Τ.	AN ACT
2	relating to the regulation of a perpetual care cemetery and the sale
3	of interment rights in a mausoleum before completion of
4	construction and to the protection of cemetery property.
5	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
6	SECTION 1. Subsection (b), Section 712.001, Health and
7	Safety Code, is amended by amending Subdivision (1) and adding
8	Subdivisions (4-a), (4-b), and (6) to read as follows:
9	(1) "Banking department" or "department" means the
10	Banking Department of Texas.
11	(4-a) "Preconstruction trust" means a trust
12	established by a corporation under this chapter for the purpose of
13	administering proceeds from sales of undeveloped mausoleum spaces.
14	(4-b) "Preconstruction trustee" means the trustee of a
15	preconstruction trust.
16	(6) "Undeveloped mausoleum space" means a crypt or
17	niche in a mausoleum or mausoleum section that is designed to
18	contain at least 10 crypt or niche interments and that is not ready
19	for the interment of human remains or cremated remains on the date
20	an interment right pertaining to the mausoleum space is sold. The
21	term does not include a private mausoleum or mausoleum section in
22	which all mausoleum spaces are intended to be sold under a single
23	contract.
24	SECTION 2. Section 712.044, Health and Safety Code, is

- 1 amended to read as follows:
- 2 Sec. 712.044. EXAMINATION OF RECORDS; EXAMINATION FEES AND
- 3 EXPENSES. (a) The commissioner may examine, annually or more
- 4 often as the commissioner reasonably considers necessary or
- 5 appropriate to protect the interest of plot owners and efficiently
- 6 <u>administer and enforce this chapter:</u>
- 7 (1) the books and records of a corporation relating to
- 8 its fund, including deposits to or withdrawals from the fund,
- 9 income of the fund, and uses and expenditures of that income;
- 10 (2) the books and records of a corporation relating to
- 11 sales of undeveloped mausoleum spaces and any preconstruction trust
- 12 established by the corporation as provided by Section 712.063,
- 13 including deposits to or withdrawals from the preconstruction
- 14 trust, income of the preconstruction trust, and uses and
- 15 expenditures of principal and income of the preconstruction trust;
- 16 and
- 17 (3) the [, annually or more often as necessary to
- 18 protect the interest of plot-owners. In addition, the commissioner
- 19 may examine complaint files of a corporation relating to
- 20 the fund, sales of undeveloped mausoleum spaces, a preconstruction
- 21 trust, or to discharge of the corporation's perpetual care
- 22 responsibilities, minutes of the corporation's board of directors,
- 23 cemetery dedication statements and plat maps, and mausoleum and
- 24 lawn crypt construction contracts and specifications.
- 25 (b) A corporation that is examined under this section shall
- 26 make the specified books and records available for examination by
- 27 the banking department upon reasonable notice to the corporation

- and shall pay to the commissioner for the examination a reasonable
- 2 and necessary fee set by rules adopted by the Finance Commission of
- 3 Texas under Section 712.008 to defray:
- 4 (1) the cost of examination;
- 5 (2) the equitable or proportionate cost of maintenance
- 6 and operation of the department; and
- 7 (3) the cost of administering and enforcing this
- 8 chapter.
- 9 SECTION 3. Subsection (f), Section 712.0441, Health and
- 10 Safety Code, is amended to read as follows:
- 11 (f) The commissioner may issue an order requiring
- 12 restitution by a corporation to its fund or to a preconstruction
- 13 trust if, after notice and opportunity for hearing held in
- 14 accordance with the procedures for a contested case hearing under
- 15 the Administrative Procedure and Texas Register Act, the
- 16 commissioner finds that the corporation has not made a deposit in
- 17 the fund as required by Section 712.028 or in the preconstruction
- 18 <u>trust as required by Section 712.063</u>.
- 19 SECTION 4. Chapter 712, Health and Safety Code, is amended
- 20 by adding Subchapter D to read as follows:
- SUBCHAPTER D. SALE OF UNDEVELOPED MAUSOLEUM SPACE
- 22 Sec. 712.061. OFFER AND SALE OF UNDEVELOPED MAUSOLEUM
- 23 SPACE. (a) A corporation may not directly or indirectly sell or
- 24 offer for sale an undeveloped mausoleum space unless before the
- 25 <u>sale or offer the corporation:</u>
- 26 (1) establishes a preconstruction trust as provided by
- 27 Section 712.063 or executes and submits a performance bond payable

