Laredo, Texas

Border Business Indicators



Texas Center for Border Economic and Enterprise Development

Vol. 28 No. 10 • October 2004

Major U.S.-Mexico Border Ports Handle 82.4% of U.S.-Mexico Trade Activity

U.S.-Mexico border ports processed \$142.6 billion or 82.4 percent of the total trade dollar value of U.S.-Mexico merchandise (\$173.1 billion) crossing the border for the period January-August 2004.

The list below shows the top three types of merchandise—SITC 2-Digit—crossing at the nine major U.S.-Mexico border ports. Each port handled over \$1.8 billion in merchandise (U.S. exports and imports) from January to August 2004. —B. Garcia

U.S. Exports to Mexico via Top U.S.-Mexico Border Ports (January-August 2004)

Port of Entry	Rank	SITC	Product Description	U.S.\$ Value
Laredo	1 2	78 77	Road Vehicles (including Air-Cushion Vehicles) Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	5,037,107,631
	3	71	(including Nonelectrical Counterparts of Household Type, N.E.S.) Power Generating Machinery and Equipment	2,391,007,274 1,642,588,042
El Paso	1	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	0.000.007.700
			(including Nonelectrical Counterparts of Household Type, N.E.S.)	3,308,697,798 2,430,127,147
	2	75 76	Office Machines and Automatic Data Processing Machines Telecommunications and Sound Recording and Reproducing Apparatus and Equipment	894,480,789
				034,400,703
Otay Mesa Station	1	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	1 004 700 040
		-	(including Nonelectrical Counterparts of Household Type, N.E.S.)	1,394,708,649
	2	89	Miscellaneous Manufactured Articles, N.E.S.	415,820,163 411,262,511
×	3	87	Profssional, Scientific and Controlling Instruments and Apparatus, N.E.S.	411,202,511
Hidalgo	1	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	
			(including Nonelectrical Counterparts of Household Type, N.E.S.)	961,280,232
	2	75	Office Machines and Automatic Data Processing Machines	832,716,210
	3	87	Profssional, Scientific and Controlling Instruments and Apparatus, N.E.S.	326,876,962
Nogales	1	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof (including Nonelectrical Counterparts of Household Type, N.E.S.)	773,873,354
	2	89	Miscellaneous Manufactured Articles, N.E.S.	184,781,851
	3	74	General Industrial Machinery and Equipment, N.E.S., and Machine Parts, N.E.S.	172,759,452
Brownsville	1	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	
Diowiisviiie		, ,	(including Nonelectrical Counterparts of Household Type, N.E.S.)	619,128,896
	2	57	Plastics in Primary Forms	304,680,561
	3	51	Organic Chemicals	239,397,332
Calexico-East	1	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	793,092,345
	0	78	(including Nonelectrical Counterparts of Household Type, N.E.S.) Road Vehicles (including Air-Cushion Vehicles)	274,208,864
	3	74	General Industrial Machinery and Equipment, N.E.S., and Machine Parts, N.E.S.	224,060,041
				224,000,041
Del Rio	1	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	184,516,368
	0	05	(including Nonelectrical Counterparts of Household Type, N.E.S.)	144,460,161
	2	65	Textile Yarn, Fabrics, Made-Up Articles, N.E.S., and Related Products Furniture and Parts thereof; Bedding, Mattresses, Mattress Supports, Cushions and Similar Stuffed Furnishings	120,030,196
	3	82		
Eagle Pass	1	78	Road Vehicles (including Air-Cushion Vehicles)	405,982,346
	2	65	Textile Yarn, Fabrics, Made-Up Articles, N.E.S., and Related Products	180,223,405
	3	84	Articles of Apparel and Clothing Accessories	164,934,895

Port of Entry	Rank	SITC	Product Description	U.S.\$ Value
Laredo	1	78	Road Vehicles (including Air-Cushion Vehicles)	10,844,917,252
	2	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	
			(including Nonelectrical Counterparts of Household Type, N.E.S.)	3,506,305,766
	3	71	Power Generating Machinery and Equipment	2,445,011,412

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Technical Reports are freely available online for download in PDF format, unless otherwise noted.

