:					
KEY 1 Number of Rate Hearings in Which OPIC Participated	1.00	1.00	1.00	1.00	1.00
KEY 2 Number of Rate Filings in Which OPIC Participated	39.00	12.00	15.00	20.00	20.00
KEY 3 Number of Rulemaking Proceedings in Which OPIC Participated	12.00	15.00	20.00	20.00	20.00
4 Number of Proposed Rules Analyzed	2.00	29.00	30.00	30.00	30.00
5 Number of Rate Filings Analyzed	13.00	17.00	20.00	20.00	20.00
KEY 6 Number of Responses to Legislative Request for Research or Information	300.00	6.00	200.00	25.00	200.00
Efficiency Measures:					
1 Average Cost per Rate Hearing in Which OPIC Participated	31,638.00	45,000.00	45,000.00	45,000.00	45,000.00
Objects of Expense:					
1001 SALARIES AND WAGES	\$594,433	\$640,500	\$680,499	\$680,499	\$680,499
1002 OTHER PERSONNEL COSTS	\$89,025	\$55,626	\$48,000	\$48,000	\$48,000
2001 PROFESSIONAL FEES AND SERVICES	\$43,782	\$65,000	\$41,299	\$41,180	\$41,180
2003 CONSUMABLE SUPPLIES	\$1,321	\$1,900	\$2,000	\$1,900	\$1,900
2004 UTILITIES	\$2,160	\$1,738	\$500	\$500	\$500
2005 TRAVEL	\$0	\$156	\$2,031	\$2,200	\$2,200

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## 3.A. Strategy Request 86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

#### 359 Office of Public Insurance Counsel Advocate for TX Consumers in Rate/Rule/Judicial/Legislative Hearings GOAL: Service Categories: **OBJECTIVE**: Ensure Fair Rates/Adequate Rules to Protect Texas Insurance Consumers 1 Participate in Rate, Rulemaking, Judicial, and Legislative Proceedings Service: 01 Income: A.2 Age: B.3 STRATEGY: BL 2020 BL 2021 DESCRIPTION Exp 2017 Est 2018 **Bud 2019** CODE \$5,000 \$5,000 \$6,911 \$4,960 \$5,000 2007 **RENT - MACHINE AND OTHER** \$71,251 \$71,300 \$71,301 \$88.302 \$80,699 2009 **OTHER OPERATING EXPENSE** \$850,579 \$825,934 \$850,580 \$850,579 \$850,580 TOTAL, OBJECT OF EXPENSE Method of Financing: \$850,580 \$825,934 \$850,579 \$850,580 \$850,579 1 General Revenue Fund \$850,579 \$850,580 \$850,580 \$850,579 SUBTOTAL, MOF (GENERAL REVENUE FUNDS) \$825,934 \$850,579 \$850,580 TOTAL, METHOD OF FINANCE (INCLUDING RIDERS) \$850,579 \$850,580 \$850,579 \$850,580 TOTAL, METHOD OF FINANCE (EXCLUDING RIDERS) \$825,934 15.0 15.0 15.0 FULL TIME EQUIVALENT POSITIONS: 9.4 11.0

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

The agency is directed by statute, Texas Insurance Code, Section 501.153, to advocate for consumers in matters involving rates, rules, and forms for numerous lines of insurance. This strategy contributes to the agency goal of advocating positions advantageous to consumers in rate hearings and rulemaking proceedings. These efforts directly contribute to statewide goals such as fostering economic opportunity and capital investment by promoting a favorable business climate, supporting infrastructure development, and ensuring that Texas consumers are effectively and efficiently served by high quality professionals and businesses by setting clear standards, maintaining compliance, and seeking market-based solutions.