1	to the comm	issio	ner as pr	ov	ided by S	ection 7	712.	067;	and	
2		(2)	submits	a	written	notice	to	the	commissioner	as
3	required by	Subs	ection (b	).	-					
4	(h)	Tho t	aritton n	<b>~ +</b> -	iaa +a +b.			~~~ -	at aat £ath	

- (b) The written notice to the commissioner must set forth:
- 5 (1) the date the corporation anticipates that sales of undeveloped mausoleum spaces will begin;
- 7 (2) a copy of the sales contract proposed for use that complies with Section 712.066;
- 9 (3) if the corporation establishes a preconstruction
  10 trust as provided by Section 712.063, a copy of the executed
  11 preconstruction trust agreement that complies with this subchapter
  12 and identifies the preconstruction trustee;
- 13 (4) if the corporation submits a performance bond
  14 payable to the commissioner as provided by Section 712.067, the
  15 executed, original performance bond in the amount required by
  16 Section 712.067 and documentation supporting the corporation's
  17 computation of that amount; and
- 18 <u>(5) other information the commissioner reasonably</u>
  19 requires to properly administer and enforce this subchapter.

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- (c) At any time before beginning construction of the mausoleum or mausoleum section in which undeveloped mausoleum spaces are being sold, a corporation that has established a preconstruction trust may substitute a performance bond that meets the requirements of Section 712.067. On acceptance of the performance bond by the commissioner, the corporation may terminate and withdraw all proceeds deposited in the preconstruction trust.
- 27 <u>Sec. 712.062. DEPOSITS TO FUND.</u> This subchapter does not

- 1 affect the corporation's obligation to make deposits to its fund as
- 2 provided in Subchapter B.
- 3 Sec. 712.063. PRECONSTRUCTION TRUST. (a) Except as
- 4 provided by Section 712.067, a corporation that intends to directly
- 5 or indirectly sell or offer for sale undeveloped mausoleum spaces
- 6 shall establish a preconstruction trust by written declaration and
- 7 agreement appointing as preconstruction trustee a financial
- 8 <u>institution with trust powers that is located in this state.</u>
- 9 (b) The corporation shall deposit in the preconstruction
- 10 trust an amount equal to at least 40 percent of all proceeds
- 11 received directly or indirectly from the sale of undeveloped
- 12 mausoleum spaces, not including interest, finance charges, sales
- 13 taxes, credit life insurance premiums, or deposits to the
- corporation's fund required by Section 712.029(c).
- (c) On application, the commissioner may authorize a
- 16 corporation to deposit less than the amount required by Subsection
- 17 (b) if the corporation demonstrates to the reasonable satisfaction
- 18 of the commissioner that:
- 19 <u>(1)</u> the sales projections of the corporation are
- 20 prudent and based on reasonable assumptions;
- 21 (2) the projected cost of construction is objectively
- 22 <u>determined based on documentation similar to that required by</u>
- 23 <u>Section 712.067(b); and</u>
- 24 (3) the amount of money projected to be deposited in
- 25 the preconstruction trust under the proposed lesser amount will
- 26 equal or exceed 120 percent of the cost of constructing the
- 27 <u>mausoleum or mausoleum section.</u>

1	(d) The corporation shall deposit the required amount into
2	the preconstruction trust on or before the 30th day after the end of
3	the month in which payment is received. At the time of making a
4	deposit, the corporation shall furnish to the preconstruction
5	trustee the name of each payor and the amount of payment on each
6	account for which the deposit is being made. A contract between the
7	corporation and an agent or third party developer may not restrict
8	or waive the corporation's primary liability for making the
9	deposits required by this section.
10	(e) The preconstruction trustee may commingle deposits
11	received if the accounting records accurately establish a separate
12	account for each contract and reflect the amounts deposited and the
13	income and loss allocable to each contract.
14	(f) Money in a preconstruction trust may be invested only
15	<u>in:</u>
16	(1) demand deposits, savings accounts, certificates
17	of deposit, or other accounts in financial institutions if the
18	amounts deposited in those accounts are fully covered by federal
19	deposit insurance or otherwise fully secured by a separate fund of
20	securities in the manner provided by Section 184.301, Finance Code;
21	(2) marketable notes, bonds, evidences of
22	indebtedness, or obligations with a term to maturity of five years

26 (B) the principal and interest of which are guaranteed by the full faith and credit of the United States; and

instrumentality of the United States; or

or less and:

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(A) issued by the United States or

- 1 (3) a mutual fund the portfolio of which consists 2 wholly of investments permitted by Subdivisions (1) and (2).
- 3 (g) The preconstruction trustee may withdraw money from 4 earnings on a preconstruction trust for the purpose of paying 5 reasonable and necessary costs of operation of the preconstruction trust, including trustee or depository fees and expenses, and any 6 7 special examination fees due to the department related to an examination of the preconstruction trust that is not incidental to 8 9 examination of the corporation's fund. With the department's prior approval, the corporation may withdraw money from earnings on a 10 11 preconstruction trust to pay any tax incurred because of the 12 existence of the preconstruction trust.
- 13 (h) The preconstruction trust and the preconstruction 14 trustee are governed by Subtitle B, Title 9, Property Code.

