

# TEXAS TIMBER PRICE TRENDS

## Market Overview\*

Sustained economic recovery and accelerated U.S. lumber exports have increased the demand for timber products. Seasonally adjusted building permits were up during this period, showing a continuous improvement in the housing market. However, sawlog prices in Texas were not able to follow the national trend. A reporter noted that inventories dropped off due to weekly rains but flows were good on clear days.

Statewide pine sawlog prices averaged \$20.86 per ton, down 13% from last period and down 18% from the price a year ago. In Northeast Texas, average pine sawlog price was \$22.37 per ton and it was \$20.57 per ton in Southeast Texas.

The statewide average pine pulpwood price increased to \$7.38 per ton. This was up 15% from last period and up 6% from the price a year ago. In Northeast Texas, the average pine pulpwood price was \$6.84 per ton. It was \$7.60 per ton in Southeast Texas.

Small diameter pine sawlogs (CNS) averaged \$10.27 per ton statewide, down 18% from last period. It was down 12% from the price a year ago.

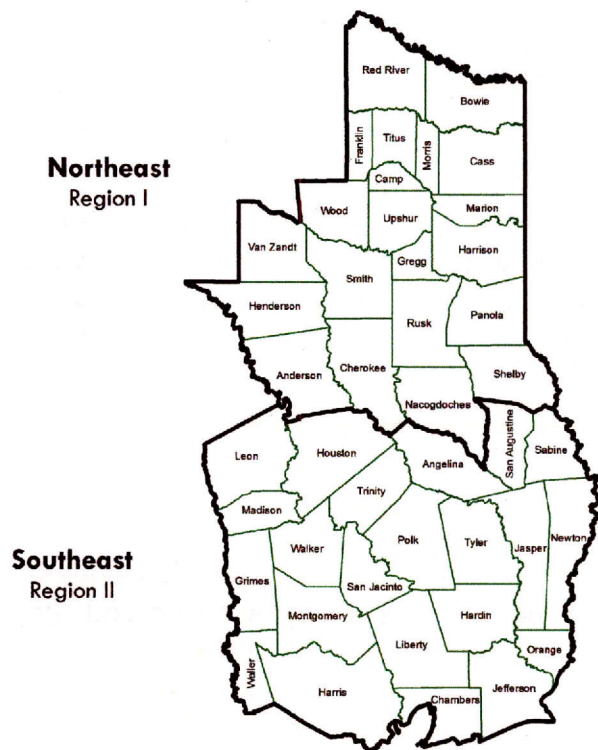
The average hardwood sawlog price was \$27.65 per ton, 8% lower than last period but 2% higher than the price reported a year ago.

The average hardwood pulpwood price was

\$7.99 per ton, 22% higher than last period. The price this period was 9% higher than the price for the same period last year. In Northeast Texas, the average price was \$9.75 per ton. It was \$6.62 per ton in Southeast Texas.

\*The average prices reported here represent statewide volumes of 112,559 tons of pine sawlogs, 340,642 tons of pine pulpwood, 60,060 tons of pine CNS, 10,688 tons of mixed hardwood sawlogs, and 38,916 tons of hardwood pulpwood during September/October 2013.