3.A. Page 2 of 7

## 3.A. Strategy Request 86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

		359 Office of Public Insurance Couns	el		
GOAL:	1 Advocate for TX Consumers in Rate/Rule/	Judicial/Legislative Hearings			
OBJECTIVE:	1 Ensure Fair Rates/Adequate Rules to Prote	ct Texas Insurance Consumers	Service Categori	ies:	
STRATEGY:	1 Participate in Rate, Rulemaking, Judicial, a	nd Legislative Proceedings	Service: 01	Income: A.2	Age: B.3
CODE	DESCRIPTION	Exp 2017 Est	2018 Bud 2019	BL 2020	BL 2021

#### **EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:**

The current system of ratemaking allows insurers to file and use their rates subject to statutory standards. The agency is authorized and directed to review and object to these filings by providing actuarial analysis and evidence to the Commissioner of Insurance. The agency's role in rate hearings and its participation in proceedings on rate filings will be decided largely by the reasonability and frequency of rate filings made by insurers and hearing schedules developed by the Texas Department of Insurance (TDI). Any additional changes within the regulatory structure of ratemaking may influence the duties, responsibilities, and fiscal needs of the agency.

#### **EXPLANATION OF BIENNIAL CHANGE (includes Rider amounts):**

STRATEGY BIENNIA	L TOTAL - ALL FUNDS	BIENNIAL	EXPLA	NATION OF BIENNIAL CHANGE	
Base Spending (Est 2018 + Bud 2019)	Baseline Request (BL 2020 + BL 2021)	CHANGE	\$ Amount	Explanation(s) of Amount (must specify MOFs and FTEs)	
\$1,701,159	\$1,701,159	\$0	50	Total of Explanation of Biennial Change	

3.A. Page 3 of 7

## **3.A. Strategy Request** 86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

## 359 Office of Public Insurance Counsel

OBJECTIVE	E: 1 Contact Insurance Consumers Regarding Insura	ance Coverage/Markets		Service Categor	ies:	
STRATEGY	: 1 Provide Consumers with Information to Make I	nformed Choices		Service: 21	Income: A.2	Age: B.3
CODE	DESCRIPTION	Exp 2017	Est 2018	Bud 2019	BL 2020	BL 2021
Output Meas	sures:					
1 Nu	mber of Bills of Rights or Revisions Proposed	0.00	1.00	1.00	1.00	1.00
KEY 2 Nur Distri	mber of Report Cards and Publications Produced & buted	3,664,031.00	3,900,000.00	3,000,000.00	3,000,000.00	3,000,000.00
KEY 3 Nu	mber of Public Presentations or Communications	1,549.00	1,445.00	1,300.00	2,000.00	2,000.00
Efficiency M	leasures:					
	erage Cost Per Consumer Reached through Agency cations	0.01	0.01	0.01	0.01	0.01
Objects of E	xpense:					
1001 SA	ALARIES AND WAGES	\$113,677	\$125,800	\$188,500	\$188,500	\$188,500
1002 O	THER PERSONNEL COSTS	\$535	\$0	\$0	\$0	\$0
2001 PH	ROFESSIONAL FEES AND SERVICES	\$75,756	\$47,792	\$701	\$820	\$820
2005 TI	RAVEL	\$772	\$3,850	\$969	\$800	\$800
2009 O	THER OPERATING EXPENSE	\$930	\$14,228	\$1,500	\$1,550	\$1,550
TOTAL, OB	JECT OF EXPENSE	\$191,670	\$191,670	\$191,670	\$191,670	\$191,670
Method of Fi	inancing:					
777 In	teragency Contracts	\$191,670	\$191,670	\$191,670	\$191,670	\$191,670

3.A. Page 4 of 7

#### 3.A. Strategy Request

86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

	359 Office of Public Insura	ance Counsel			
GOAL: 2 Increase Consumer Choice-Educate Texas Insur	ance Consumers				
OBJECTIVE: 1 Contact Insurance Consumers Regarding Insura		Service Categor	ies:		
STRATEGY: 1 Provide Consumers with Information to Make I	nformed Choices		Service: 21	Income: A.2	Age: B.3
CODE DESCRIPTION	Exp 2017	Est 2018	Bud 2019	BL 2020	BL 2021
SUBTOTAL, MOF (OTHER FUNDS)	\$191,670	\$191,670	\$191,670	\$191,670	\$191,670
FOTAL, METHOD OF FINANCE (INCLUDING RIDERS)				\$191,670	\$191,670
FOTAL, METHOD OF FINANCE (EXCLUDING RIDERS)	\$191,670	\$191,670	\$191,670	\$191,670	\$191,670
FULL TIME EQUIVALENT POSITIONS:					

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

The agency is directed by statute, Texas Insurance Code, Section 501.156, to submit to the Texas Department of Insurance a consumer bill of rights for each personal line of insurance and an annual HMO consumer report card, Section 501.252. This strategy supports statewide goals such as fostering economic opportunity and capital investment by promoting a favorable business climate, supporting infrastructure development, and ensuring that Texas consumers are effectively and efficiently served by high quality professionals and businesses by setting clear standards, maintaining compliance, and seeking market-based solutions.

#### EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:

The issuance of the statutorily mandated bills of rights varies yearly depending upon legislative or regulatory changes made. The issuance of the HMO report cards depends on the collection of data by the Texas Department of Insurance and the Texas Department of State Health Services.

3.A. Page 5 of 7

## **3.A. Strategy Request** 86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

		· 359 Offic	ce of Public Insurance (	Counsel			
GOAL:	2 Increase Consume	er Choice-Educate Texas Insurance Consu	mers				
OBJECTIVE:	1 Contact Insurance	Consumers Regarding Insurance Coverage	ge/Markets		Service Categori	ies:	
STRATEGY:	1 Provide Consume	rs with Information to Make Informed Cho	oices		Service: 21	Income: A.2	Age: B.3
CODE	DESCRIPTION		Exp 2017	Est 2018	Bud 2019	BL 2020	BL 2021
EXPLANATIO	N OF BIENNIAL CHANG	E (includes Rider amounts):					
	STRATEGY BIENNIA	AL TOTAL - ALL FUNDS	BIENNIAL	EXPLA	NATION OF BIENN	AL CHANGE	
Base Sper	nding (Est 2018 + Bud 2019)	Baseline Request (BL 2020 + BL 2021	) CHANGE	\$ Amount	Explanation(s) of A	mount (must specify N	IOFs and FTEs)
	\$383,340	\$383,340	\$0				
				\$0	Total of Explanat	ion of Biennial Chang	e

3.A. Page 6 of 7

## 3.A. Strategy Request 86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

## SUMMARY TOTALS:

OBJECTS OF EXPENSE:	\$1,017,604	\$1,042,249	\$1,042,250	\$1,042,249	\$1,042,250
METHODS OF FINANCE (INCLUDING RIDERS):				\$1,042,249	\$1,042,250
METHODS OF FINANCE (EXCLUDING RIDERS):	\$1,017,604	\$1,042,249	\$1,042,250	\$1,042,249	\$1,042,250
FULL TIME EQUIVALENT POSITIONS:	9.4	11.0	15.0	15.0	15.0

3.A. Page 7 of 7

Ager	ncy Code: 359	Agency:	OFFICE OF PUBLIC INSURANCE COUNSE	L		Prepared By: Patri	cia Zapata				
Date	e: July 31, 2018					18-19	Requested	Requested	Biennial Total	Biennial Diff	erence
		Strategy	Strategy Name	Program	Program Name	Base	2020	2021	20-21	\$	%
A	Advocate for TX Consumers i		PARTICIPATE IN RATE/RULE HEARINGS		RATE HEARING AND RULE MAKING PARTICIPATION	\$1,701,159	\$850,579	\$850,580	\$1,701,159	\$0	0.0
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
В	Increase Consumer Choice-E	d B 1 1	INSURANCE INFORMATION	B.1	CONSUMER CHOICE, EDUCATION, AND INFORMAT	\$383,340	\$191,670	\$191,670		\$0	0.0
	mercase consumer enoice e			5.1			+		\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
							The provide the second	a desta de la composición de	\$0	\$0	
		13.15.15							\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
									\$0	\$0	
-					The second second second second				\$0	\$0	1
									\$0	\$0	1994 - 1914 -
		-		and the					\$0	\$0	
									\$0	\$0	

