



Director of Purchasing and Inventories

Historically Underutilized Business (HUB) Plan
West Texas A&M University (Agency 757)

Goal

It is the policy of West Texas A&M University to provide Historically Underutilized Businesses (HUBs) of all ethnicity an equal opportunity to supply goods and services to the University. West Texas A&M University shall not discriminate on the basis of race, color, religion, national origin, sex, disability, political, belief or affiliation in the award of contracts. Every West Texas A&M University employee responsible for conducting business with outside vendors has the responsibility of making a good faith effort of ensuring that HUBs are afforded an equitable opportunity to compete for all procurement and contracting activities of the System.

Objective

The goal of the Historically Underutilized Business (HUB) program at West Texas A&M University is to include HUBs in at least 25% of the total value of contracts and subcontracts awarded in the 2009 fiscal year. West Texas A&M University will continue to seek initiatives that will improve HUB opportunities and participation.

Outcome Measures

	FY 2010 Annual	FY 2011 Annual	FY 2012 Ser Annual
Total Agency Expenditures	\$132,202,283	\$20,472,557.00	\$6,557,661.0
Total \$ amt. spent w/ HUB	\$23,784,091	\$6,793,347.00	\$4,471,645.0
% of Total Expend. w/HUB	51.7%	33.18%	28.56%
% of HUBs receiving awards:			
Women	54.9%	49.02%	52.71%
Black	0%	0%	0.00%
Hispanic	21%	28.56%	23.34%
Asian Pacific	22.4%	21.73%	11.30%
Native American	1.66%	.69%	1.18%

Strategy

Strategies to improve communication, documentation, training, and vendor outreach have been implemented. Elements of these initiatives include continued outreach efforts through our work with the Panhandle Regional Planning Commission, the WTAMU Small Business Development Center and the WTAMU Enterprise Network in identifying HUB businesses in our economic area who provide products needed by the University. We will continue to assist vendors in the TBPC HUB certification process. We will continue to network with other system parts and state agencies in finding the best value for West Texas A&M University.

Output Measures

Number of HUB contractors and subcontractors contacted for Bid Proposals

FY 10 Annual	FY 11 Annual	FY 12 Semi-Annual
214	13,808	2903

Number of HUB contracts and subcontracts awarded

FY 10 Annual	FY 11 Annual	FY 12 Semi-Annual
5	0	0

Dollar value of HUB contracts and subcontracts awarded

FY 10 Annual	FY 11 Annual	FY 12 Semi-Annual
\$5,150,550.40	\$0	0

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