## Texas Timber Price Trends Market Regions





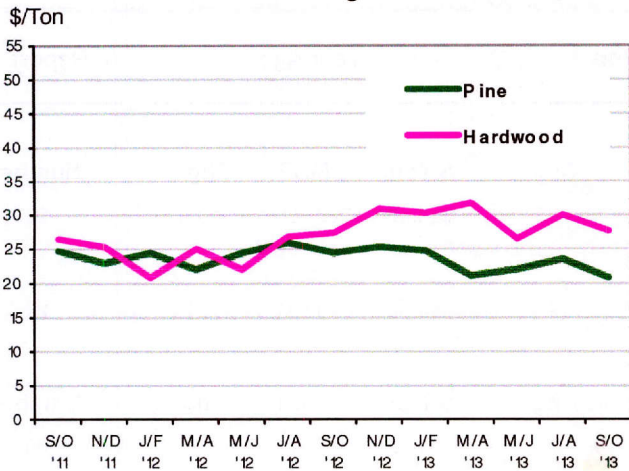
## Stumpage Prices in Texas

Product /Region	Average Price		Last Period			Year Ago			Report		
<b>PINE</b>											
<b>Sawlogs</b>	<b>\$/Ton</b>	<b>\$/MBF</b>	<b>\$/Ton</b>	<b>\$/MBF</b>	<b>Chg</b>		<b>\$/Ton</b>	<b>\$/MBF</b>	<b>Chg</b>	<b>Number</b>	
Northeast TX	\$22.37	\$186.57	\$22.86	\$182.89	-2%	↓	\$24.57	\$205.38	-10%	↓	21
Southeast TX	\$20.57	\$161.98	\$23.66	\$189.26	-15%	↓	\$24.51	\$186.21	-19%	↓	10
Statewide	\$20.86	\$165.80	\$23.53	\$188.22	-13%	↓	\$24.52	\$189.31	-18%	↓	31
USFS	**	**	**	**	**		**	**	**	**	**
<b>Pulpwood</b>	<b>\$/Ton</b>	<b>\$/Cord</b>	<b>\$/Ton</b>	<b>\$/Cord</b>	<b>Chg</b>		<b>\$/Ton</b>	<b>\$/Cord</b>	<b>Chg</b>	<b>Number</b>	
Northeast TX	\$6.84	\$18.35	\$5.11	\$13.80	25%	↑	\$6.82	\$18.41	0%	↑	30
Southeast TX	\$7.60	\$20.52	\$6.53	\$17.64	14%	↑	\$6.95	\$18.76	9%	↑	29
Statewide	\$7.38	\$19.89	\$6.31	\$17.03	15%	↑	\$6.91	\$18.66	6%	↑	59
USFS	**	**	**	**	**		**	**	**	**	**
<b>Chip-N-Saw</b>	<b>\$/Ton</b>	<b>\$/Cord</b>	<b>\$/Ton</b>	<b>\$/Cord</b>	<b>Chg</b>		<b>\$/Ton</b>	<b>\$/Cord</b>	<b>Chg</b>	<b>Number</b>	
Northeast TX	\$13.00	\$35.11	**	**	**		\$10.00	\$27.00	23%	↑	3
Southeast TX	\$10.19	\$27.52	\$12.11	\$32.68	-19%	↓	\$11.51	\$31.07	-13%	↓	11
Statewide	\$10.27	\$27.72	\$12.09	\$32.65	-18%	↓	\$11.50	\$31.06	-12%	↓	14
<b>HARDWOOD</b>											
<b>Mixed Sawlogs</b>	<b>\$/Ton</b>	<b>\$/MBF</b>	<b>\$/Ton</b>	<b>\$/MBF</b>	<b>Chg</b>		<b>\$/Ton</b>	<b>\$/MBF</b>	<b>Chg</b>	<b>Number</b>	
Northeast TX	\$27.42	\$262.98	\$26.64	\$239.72	3%	↑	\$23.72	\$229.03	13%	↑	6
Southeast TX	\$34.17	\$307.56	**	**	**		\$32.24	\$290.13	6%	↑	4
Statewide	\$27.65	\$264.60	\$29.91	\$269.21	-8%	↓	\$26.97	\$253.37	2%	↑	10
USFS	**	**	**	**	**		**	**	**	**	**
<b>Pulpwood</b>	<b>\$/Ton</b>	<b>\$/Cord</b>	<b>\$/Ton</b>	<b>\$/Cord</b>	<b>Chg</b>		<b>\$/Ton</b>	<b>\$/Cord</b>	<b>Chg</b>	<b>Number</b>	
Northeast TX	\$9.75	\$27.29	\$8.62	\$24.14	12%	↑	\$9.64	\$27.01	1%	↑	5
Southeast TX	\$6.62	\$18.53	\$5.28	\$14.79	20%	↑	\$6.77	\$18.96	-2%	↓	13
Statewide	\$7.99	\$22.38	\$6.20	\$17.36	22%	↑	\$7.26	\$20.33	9%	↑	18
USFS	**	**	**	**	**		**	**	**	**	**