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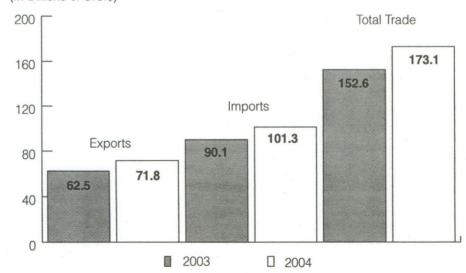
Note from the Director

Indicators of border business activity for August 2004 year-to-date (YTD) demonstrated thirteen indicators increased and nine decreased. 2004 YTD comparisons to 2003 reported for the border are listed below:

- Pedestrian bridge crossings into Mexico were up 2.7 percent.
- Pedestrian bridge crossings into Texas were down 0.1 percent.
- · Vehicle bridge crossings into Mexico fell 1.4 percent.
- · Vehicle bridge crossings into Texas fell 0.1 percent.
- Truck bridge crossings into Mexico gained 7.2 percent.
- Truck bridge crossings into Texas gained 6.4 percent.
- Rail car bridge crossings into Mexico went down 1.5 percent.
- Rail car bridge crossings into Texas went up 10.1 percent.
- Revenues collected by U.S. Customs increased 7.4 percent.
- Revenues collected by U.S. bridge operators registered a gain of 8.4 percent.
- Tourist visas issued for entry into Mexico were up 8.8 percent.
- Total employment was up 2.0 percent, with 9,935 jobs gained. The average unemployment rate for the border in August 2004 was 7.7 percent.
- Total building permits issued fell 17.0 percent.
- Total building permit values increased 17.8 percent.
- Power connections in service for residential were up 2.8 percent, commercial were up 3.0 percent and industrial were down 5.1 percent.
- Air passenger arrivals were up 15.0 percent, and departures were up 14.6 percent.
- Total cargo for the Port of Brownsville decreased 8.3 percent.
- Inbound cargo for the Port of Corpus Christi went up 0.03 percent, and outbound cargo went down 0.4 percent.

U.S.-Mexico Trade at a Glance

August 2004 Year-to-Date (In Billions of U.S.\$)



Source: U.S. Census Bureau, Foreign Trade Division, Data Dissemination Branch

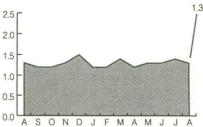
Disclaimer: Please note that the data contained in this and all issues of the *Border Business Indicators* is collected from different government agencies and private sources. Readers should note that different data-collecting agencies use dissimilar, often conflicting, techniques in collecting and compiling the information they publish. Because of this lack of uniformity, comparing different data could result in erroneous conclusions. While we are most grateful to our sources for their cooperation, we cannot assume responsibility for the comparability of the data.

Pedestrian Bridge Crossings from Texas to Mexico

			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	198,884	15.5	-5.4	1,649,511	1,609,028	15.5	-2.5
Del Rio	5,370	C.4	28.5	39,549	50,001	0.5	26.4
Eagle Pass	48,634	3.8	-0.6	385,768	393,977	3.8	2.1
El Paso	492,362	38.5	3.0	3,609,833	3,702,872	35.6	2.6
Harlingen	113	0.0	25.6	513	751	0.0	46.4
Laredo	344,009	26.9	3.9	2,610,825	2,718,063	26.1	4.1
McAllen-Hidalgo	110,329	8.6	-0.2	872,654	898,667	8.6	3.0
Progreso	68,686	5.4	-8.9	866,465	934,317	9.0	7.8
Rio Grande	151	0.0	-34.1	1,957	2,022	0.0	3.3
Roma	11,336	0.9	-3.8	98,603	95,767	0.9	-2.9
Total	1,279,874	100.0	0.7	10,135,678	10,405,465	100.0	2.7