Date: 7/27/2018 Time: 4:38:22PM

#### Agency Code: 359 Agency: Office of Public Insurance Counsel

#### COMPARISON TO STATEWIDE HUB PROCUREMENT GOALS

#### A. Fiscal Year 2016 - 2017 HUB Expenditure Information

						Total					Total	
Statewide	Procurement	Procurement		HUB Expenditures FY 2016		Expenditures		HUB Expenditures FY 2017			Expenditures	
<b>HUB</b> Goals	Category	% Goal	% Actual	Diff	Actual \$	FY 2016	% Goal	% Actual	Diff	Actual \$	FY 2017	
23.7%	Professional Services	23.7 %	100.0%	76.3%	\$3,494	\$3,494	23.7 %	100.0%	76.3%	\$3,420	\$3,420	
26.0%	Other Services	26.0 %	1.8%	-24.2%	\$959	\$52,997	26.0 %	7.1%	-18.9%	\$3,209	\$45,050	
21.1%	Commodities	21.1 %	74.4%	53.3%	\$23,187	\$31,165	21.1 %	4.8%	-16.3%	\$444	\$9,346	
	<b>Total Expenditures</b>		31.5%		\$27,640	\$87,656		12.2%		\$7,073	\$57,816	

#### B. Assessment of Fiscal Year 2016 - 2017 Efforts to Meet HUB Procurement Goals

#### Attainment:

The agency attained or exceeded 2 of 3, or 66%, of the applicable agency HUB procurement goals in fiscal year 2016. The agency attained or exceeded 1 of 3, or 33%, of the applicable agency HUB procurement goals in fiscal year 2017.

#### **Applicability:**

The following procurement categories are not applicable to OPIC: Heavy Construction Building Construction Special Trade

#### **Factors Affecting Attainment:**

The majority of expense related to Other Services involves contracted services with one non-HUB vendor for the agency's website management and hosting.

#### "Good-Faith" Efforts:

OPIC makes every effort to contract with HUB vendors whenever possible through the following practices:

A minimum of three bids/quotes are sought from HUB vendors for every purchase requisition.

If three bids/quotes are not received, an explanation is provided to the HUB Coordinator and Purchaser.

An explanation is given for the selection of vendor.

New HUB vendors are contracted and assisted through the application process.

## 6.E. Estimated Revenue Collections Supporting Schedule

86th Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

FUND/ACCOUNT	Act 2017	Exp 2018	Exp 2019	Bud 2020	Est 202
<u>1</u> General Revenue Fund Beginning Balance (Unencumbered):	\$0	\$0	\$0	\$0	\$0
Estimated Revenue:	0.1/0./52	2 (54 042	2 575 000	2 450 000	2,450,000
3205 Prop & Cas/Title/Other Assess	ement 2,462,653	2,654,942	2,565,000	2,450,000	2,430,000
Subtotal: Actual/Estimated Revenue	2,462,653	2,654,942	2,565,000	2,450,000	2,450,000
Total Available	\$2,462,653	\$2,654,942	\$2,565,000	\$2,450,000	\$2,450,000
DEDUCTIONS:					
Expended/Budgeted/Requested	(1,019,657)	(1,042,249)	(1,042,250)	(1,042,249)	(1,042,250)
Transfer of Employee Benefits	(199,889)	(210,628)	(220,000)	(225,000)	(225,000)
Other Indirect Costs/Hobby Bldg	(88,814)	(88,814)	(88,814)	(88,814)	(88,814)
Total, Deductions	\$(1,308,360)	\$(1,341,691)	\$(1,351,064)	\$(1,356,063)	\$(1,356,064)
Ending Fund/Account Balance	\$1,154,293	\$1,313,251	\$1,213,936	\$1,093,937	\$1,093,936

CONTACT PERSON:

Mark T Patterson

1

#### 6.1. Percent Biennial Base Reduction Options

10 % REDUCTION 86th Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

Date: 7/31/2018 Time: 1:40:28PM

Agency code: 359 Agency name: Office of Public Insurance Counsel

	REVENU	E LOSS		REDUC	TION AMOU	NT	PROGRAM AMOUNT		TARGET	
Item Priority and Name/			Biennial			Biennial			Biennial	
Method of Financing	2020	2021	Total	2020	2021	Total	2020	2021	Total	

#### 1 Rate Hearing & Rule Making Participation

Category: Programs - Service Reductions (Other)

**Item Comment:** The agency will reduce approximately \$42,529 in GR expenses by eliminating or significantly reducing the following: Computer Equipment; Furnishing/Equipment; Return to Work; Magazines/Reference Materials;

Strategy: 1-1-1 Participate in Rate, Rulemaking, Judicial, and Legislative Proceedings