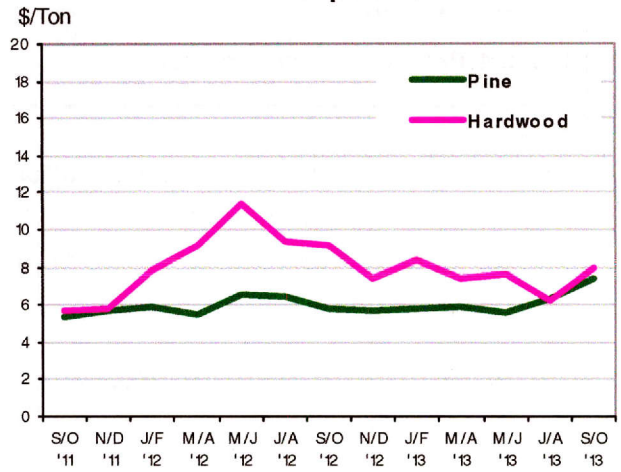
1. Stumpage price statistics include gateway sales. Stumpage prices for gateway sales are estimated by subtracting cut-and-haul costs, other expenses, and profits provided by reporter.
2. Price is calculated from a specific conversion factor reported for each sale if available; otherwise, the average conversion factors listed on page 4 are used. MBF = Thousand Board Feet. The DOYLE LOG SCALE is used for board foot measurements.
3. Statewide data excludes U.S. Forest Service sales.
4. \*\* indicates insufficient sales to report price statistics (less than three sales).
5. Prices listed for previous periods may differ from previously published values because additional data have been received.
6. Price change in percentage is calculated based on price in ton.
7. Extreme outliers from reported data are detected and filtered out based on statistical methods.
8. Price changes are calculated based on price in ton.