Source: U.S. bridge operators in cited cities



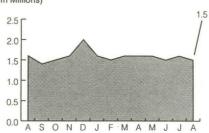


Pedestrian Bridge Crossings from Mexico to Texas

			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	225,901	14.8	-4.3	1,849,556	1,813,870	14.6	-1.9
Del Rio	8,184	0.5	3.4	63,210	76,408	0.6	20.9
Eagle Pass	57,116	3.7	-6.0	485,891	476,147	3.8	-2.0
El Paso	631,741	41.4	-3.3	5,039,875	4,942,109	39.7	-1.9
Laredo	386,475	25.3	4.7	2,910,944	3,046,867	24.5	4.7
McAllen-Hidalgo	130,420	8.5	-5.7	1,108,208	1,107,205	8.9	-0.1
Presidio	1,988	0.1	4.9	16,950	17,425	0.1	2.8
Progreso	69,138	4.5	-8.7	868,359	844,078	6.8	-2.8
Rio Grande	971	0.1	-17.3	10,119	8,700	0.1	-14.0
Roma	14,671	1.0	-3.7	124,210	126,016	1.0	1.5
Total	1,526,605	100.0	-2.1	12,477,322	12,458,825	100.0	-0.1

Source: Oficina de Caminos y Puentes Federales, Mexico

Pedestrians into Texas All Cited Cities Aug. 2003 vs. Aug. 2004: Down 2.1% (In Millions)

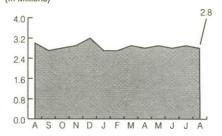


Vehicle Bridge Crossings from Texas to Mexico

			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	558,126	19.9	-5.1	4,641,754	4,476,469	19.9	-3.6
Del Rio	155,752	5.6	-5.3	1,267,654	1,248,247	5.5	-1.5
Eagle Pass	257,138	9.2	-4.7	2,142,956	2,125,397	9.4	-0.8
El Paso	378,339	13.5	-7.3	2,947,530	2,928,457	13.0	-0.6
Harlingen	58,219	2.1	-3.1	453,502	464,908	2.1	2.5
Laredo	570,528	20.4	-6.1	4,595,347	4,613,760	20.5	0.4
McAllen-Hidalgo	459,658	16.4	-4.7	3,718,252	3,650,977	16.2	-1.8
Pharr	149,746	5.3	-0.7	1,161,394	1,177,419	5.2	1.4
Progreso	83,364	3.0	-10.4	758,691	720,841	3.2	-5.0
Rio Grande	46,943	1.7	-6.4	409,451	401,345	1.8	-2.0
Roma	84,537	3.0	-8.0	743,658	709,964	3.2	-4.5
Total	2,802,350	100.0	-5.5	22,840,189	22,517,784	100.0	-1.4

Source: U.S. bridge operators in cited cities

Vehicles into Mexico All Cited Cities Aug. 2003 vs. Aug. 2004: Down 5.5% (In Millions)



Vehicle Bridge Crossings from Mexico to Texas

			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	562,058	17.5	-3.1	4,633,889	4,497,997	17.4	-2.9
Del Rio	157,455	4.9	-3.3	1,272,949	1,248,423	4.8	-1.9
Eagle Pass	272,390	8.5	-2.3	2,258,398	2,222,719	8.6	-1.6
El Paso	648,730	20.1	146.2	4,937,258	5,153,136	19.9	4.4
Harlingen	66,522	2.1	-2.7	528,521	533,994	2.1	1.0
Laredo	584,437	18.1	-3.4	4,740,645	4,667,435	18.0	-1.5
McAllen-Hidalgo	442,906	13.8	1.8	3,371,090	3,440,344	13.3	2.1
Pharr	198,636	6.2	-7.3	1,720,111	1,648,102	6.4	-4.2
Presidio	60,553	1.9	0.2	467,587	496,461	1.9	6.2
Progreso	85,833	2.7	-8.1	762,668	803,656	3.1	5.4
Rio Grande	54,151	1.7	-5.4	465,634	461,152	1.8	-1.0
Roma	87,015	2.7	-5.5	759,464	723,415	2.8	-4.7
Total	3,220,686	100.0	10.6	25,918,214	25,896,834	100.0	-0.1

Source: Oficina de Caminos y Puentes Federales, Mexico

Vehicles into Texas All Cited Cities Aug. 2003 vs. Aug. 2004: Up 10.6% (In Millions)