General Revenue Funds

1 General Revenue Fund	\$0	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,580	\$1,701,159
General Revenue Funds Total	\$0	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,580	\$1,701,159
Item Total	<b>S</b> 0	\$0	<b>S</b> 0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,580	\$1,701,159

#### FTE Reductions (From FY 2020 and FY 2021 Base Request)

#### 2 Rate Hearing & Rule Making Participation

Category: Programs - Service Reductions (Other)

Item Comment: The agency will reduce approximately \$42,529 in GR expenses by eliminating or significantly reducing the following: 1xMerit; Consumable Supplies; Continuing Legal Education Fees; Insurance Premiums

Strategy: 1-1-1 Participate in Rate, Rulemaking, Judicial, and Legislative Proceedings

General Revenue Funds

#### 6.I. Percent Biennial Base Reduction Options

10 % REDUCTION 86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) Date: 7/31/2018 Time: 1:40:28PM

#### Agency code: 359 Agency name: Office of Public Insurance Counsel

	REVENU	E LOSS		REDU	CTION AMOUN	NT	PROGRAM AMOUNT		TARGET	
Item Priority and Name/ Method of Financing	2020	2021	Biennial Total	2020	2021	Biennial Total	2020	2021	Biennial Total	
<u>Method of Pinaneng</u>		2021			2021					
1 General Revenue Fund	\$0	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,580	\$1,701,159	
General Revenue Funds Total	\$0	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,580	\$1,701,159	
Item Total	\$0	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,580	\$1,701,159	

#### FTE Reductions (From FY 2020 and FY 2021 Base Request)

#### 3 Rate Hearing & Rule Making Participation

Category: Programs - Service Reductions (Other)

Item Comment: The agency will reduce approximately \$42,529 in GR expenses by eliminating or significantly reducing the following: Expert Witness Fees; Consumer Outreach Efforts

Strategy: 1-1-1 Participate in Rate, Rulemaking, Judicial, and Legislative Proceedings

General Revenue Funds

1 General Revenue Fund	\$0	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,580	\$1,701,159
General Revenue Funds Total	\$0	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,580	\$1,701,159
Item Total	<b>SO</b>	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,580	\$1,701,159

FTE Reductions (From FY 2020 and FY 2021 Base Request)

#### 4 Rate Hearing & Rule Making Participation

Category: Programs - Service Reductions (Other)

Item Comment: The agency will reduce approximately \$42,529 in GR expenses by eliminating or significantly reducing the following: Expert Witness Fees; Consumer Education Efforts; Legal Reference Materials; Computer Software

Strategy: 1-1-1 Participate in Rate, Rulemaking, Judicial, and Legislative Proceedings

## 6.I. Percent Biennial Base Reduction Options

10 % REDUCTION 86th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) Date: 7/31/2018 Time: 1:40:28PM

## Agency code: 359 Agency name: Office of Public Insurance Counsel

	REVENU	REVENUE LOSS			CTION AMOUN	T	PROGR	AM AMOUNT		TARGET	
Item Priority and Name/			Biennial			Biennial			Biennia	1	
Method of Financing	2020	2021	Total	2020	2021	Total	2020	2021	Total		
General Revenue Funds											
1 General Revenue Fund	\$0	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,579	\$1,701,15	8	
General Revenue Funds Total	\$0	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,579	\$1,701,15	58	
Item Total	\$0	\$0	\$0	\$21,264	\$21,265	\$42,529	\$850,579	\$850,579	\$1,701,15	58	
FTE Reductions (From FY 2020 and	FY 2021 Base Re	quest)									
AGENCY TOTALS											
General Revenue Total			a Change and	\$85,056	\$85,060	\$170,116	\$3,402,316	\$3,402,319	\$6,804,635	\$170,116	
Agency Grand Total	<b>S</b> 0	\$0	\$0	\$85,056	\$85,060	\$170,116	\$3,402,316	\$3,402,319	\$6,804,635	\$170,116	
Difference, Options Total Less Tar	rget										
Agency FTE Reductions (From F	Y 2020 and FY 20	21 Base Reque	st)								
Article Total				\$85,056	\$85,060	\$170,116	\$3,402,316	\$3,402,319	\$6,804,635		
Statewide Total				\$85,056	\$85,060	\$170,116	\$3,402,316	\$3,402,319	\$6,804,635		