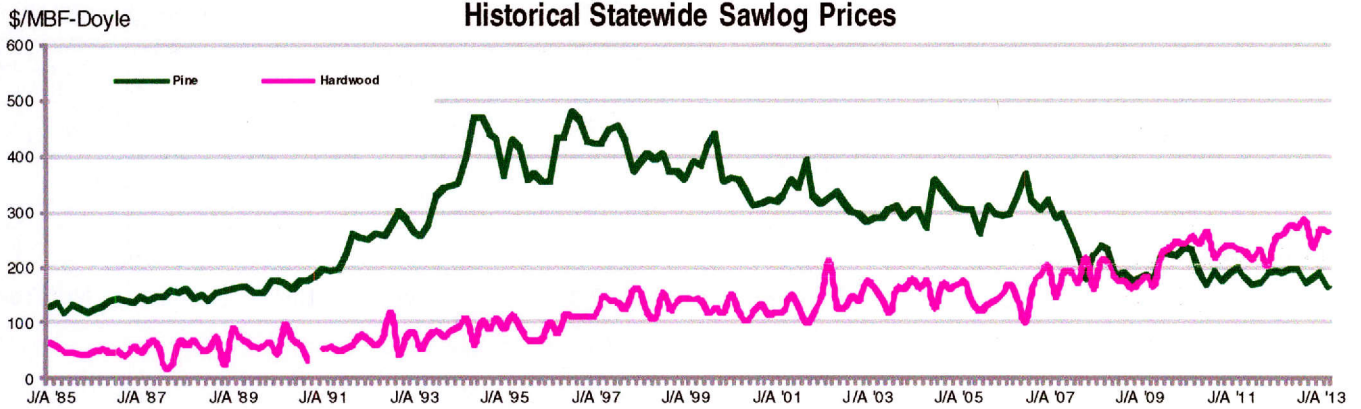
### Sawlogs



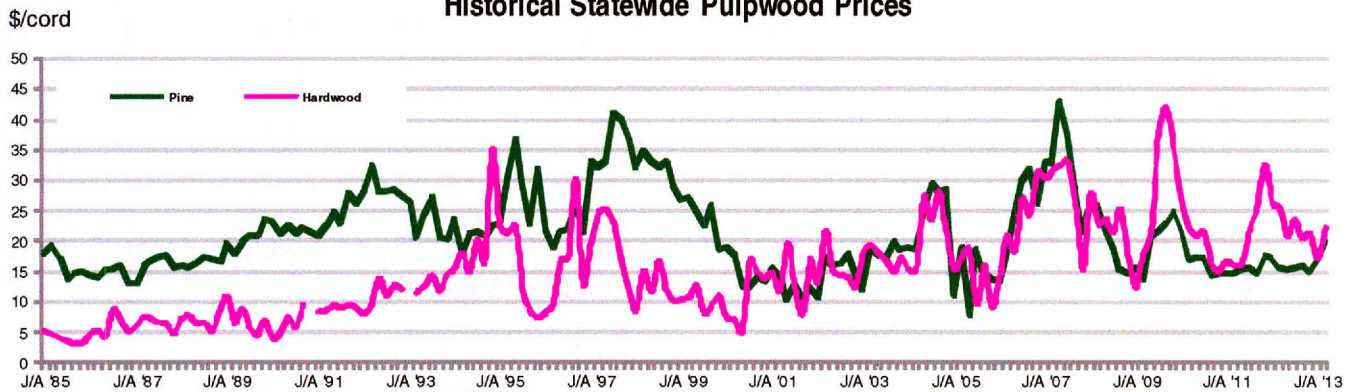
### Pulpwood



### Historical Statewide Sawlog Prices



### Historical Statewide Pulpwood Prices



Note: A gap in the chart means less than 3 sales were reported and no price statistics were compiled.  
 For chart data, please go to <http://tfsweb.tamu.edu/main/article.aspx?id=145>



*Texas Timber Price Trends* is a bi-monthly publication reporting average prices paid for standing timber in Texas.

***This report is intended only as a guide to general price levels.*** Individuals inter-

ested in buying and selling timber can use this report to monitor market trends and get a general idea of what timber is worth. However, it should not be used to judge the fair market value of a specific timber sale, which may vary considerably due to many factors.

#### HOW ARE AVERAGE PRICES CALCULATED?

Data published in this report are from actual timber sales as reported by as many as 60 cooperators active in the East Texas timber market. Reporters include forest product companies, logging contractors, consulting foresters, family forest landowners, financial institutions, and federal agencies.

The prices are volume weighted average prices. The price per ton for each product category is as reported or using a specific conversion factor provided by the reporters. When a specific conversion factor for each sale is not available, an average conversion factor listed here is used instead.

#### VOLUME CONVERSION FACTORS

##### Sawlogs & Chip-N-Saw

Pine— 8 tons=1 MBF-Doyle

Pine CNS— 2.7 tons= 1 Cord

Hardwood— 9 tons= 1 MBF-Doyle

##### Pulpwood

Pine— 2.7 tons=1 Cord

Hardwood— 2.8 tons= 1 Cord

**This publication is also available on the Texas A&M Forest Service website at:**

<http://tfsweb.tamu.edu/main/article.aspx?id=145>

#### WANT TO BE A REPORTER?

If you are active in the East Texas timber market, please consider becoming a cooperating price reporter. You will receive report forms bi-monthly with a self-return envelope. In addition, you will receive a hard copy of the report in exchange for your price information.