Truck Bridge Crossings from Texas to Mexico

			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	17,184	7.6	2.2	133,109	133,392	7.7	0.2
Del Rio	5,659	2.5	-5.4	49,554	43,365	2.5	-12.5
Eagle Pass	8,664	3.8	19.5	56,595	66,511	3.8	17.5
El Paso	25,009	11.1	6.0	182,028	193,298	11.2	6.2
Harlingen	3,656	1.6	4.2	25,959	24,647	1.4	-5.1
Laredo	126,340	56.1	9.6	906,667	961,968	55.7	6.1
McAllen-Hidalgo	2,093	0.9	-0.2	16,849	14,663	0.8	-13.0
Pharr	30,785	13.7	27.9	204,621	250,552	14.5	22.4
Progreso	2,316	1.0	26.8	14,030	14,737	0.9	5.0
Rio Grande	2,762	1.2	41.2	15,810	18,049	1.0	14.2
Roma	814	0.4	-2.0	6,505	7,311	0.4	12.4
Total	225,282	100.0	10.9	1,611,727	1,728,493	100.0	7.2

Source: U.S. bridge operators in cited cities

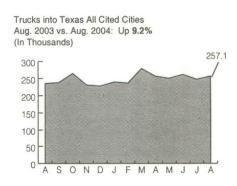
Note: Figures include loaded and empty trucks. El Paso figures do not include Bridge of the Americas.

Trucks into Mexico All Cited Cities Aug. 2003 vs. Aug. 2004: Up 10.9% (In Thousands) 225.3 A S O N D J F M A M J J A

Truck Bridge Crossings from Mexico to Texas

			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	15,739	6.1	-4.9	126,583	124,050	6.1	-2.0
Del Rio	5,711	2.2	-1.5	45,429	43,416	2.1	-4.4
Eagle Pass	9,053	3.5	28.4	57,960	67,064	3.3	15.7
El Paso	60,722	23.6	10.4	430,100	483,848	23.8	12.5
Harlingen	3,769	1.5	1.9	28,229	26,398	1.3	-6.5
Laredo	117,501	45.7	7.4	905,656	925,086	45.6	2.1
Pharr	37,372	14.5	16.7	270,483	308,629	15.2	14.1
Presidio	490	0.2	48.0	3,311	4,692	0.2	41.7
Progreso	2,400	0.9	32.2	12,368	13,974	0.7	13.0
Rio Grande	3,581	1.4	14.0	23,403	27,499	1.4	17.5
Roma	770	0.3	8.5	5,042	5,713	0.3	13.3
Falcon Heights	7	0.0	0.0	173	66	0.0	-61.8
Total	257,115	100.0	9.2	1,908,737	2,030,435	100.0	6.4

Source: South Texas Customs Management Center, Laredo & U.S. Customs Office of Public Affairs, El Paso Note: Figures include loaded and empty trucks.



Rail Car Crossings from Texas to Mexico

			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	3,263	10.9	-6.5	26,604	22,576	10.3	-15.1
Eagle Pass	5,918	19.8	0.5	49,465	44,088	20.1	-10.9
El Paso	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Laredo	20,644	69.2	16.9	146,801	152,935	69.6	4.2
Total	29,825	100.0	10.3	222,870	219,599	100.0	-1.5

Source: Railroad companies in cited cities
Note: Figures for El Paso are not available.

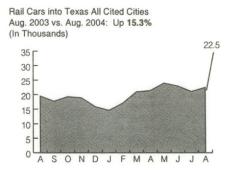
Rail Cars into Mexico All Cited Cities Aug. 2003 vs. Aug. 2004: Up 10.3% (In Thousands)



Rail Car Crossings from Mexico to Texas

			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	444	2.0	-53.4	7,828	3,619	2.2	-53.8
Eagle Pass	1,697	7.5	22.2	9,916	12,282	7.5	23.9
El Paso	5,059	22.5	209.6	13,444	35,138	21.3	161.4
Laredo	15,314	68.0	-1.5	118,458	113,719	69.0	-4.0
Total	22,514	100.0	15.3	149,646	164,758	100.0	10.1