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- Sec. 712.064. CONSTRUCTION; DEFAULT. (a) The corporation shall start construction of the mausoleum or mausoleum section in which sales or reservations for sale of undeveloped mausoleum spaces are being made on or before a date that is 48 months after the date of the first of those sales or reservations and shall complete construction on or before a date that is 60 months after the date of the first of those sales or reservations. The commissioner may grant extensions for good cause shown.
- (b) If construction of a mausoleum or mausoleum section related to an undeveloped mausoleum space has not begun or been completely constructed by the applicable time specified by Subsection (a), on the written request of the buyer, the corporation and the preconstruction trustee shall, on or before the

- 1 30th day after the date of the buyer's request, refund the entire
- 2 amount paid for the undeveloped mausoleum space plus, if the
- 3 corporation established a preconstruction trust, net income earned
- 4 on that portion of the money deposited in the preconstruction
- 5 trust. The corporation is liable to a buyer for any portion of the
- 6 purchase price paid for undeveloped mausoleum spaces that was not
- 7 deposited in the preconstruction trust.
- 8 Sec. 712.065. RELEASE OF TRUST FUNDS TO CORPORATION.
- 9 (a) On completion of construction of a mausoleum or mausoleum
- 10 section subject to this subchapter, the corporation may withdraw
- all money deposited in the preconstruction trust and the net income
- 12 <u>earned on the money after submitting to the preconstruction trustee</u>
- a sworn affidavit of completion executed by an officer or agent of
- 14 the corporation on a form prescribed by the department.
- (b) During construction of the mausoleum or mausoleum
- 16 section containing the undeveloped mausoleum spaces, the
- 17 corporation may periodically withdraw from the preconstruction
- 18 trust an amount equal to the previously unreimbursed cost of
- 19 performed labor or delivered materials after submitting to the
- 20 preconstruction trustee a sworn affidavit of expenditures for
- 21 construction cost executed by an officer or agent of the
- 22 corporation on a form prescribed by the department.
- 23 (c) If the corporation delivers a completed mausoleum space
- 24 acceptable to the buyer in lieu of the undeveloped mausoleum space
- 25 purchased, the corporation may withdraw all money deposited to the
- 26 preconstruction trust for that buyer and related income earned on
- 27 the money after submitting to the preconstruction trustee a sworn

- affidavit of performance executed by an officer or agent of the corporation on a form prescribed by the department.
- 3 (d) The corporation shall maintain copies of the affidavits 4 required by this section for examination by the department.
- Sec. 712.066. CONTRACT DISCLOSURES. (a) A sales contract
  for an undeveloped mausoleum space, whether in English or Spanish,
  must inform the buyer:
- 8 (1) that the buyer by written notice may cancel the contract for the failure of the corporation or its agent or 9 contractor to construct the mausoleum or mausoleum section 10 containing the undeveloped mausoleum space within the time limits 11 12 specified by Section 712.064(a) and receive a refund of the entire 13 amount paid under the contract for the undeveloped mausoleum space 14 plus, if the corporation established a preconstruction trust, net income earned on that portion of the money deposited in the 15 16 preconstruction trust, as provided by Section 712.064(b);
- (2) of the options available under a fully paid

  contract in the event that the person to be interred in the

  undeveloped mausoleum space dies before completion of the related

  mausoleum or mausoleum section, which may include an option to:
- (A) select a replacement mausoleum space or other
  interment that is acceptable to the buyer or buyer's
  representative; or
- (B) elect temporary interment of the human remains or cremated remains in an existing mausoleum space until the undeveloped mausoleum space is completed, at which time the corporation shall disinter and reinter the human remains or