Source: Railroad companies in cited cities & U.S. Customs Office of Public Affairs, El Paso



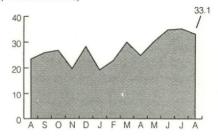
Revenues Collected by U.S. Customs District of Laredo (in U.S.\$)

-			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	2,277,164	6.9	916.2	9,453,540	17,768,836	7.7	88.0
Del Rio	296,945	0.9	87.6	2,494,804	783,119	0.3	-68.6
Eagle Pass	1,123,491	3.4	-6.0	33,540,685	6,441,948	2.8	-80.8
McAllen-Hidalgo	3,339,803	10.1	5.0	27,587,691	30,770,338	13.4	11.5
Laredo	25,938,293	78.4	40.0	140,587,921	173,630,278	75.5	23.5
Progreso	30,215	0.1	143.1	118,612	222,746	0.1	87.8
Rio Grande	30,591	0.1	-13.4	335,797	208,949	0.1	-37.8
Roma	34,219	0.1	74.7	96,168	297,059	0.1	208.9
Total	33,070,720	100.0	41.6	214,215,219	230,123,273	100.0	7.4

Source: South Texas Customs Management Center, Laredo

Note: Totals may not add up due to rounding.

Customs Revenues for the District of Laredo Aug. 2003 vs. Aug. 2004: Up **41.6**% (In Millions of U.S.\$)



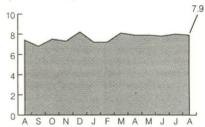
Revenues Collected by U.S. Bridge Operators (in U.S.\$)

			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	1,178,096	15.0	3.7	8,474,405	9,391,546	15.2	10.8
Del Rio	369,734	4.7	12.2	2,564,114	2,684,496	4.3	4.7
Eagle Pass	569,189	7.3	-1.8	4,669,807	4,649,007	7.5	-0.4
El Paso	1,163,941	14.8	29.8	6,709,606	8,859,994	14.3	32.0
Harlingen	169,745	2.2	6.4	1,210,988	1,307,538	2.1	8.0
Laredo	2,792,364	35.6	2.9	21,043,930	21,919,798	35.4	4.2
McAllen-Hidalgo	850,971	10.8	-4.8	6,892,173	6,748,511	10.9	-2.1
Pharr	572,684	7.3	18.4	3,915,222	4,758,377	7.7	21.5
Roma	183,992	2.3	-8.1	1,621,400	1,557,904	2.5	-3.9
Total	7,850,716	100.0	6.2	57,101,645	61,877,171	100.0	8.4

Source: U.S. bridge operators in cited cities

Note: El Paso figures do not include Bridge of the Americas (Toll-free). Totals may not add up due to rounding.

Bridge Revenues All Cited Cities Aug. 2003 vs. Aug. 2004: Up **6.2**% (In Millions of U.S.\$)

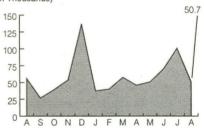


Tourist Visas Issued for Entry into Mexico

			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Del Rio	514	1.0	-22.1	6,287	6,842	1.5	8.8
El Paso	10,569	20.8	18.7	63,424	81,765	18.0	28.9
McAllen-Hidalgo	9,901	19.5	-15.9	94,709	99,422	21.9	5.0
Brownsville	6,706	13.2	-4.7	52,606	53,794	11.9	2.3
Laredo	20,865	41.1	-15.5	178,597	189,079	41.7	5.9
Eagle Pass	2,183	4.3	-21.3	20,719	22,245	4.9	7.4
Total	50,738	100.0	-9.1	416,342	453,147	100.0	8.8

Source: Instituto Nacional de Migracion, Mexico

Tourist Visas Issued All Cited Cities Aug. 2003 vs. Aug. 2004: Down 9.1% (In Thousands)



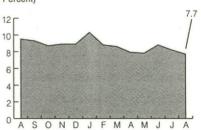
Employment & Unemployment Rates (Texas Border)

011	Employed	Unemployed	%Unemp	Emp Avg	Emp Avg	03 vs. 04	Gain/Loss
City	Aug 04	Aug 04	Aug 04	YTD 03	YTD 04	Emp %Chg	YTD
Brownsville	48,495	5,600	10.4	48,378	48,010	-0.8	-368
Del Rio	15,500	1,095	6.6	15,842	15,386	-2.9	-456
Eagle Pass	9,479	1,281	11.9	8,292	9,800	18.2	1,509
El Paso	248,886	19,186	7.2	245,486	246,398	0.4	912
Harlingen	27,860	1,904	6.4	27,793	27,566	-0.8	-227
Laredo	77,122	4,965	6.0	71,625	76,084	6.2	4,459
McAllen	52,734	4,707	8.2	50,597	53,709	6.2	3,112
Pharr	15,725	2,511	13.8	15,088	16,016	6.2	928
Rio Grande	5,453	663	10.8	5,535	5,601	1.2	66
Total	501,254	41,912	7.7	488,634	498,569	2.0	9,935
Texas Unemp	oloyment Rate	е	5.8				
U.S. Unemple	oyment Rate		5.4				

Source: Texas Workforce Commission

Note: Figures are preliminary and subject to revision. Totals may not add up due to rounding.

Percent of Unemployment All Cited Cities Combined Aug. 2003 vs. Aug. 2004: Down 18.9% (In Percent)



Building Permits

Number			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	289	15.1	-46.2	5,499	2,776	16.2	-49.5
Del Rio	116	6.1	75.8	653	810	4.7	24.0
Eagle Pass	76	4.0	55.1	368	405	2.4	10.1
El Paso	798	41.7	-27.7	9,372	7,762	45.4	-17.2
Harlingen	58	3.0	7.4	626	650	3.8	3.8
Laredo	325	17.0	-10.0	2,649	2,698	15.8	1.8
McAllen	253	13.2	14.0	1,440	1,993	11.7	38.4
Total	1,915	100.0	-19.9	20,607	17,094	100.0	-17.0

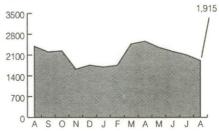
Dollar Value			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	20,181,041	15.4	-44.1	195,597,958	183,454,417	15.9	-6.2
Del Rio	2,303,986	1.8	27.3	14,782,442	19,219,102	1.7	30.0
Eagle Pass	4,229,706	3.2	-47.2	22,806,499	34,980,702	3.0	53.4
El Paso	36,403,537	27.9	-19.2	356,818,063	410,617,998	35.5	15.1
Harlingen	15,790,872	12.1	237.1	43,347,782	93,836,605	8.1	116.5
Laredo	30,211,638	23.1	59.7	169,580,664	249,690,812	21.6	47.2
McAllen	21,536,567	16.5	1.0	178,471,982	163,961,192	14.2	-8.1
Total	130,657,347	100.0	-3.9	981,405,390	1,155,760,829	100.0	17.8

Source: Permit Departments in cited cities

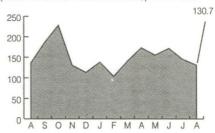
Dollar value totals may not add up due to rounding.

(Number of Permits): Down 19.9% 2800

Building Permits All Cited Cities Aug. 2003 vs. Aug. 2004



(Value of Permits In Millions of U.S.\$): Down 3.9%



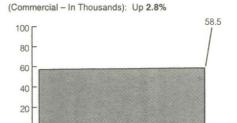
Power Connections (in Service)

Residential			03 vs. 04	Average	Average		YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	34,322	7.3	3.4	33,273	34,046	7.3	2.3
Del Rio	14,593	3.1	1.1	14,365	14,598	3.1	1.6
Eagle Pass	10,464	2.2	2.3	10,187	10,456	2.2	2.6
El Paso	294,491	62.8	2.7	284,595	292,355	62.7	2.7
Harlingen	22,600	4.8	1.0	22,249	22,766	4.9	2.3
Laredo	56,430	12.0	2.6	54,185	56,200	12.1	3.7
McAllen	35,845	7.6	3.5	34,517	35,805	7.7	3.7
Total	468,745	100.0	2.7	453,371	466,227	100.0	2.8