- 1 cremated remains at no additional charge; and
- 2 (3) if the corporation does not offer a temporary
- 3 interment option and the buyer does not accept a replacement
- 4 mausoleum space or other interment, that the buyer or the buyer's
- 5 representative by written notice may cancel the contract and
- 6 receive a refund of the entire amount paid under the contract for
- 7 the undeveloped mausoleum space plus, if the corporation
- 8 established a preconstruction trust, net income earned on that
- 9 portion of the money deposited in the preconstruction trust, as
- provided by Section 712.064(b).
- 11 (b) A corporation's sales contract for undeveloped
- 12 mausoleum space must comply with applicable regulations of the
- 13 Federal Trade Commission, including 16 C.F.R. Section 433.2, with
- respect to a contract payable in installments.
- (c) Required notices to buyers must be written in plain
- 16 language designed to be easily understood by the average consumer
- and be printed in an easily readable font and type size.
- 18 Sec. 712.067. BOND IN LIEU OF PRECONSTRUCTION TRUST.
- 19 (a) In lieu of establishing the preconstruction trust required by
- 20 Section 712.063, a corporation may execute and submit a bond issued
- 21 by a surety company authorized to do business in this state and
- 22 reasonably acceptable to the commissioner. The bond must be
- 23 payable to the commissioner and conditioned on the faithful
- 24 performance of the contracts for sale of undeveloped mausoleum
- 25 <u>spaces.</u>
- 26 (b) The amount of the bond must equal or exceed 120 percent
- of the cost of construction of the related mausoleum or mausoleum

- 1 <u>section</u>. The cost of construction of the mausoleum or mausoleum
- 2 section must be based on:
- 3 (1) estimates of the design architect and two or more
- 4 bids for the construction from qualified contractors authorized to
- 5 do business in this state;
- 6 (2) the actual cost of construction set forth in an
- 7 executed contract with a qualified contractor authorized to do
- 8 <u>business in this state; or</u>
- 9 (3) if the corporation intends to construct the
- 10 mausoleum itself, an amount equal to 120 percent of the estimated
- 11 cost of construction, including both direct and allocated labor and
- 12 material costs.
- 13 (c) At any time before beginning construction of the
- 14 mausoleum or mausoleum section in which undeveloped mausoleum
- 15 spaces are being sold, a corporation that has submitted a
- 16 performance bond may establish a preconstruction trust that meets
- 17 the requirements of Section 712.063. On acceptance of the
- 18 substituted preconstruction trust by the commissioner, the
- 19 corporation may terminate and withdraw the previously submitted
- 20 performance bond.
- 21 Sec. 712.068. REPORTS. On or before the date the
- 22 corporation's annual statement of funds is due as required by
- 23 Section 712.041, the corporation shall cause the preconstruction
- 24 trustee to file with the department, in the form prescribed by the
- 25 <u>department</u>, a full and true statement regarding the activities of
- 26 any preconstruction trust that was subject to this subchapter at
- 27 any time during the preceding calendar year.

1 SECTION 5. Section 711.009, Health and Safety Code, is 2 amended by adding Subsection (c) to read as follows:

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- (c) This section applies only to a cemetery located in a municipality with a population of 40,000 or more or in a county with a population of 290,000 or more.
- SECTION 6. (a) Except as provided in Subsection (b) of this section, this Act applies to a contract for the sale of an undeveloped mausoleum space that is executed on or after the effective date of this Act. A contract for the sale of an undeveloped mausoleum space that is executed before the effective date of this Act is governed by the law as it existed immediately before the effective date of this Act, and that law is continued in effect for that purpose.
- 14 (b) This Act does not apply to a sale of undeveloped mausoleum space in an existing mausoleum project if at least 20 15 16 percent of the available, undeveloped mausoleum spaces have been 17 sold under contracts executed before the effective date of this 18 On request, the banking commissioner of Texas may otherwise 19 exempt an existing mausoleum project based on a determination that 20 application of this Act to the subject mausoleum project would be 21 capricious, arbitrary, or unfair in light of the degree to which the 22 corporation has demonstrated detrimental reliance on the prior law. 23 The sale of an undeveloped mausoleum space in a mausoleum project 24 that is exempt under this subsection is governed by the law as it 25 existed immediately before the effective date of this Act, and that 26 law is continued in effect for that purpose.
- 27 SECTION 7. This Act takes effect September 1, 2005.

Voaria Dewhurst In Carllet
President of the Senate Speaker of the House
I hereby certify that S.B. No. 1173 passed the Senate on
April 28, 2005, by the following vote: Yeas 31, Nays 0; and that
the Senate concurred in House amendment on May 28, 2005, by the
following vote: Yeas 31, Nays O
Latery Saw
Secretary of the Senate
I hereby certify that S.B. No. 1173 passed the House, with
amendment, on May 25, 2005, by a non-record vote
Robert Haney
Chief Clerk of the House
Approved:
17 JUNE 05
Date .
RICK PERRY

Governor

FILED IN THE OFFICE OF THE SECRETARY OF STATE

9:20 am 0:00 OCK