(Hesidentia	I - In Thousands):	
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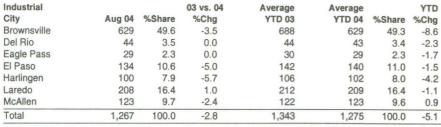
Power Connections All Cited Cities Aug. 2003 vs. Aug. 2004

Commercial City	Aug 04	%Share	03 vs. 04 %Chg	Average YTD 03	Average YTD 04	%Share	YTD %Chg
Brownsville	4,575	7.8	3.0	4,371	4,557	7.8	4.2
Del Rio	2,292	3.9	1.3	2,274	2,290	3.9	0.7
Eagle Pass	1,621	2.8	0.9	1,577	1,607	2.8	1.9
El Paso	30,888	52.8	3.1	29,588	30,603	52.7	3.4
Harlingen	3,932	6.7	1.7	3,872	3,916	6.7	1.1
Laredo	8,723	14.9	2.0	8,529	8,706	15.0	2.1
McAllen	6,457	11.0	3.7	6,176	6,402	11.0	3.7
Total	58,488	100.0	2.8	56,387	58,081	100.0	3.0



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(Industrial): Down 2.8% 1,267 1500 1200 900 600 300 0 ASONDJFMAMJJA

Source: American Electric Power Company, Brownsville Public Utilities Board & El Paso Electric Company Totals may not add up due to rounding. Note:

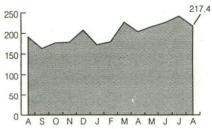
Air Passenger Service Activity (Number of Passengers)

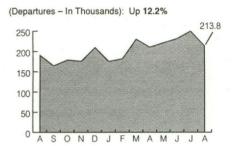
Arrivals			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	5,584	2.6	8.2	41,942	44,089	2.6	5.1
El Paso	142,714	65.7	14.5	925,130	1,082,226	64.3	17.0
Harlingen	35,114	16.2	11.2	265,202	294,807	17.5	11.2
Laredo	7,032	3.2	10.3	46,820	52,147	3.1	11.4
McAllen	26,911	12.4	14.5	184,492	209,860	12.5	13.8
Total	217,355	100.0	13.6	1,463,586	1,683,129	100.0	15.0

Departures			03 vs. 04				YTD
City	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Brownsville	5,656	2.6	11.3	42,046	45,574	2.7	8.4
El Paso	139,630	65.3	13.0	943,257	1,098,132	64.1	16.4
Harlingen	36,782	17.2	13.1	273,077	305,208	17.8	11.8
Laredo	6,625	3.1	1.3	47,678	51,528	3.0	8.1
McAllen	25,145	11.8	9.8	188,480	213,003	12.4	13.0
Total	213,838	100.0	12.2	1,494,538	1,713,445	100.0	14.6

Source: Airports in cited cities

Air Passenger Activity All Cited Cities Aug. 2003 vs. Aug. 2004 (Arrivals – In Thousands): Up 13.6%





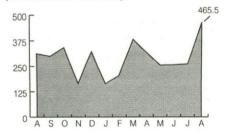
Port of Brownsville (Total Cargo in Metric Tons)

			03 vs. 04				YTD
Cargo Type	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Break Bulk	315,907	67.9	48.3	1,569,894	1,165,787	50.5	-25.7
Containers	0	0.0	0.0	0	0	0.0	0.0
Grain Bulk	3,966	0.9	-65.0	40,593	39,569	1.7	-2.5
Liquid	660	0.1	-67.3	34,181	17,766	0.8	-48.0
Machinery	23,021	4.9	0.0	3,482	162,625	7.0	4570.4
Petroleum	121,917	26.2	42.8	869,073	922,763	40.0	6.2
Total	465,471	100.0	49.3	2,517,223	2,308,510	100.0	-8.3

Source: Port of Brownsville

Note: Totals may not add up due to rounding.

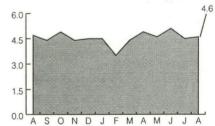
Port of Brownsville Total Cargo Aug. 2003 vs. Aug. 2004: Up **49.3**% (In Thousands of Metric Tons)

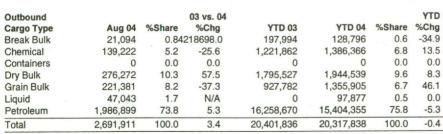


Port of Corpus Christi (Cargo in U.S. Tons)

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Inbound			03 vs. 04				YTD
Cargo Type	Aug 04	%Share	%Chg	YTD 03	YTD 04	%Share	%Chg
Break Bulk	7,997	0.2	121.6	47,812	182,744	0.5	282.2
Chemical	4,492	0.1	-52.6	81,721	72,695	0.2	-11.0
Containers	0	0.0	0.0	0	0	0.0	0.0
Dry Bulk	374,403	8.1	16.7	2,830,924	2,978,302	8.3	5.2
Grain Bulk	4,580	0.1	227.1	27,008	7,811	0.0	-71.1
Liquid	67,669	1.5	N/A	61,427	165,806	0.5	169.9
Petroleum	4,159,127	90.1	-5.2	32,994,230	32,648,594	90.5	-1.0
Total	4,618,268	100.0	-2.2	36,043,122	36,055,951	100.0	-0.03

Port of Corpus Christi Cargo Aug. 2003 vs. Aug. 2004 (Inbound – In Millions of U.S. Tons): Down **2.2**%





Source: Port of Corpus Christi

Note: Totals may not add up due to rounding

(Outbound – In Millions of U.S. Tons): Up 3.4%



El Paso	1 2	77 76	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof (including Nonelectrical Counterparts of Household Type, N.E.S.) Telecommunications and Sound Recording and Reproducing Apparatus and Equipment	3,579,343,337 2,401,201,752
	3	75	Office Machines and Automatic Data Processing Machines	2,236,762,102
Otay Mesa Station	1	76	Telecommunications and Sound Recording and Reproducing Apparatus and Equipment	2,620,394,639
	2	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof (including Nonelectrical Counterparts of Household Type, N.E.S.)	1,087,749,820
G.	3	87	Profssional, Scientific and Controlling Instruments and Apparatus, N.E.S.	597,911,986
Hidalgo	1	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof (including Nonelectrical Counterparts of Household Type, N.E.S.)	1,393,510,961
	2	76	Telecommunications and Sound Recording and Reproducing Apparatus and Equipment	1,067,736,281
	3	74	General Industrial Machinery and Equipment, N.E.S., and Machine Parts, N.E.S.	474,151,195
Nogales	1	05	Vegetables and Fruit	1,299,494,917
	2	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof (including Nonelectrical Counterparts of Household Type, N.E.S.)	878,623,053
	3	76	Telecommunications and Sound Recording and Reproducing Apparatus and Equipment	687,446,770
Brownsville	1	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	875.835,557
	0	78	(including Nonelectrical Counterparts of Household Type, N.E.S.) Road Vehicles (including Air-Cushion Vehicles)	546,398,859
	2	76	Telecommunications and Sound Recording and Reproducing Apparatus and Equipment	454,768,344
Calexico-East	1	76	Telecommunications and Sound Recording and Reproducing Apparatus and Equipment	765,985,750
Odioxioo Edot	2	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	
			(including Nonelectrical Counterparts of Household Type, N.E.S.)	549,728,364
	3	74	General Industrial Machinery and Equipment, N.E.S., and Machine Parts, N.E.S.	385,937,474
Del Rio	1	82	Furniture and Parts thereof; Bedding, Mattresses, Mattress Supports, Cushions and Similar Stuffed Furnishings	315,801,286
	2	77	Electrical Machinery, Apparatus and Appliances, N.E.S., and Electrical Parts thereof	
			(including Nonelectrical Counterparts of Household Type, N.E.S.)	246,008,677
	3	74	General Industrial Machinery and Equipment, N.E.S., and Machine Parts, N.E.S.	157,337,693
Eagle Pass	1	84	Articles of Apparel and Clothing Accessories	657,493,750
	2	78	Road Vehicles (including Air-Cushion Vehicles)	526,421,733
	3	69	Manufactures of Metals, N.E.S.	234,175,552

Source: U.S. Department of Commerce Bureau of the Census, Foreign Trade Division

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